



December 26, 2024

City of Novi
26300 Lee BeGole Dr
Novi, MI 48375

Re: Proposed Streetlighting-Main St

I have completed the review of your request for the proposed lighting and have prepared a cost estimate for the installation of one hundred and five (105) streetlights. I am proposing the installation of forty-five (45), 12’ decorative posts with forty-five (45) 39w LED acorn luminaires. Twenty-five (25), 12’ decorative posts with dual crossarm and fifty (50) 39w LED acorn luminaires. Five (5), 20’ square posts mounted on high-band foundations and ten (10), 149w LED Area lights with Type 5 distribution. Posts and luminaires to have a black finish. Streetlights to be fed by underground cable.

The costs are based on the Option 1 Municipal Street Light rate, where DTE Energy installs, owns, and maintains the lighting system. The rate requires a portion of the construction costs be paid by the customer, which is determined by the following formula.

<u>Underground fed (105) LED Luminaires</u>	
Annual Operating Cost	\$25,781.00
Costs to Construct	\$530,177.00
3yr Revenue Credit	(\$77,343.00)
Contribution from the City of Novi	\$452,834.00

The price quoted shall be in effect for a period of six months from the date of this letter, after which these costs will no longer be valid.

Please contact me for a streetlighting agreement if you would like to proceed with the above installation.

Please call if you have questions, 734-397-4017.

Sincerely,
Brandon R. Faron
Brandon R. Faron
Account Manager
Community Lighting