



CITY OF NOVI CITY COUNCIL
JUNE 8, 2026

SUBJECT: Approval to award a contract to American Generator Sales for the Hudson District Lift Station Generator project in the amount of \$95,818.39.

SUBMITTING DEPARTMENT: Department of Public Works, Water & Sewer Division

KEY HIGHLIGHTS:

- The Hudson District Lift Station generator is 33 years old, and in need of repairs.
- The project includes replacing the generator and the automatic transfer switch.
- Installation is expected to start this fall, contingent upon the anticipated 25-week equipment lead time.

FINANCIAL IMPACT

	FY 2025/26
EXPENDITURE REQUIRED	\$ 95,818.39
BUDGET	
Water & Sewer Fund 592-536.00-976.195	\$ 105,410.00
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0
Contingency costs of 10% are budgeted.	

BACKGROUND INFORMATION:

The Hudson District Lift Station generator was identified as needing to be replaced based on its age and recurring maintenance needs. This project will include the complete removal and replacement of the existing 33-year-old generator with a Bluestar 120/208V 3-phase generator, along with the automatic transfer switch, which

automatically switches power from DTE to the generator in the event of a power failure.

The project was advertised for public bids on May 4, 2026. Six (6) bids were received and opened on May 27, 2026, following the solicitation period. American Generator Sales is recommended in the best interest of the City as it is responsive and complies with all the requirements of the bidding instructions. The table below summarizes the bids submitted:

Contractor	Total Bid
American Generator Sales	\$ 95,818.39
Midwest Power System dba Lee Contracting	\$ 104,051.00
Corby Energy Services	\$ 117,975.00
DES Electric	\$ 145,575.00
J. Ranck Electric	\$ 157,866.00
Clearwater Construction Svcs	\$ 229,300.00

Installation is expected to start this fall, contingent on the anticipated 25-week equipment lead time for the purchase and acquisition of the generator and automatic transfer switch.

RECOMMENDED ACTION: Approval to award a contract to American Generator Sales for the Hudson District Lift Station Generator project in the amount of \$95,818.39