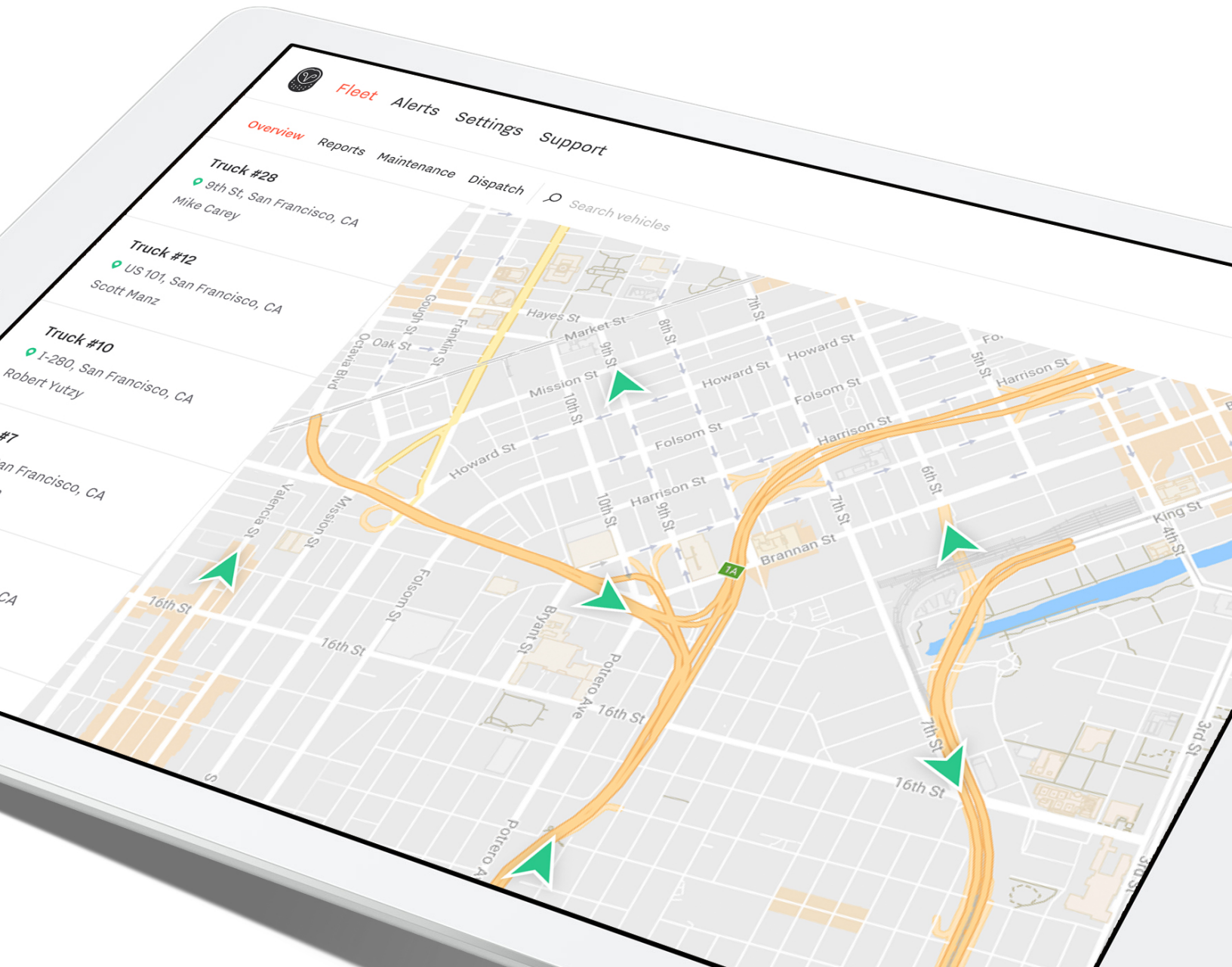


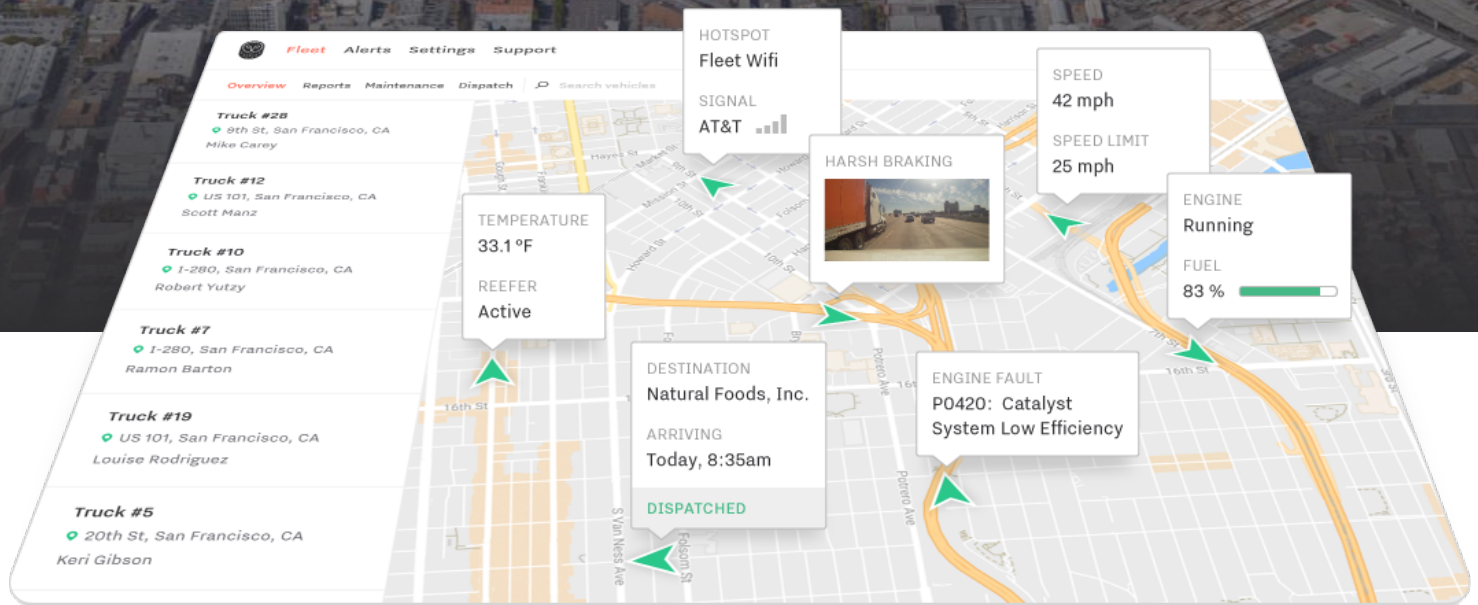
Samsara for Fleets

SOLUTION OVERVIEW



A New Generation of Fleet Tracking

REAL-TIME | PLUG & PLAY | FULLY INTEGRATED



Visibility, compliance,
safety and maintenance
tools - in one solution

Purpose-built to
streamline operations
and increase ROI

A modern, fully-
integrated system that
is easy to use

See demo at samsara.com/fleet

A New Data Platform For Fleets

Samsara is an Internet of Things company that offers a new generation of technology for fleets. Samsara enables operators to gain complete visibility from sensors and GPS, dash cam video, e-logs, and more — all in one integrated, easy-to-use, affordable system.

A Solution For Safety, Efficiency, Compliance & Customer Service

Customers trust Samsara's technology to drive business outcomes. With Samsara, fleet operators prevent accidents, save fuel, increase labor efficiency, simplify compliance, and deliver a higher level of service to their customers.

Serving Fleets Across Industries

- Food & Beverage
- Distribution & Freight
- Energy & Utilities
- Manufacturing
- Passenger Transit
- Government
- Field Services
- Construction
- Education

Trusted by Organizations of All Sizes

“Samsara provides all the capabilities that trucking companies need with the most competitive value on the market.”

— Bruce Donovan, General Manager, Neco Transport

“Samsara is a must-have for any transportation department.”

— Gus Rodriguez, Director of Transportation, Comal ISD

“With Samsara, we know how our fleet is functioning, and use that information to improve operations.”

