



CITY OF NOVI CITY COUNCIL
APRIL 7, 2025

SUBJECT: Consideration of approval to award a pavement striping services contract to P.K. Contracting LLC and Royalty Pavement Markings.

SUBMITTING DEPARTMENT: Department of Public Works, Engineering Division

KEY HIGHLIGHTS:

- Longitudinal linework is being awarded to P.K. Contracting LLC as they are the sole bidder. This work is performed on major roads.
- Handwork (Symbols, alphabets, special crosswalks, parking lots) is being awarded to Royalty Pavement Markings as they are the low bidder. This work is performed on major roads, local roads, and municipal parking lots.
- Awarding services this way provides the lowest unit prices.

	FY 2024/25
EXPENDITURE REQUIRED	\$ 173,540.20 Majors- Longitudinal Lines (PK) \$ 102,341.00 Majors- Handwork (Royalty) \$ 22,409.00 Locals- Handwork (Royalty) \$ 13,150.00 Parking Lots- Handwork (Royalty) \$ 173,540.20 Total- P.K. \$ 137,900.00 Total- Royalty
BUDGET	
Major Street Fund 202-449.20-866.030	\$ 276,000.00 Major Streets
Local Street Fund 203-449.30-866.030	\$ 30,000.00 Local Streets
General Fund 101-441.20-931.208 to .442	\$ 15,000.00 Parking Lots
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0
This is a unit price contract. Award amounts are based on the assumption all locations are addressed annually.	

BACKGROUND INFORMATION:

The City's annual pavement marking program consists of approximately 50 centerline miles of the City's road system and 19 municipal parking lots. The contract term is one year, with roadway striping and handwork (i.e., symbols, letters, crosswalks, etc.) performed in the spring. Municipal parking lot striping will be performed once per year or as needed.

The bid was split into three parts:

- Part A- Longitudinal Lines (lane/center/edge lines, etc.)- This work is performed in a truck on major roads; see exhibit 1.
- Part B- Handwork (symbols, alphabets, crosswalks, etc.) – This work is performed with a walk-behind machine or hand-painted on major and local roads; see exhibit 2.
- Part B- Handwork- Alternate #1 Parking Lots

Contractor	Part A- Longitudinal Lines	Part B- Handwork- Symbols, Alphabets, & Crosswalks	Part B- Handwork- Alternate #1 Parking Lots	Totals Bid Award
PK Contracting	\$173,540.20*	\$164,430.00	\$17,665.00	\$173,540.20
Royalty Pavement Markings	Did Not Bid	\$124,750.00*	\$13,150.00*	\$137,900.00

*services being awarded per contractor

The City received and opened two bids on March 18th, 2025, following a public solicitation period. Both bids complied with all the requirements of the bidding instructions. Engineering is recommending Part A Spray Thermoplastic-Longitudinal Lines services be awarded to P.K. Contracting LLC as they are the sole bidder; and Part B Handwork and Parking Lots services be awarded to Royal Pavement Markings as they are the low bidder.

Upon mutual consent of the City and the contractor, there are three one-year contract renewal options available.

RECOMMENDED ACTION: Approval to award a unit price pavement striping services contract for Part A- Longitudinal line work to P.K. Contracting LLC., the sole bidder, in the estimated annual amount of \$173,540.20 and to award unit price pavement marking services contract for Part B – Symbols, Alphabets, & Crosswalks and Part B – Alternate #1 – Parking lots to Royalty Pavement Markings, in the estimated annual amount of \$137,900.00. Both contract terms are one year with three one-year renewal options.