



Nathan Oscarson
Government Sales

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To Our Valued Government Fleet Customers:

At Ford Pro, we are proud to deliver Built Ford Tough cars, trucks, and SUVs to industries across the country. As always, we remain committed to keeping our valued customers, well-informed.

Your continued support and trust in the Ford Police Interceptor Utility ("PIU") has made it one of Ford's most successful, best-selling police vehicles. We understand the vital role it plays in helping police officers and agencies protect and serve the public.

We were able to increase production and build additional 2024 model year PIU vehicles with gas powertrains, 3.3L V6 and 3.0L EcoBoost, to help satisfy demand.

I am pleased to report all gas engine PIU orders that received a VIN for 2023 MY have now been scheduled for production as 2024 MY. In line with this commitment, we carried over 2023 MY pricing and Government Price Concessions to 2024 MY.

Additionally, we are finalizing plans to restart production on the Police Interceptor Utility hybrid powertrain. Current orders will be prioritized as production begins for 2025 MY.

Agencies will be timely notified when hybrid production begins. In the meantime, PIU 3.3L V6 and 3.0L Ecoboost engines are a good option for agencies with immediate needs and existing hybrid PIU orders may be switched to these or gas powertrain options. If you wish to make this change, please contact your local dealer representative.

We are committed to serving you with the vehicles and parts essential to keep your fleet operating. Thank you again for your loyalty and support of the Ford Motor Company.

Sincerely,

Nathan Oscarson

Ford Pro, National Government Sales Manager