— Tony Jones, Fleet Manager, City of Cocoa



Solutions for Light Duty, Heavy Duty, and Specialized Fleets



VG series

GPS Gateways
with WiFi Hotspot



EM series

Wireless Temperature
Monitors



CM series

High Definition
Cameras

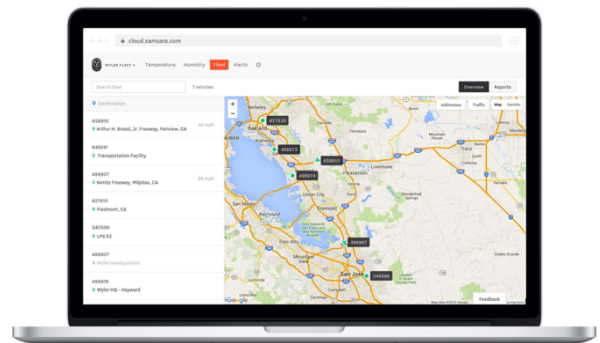


AG series

GPS Gateways
for Asset Tracking

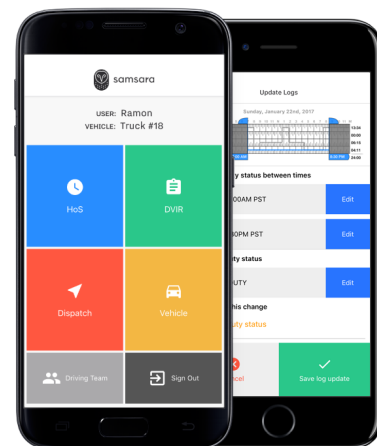
Real-Time GPS Tracking

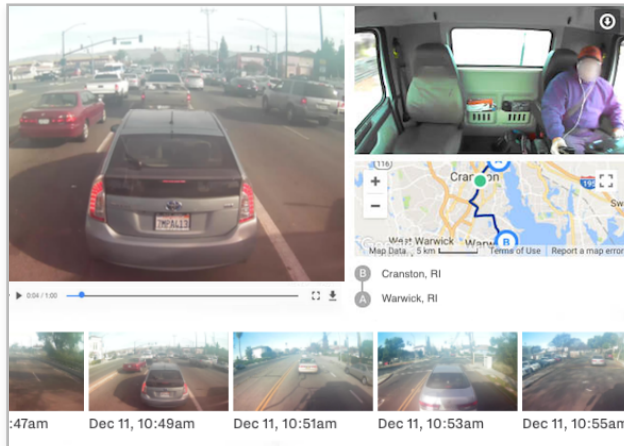
- Live location tracking with “Helicopter View”.
- Real-time tools for routing, dispatch, maintenance, compliance, and safety.
- Automated reports provide analytics into driver behavior, fuel efficiency, and more.



ELD-Compliant Hours of Service

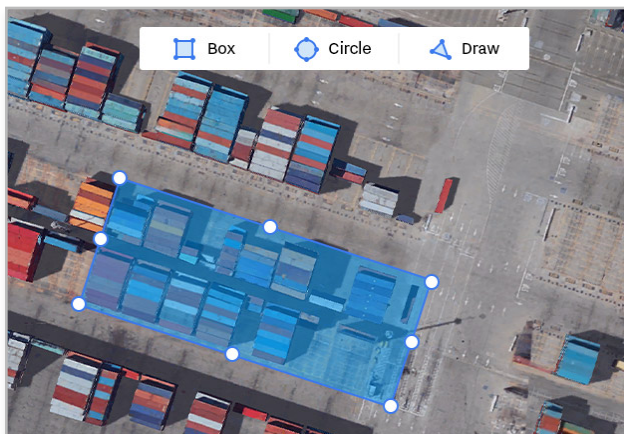
- E-logging solution combines driver inputs with GPS and engine data to meet the FMCSA's ELD mandate.
- Driver App works on any mobile device (Android or iOS).
- Easy to use and affordable - no proprietary hardware, no extra software licenses, and no cell phone data plan.





Internet-Connected Cameras

- Capture road- and driver-facing footage with both single and dual-lens cameras.
- Automatically access high definition (1080p) dash cam videos over the web.
- Reduce accidents with video and voice-based driver coaching.
- Exonerate drivers and expedite insurance claims with video evidence.



Trailer, Cargo & Door Tracking

- View real-time data about trailer location, cargo load, and door openings.
- Eliminate yard hunts and improve yard/dock operations with automated inventory reports.
- Improve asset utilization and quickly detect and recover stolen property.

SENSORS		
110070 - Temperature		42.7 °F
110070 - Humidity		76 %
HISTORY		
Trips Routes		
in-progress (15m 2s)		
A Cooseman's Produce Apr 20th, 12:36pm		5.6 mi
B Cooseman's Produce 12:23pm (37m 40s)		15.4 mi
A Aviation Place Apr 20th, 11:45am		

FSMA Compliance & Reefer Control

- Live visibility and temperature logging for refrigerated trucks and trailers.
- Two-way control for Thermo King & Carrier reefers.
- Enables proof of performance, eliminates cumbersome paper logs, and simplifies compliance with the Food Safety

CASE STUDY

Jake's Finer Foods

"If you need fleet tracking, hours of service, or temperature tracking, Samsara's got it. It makes our jobs easier."

— Jason Boldt, Transportation Manager



Houston-based distributor relies on Samsara for efficiency, safety, and customer service:

- Samsara vehicle gateways provide dispatchers with up-to-the-second visibility.
- Wireless temperature monitoring simplifies FSMA compliance and ensures customer satisfaction.
- ELD-compliant Driver App for Android / iOS devices provides Hours of Service logging, dispatch, and vehicle inspections.
- Reporting and analytics helps Jake's maintain safety, efficiency, and compliance.

RECOGNIZED FOR INNOVATION

"Samsara's latest offering builds on the last decade of GPS fleet technologies, bringing increased visibility to operators that enable them to increase the efficiency of their fleets."

— Utility Products, August 2016

Logistics
Tech Outlook

FleetOwner

**HARD WORKING
TRUCKS**

**THE
WALL STREET
JOURNAL**

FORTUNE