



CITY OF NOVI
Consultant Review Committee Meeting

March 6, 2023, 5:00 p.m.

Mayor's Conference Room | Novi Civic Center | 45175 Ten Mile Road
(248) 347-0445

CALL TO ORDER 5:02 p.m.

ROLL CALL: Mayor Pro Tem Staudt, Councilmember Crawford, Councilmember Fischer

PRESENT: Mayor Pro Tem Staudt, Councilmember Fischer

ABSENT EXCUSED: Councilmember Crawford

STAFF LIAISON: Victor Cardenas, Interim City Manager

OTHERS PRESENT: Erick Zinser, Director of Public Safety/Chief of Police
Tom Schultz, City Attorney
Katherine Oppermann, Recording Secretary

APPROVAL OF AGENDA

Motion Maker: Member Fischer, Seconded: Mayor Pro Tem Staudt, Approved 2:0

APPROVAL OF MINUTES

1. Monday, November 14, 2022, Meeting Minutes

Motion Maker: Member Fischer, Seconded: Mayor Pro Tem Staudt, Approved 2:0

PURPOSE OF THE MEETING

1. Consultant List Review – No discussion
2. Health Insurance and Employee Benefits Consultant Renewal

Staff indicated that they have been happy with the services provided by Gallagher Benefit Services and would like to continue with them.

Motion to recommend the approval of the renewal of the contract with Gallagher Benefit Services for one (1) year.

Motion Maker: Councilmember Fischer, Seconded: Mayor Pro Tem Staudt,
Approved 2:0.

3. Superior Air-Ground Ambulance Service Contract

Interim City Manager Cardenas reported that Superior Air-Ground Ambulance Service intends to request a subsidy as part of a potential contract renewal for two years after which they would evaluate the future need of a subsidy.

Chief of Police and Director of Public Safety Erik Zinser stated that to date they have been happy with the service provided by Superior. Mayor Pro Tem Staudt noted that there has been an increase in the time taken to respond to emergencies over the the past two years. Chief Zinser acknowledged that this was true but that the increase has only been a matter of seconds. He also noted his concerns about going to bid for ambulatory services as the City may end up paying more than if we went forward with a contract extension through Superior.

Mayor Pro Tem Staudt noted that has two concerns regarding the proposed contract extension with Superior Air-Ground Ambulance: the life of the contract being "piecemeal" with the potential to change after just two years and that we don't know the market rate for such a contract without going to bid. He thinks it is likely that there are other field competitors that don't require a subsidy but in the event that all bids come back with a subsidy request then we can be comfortable in understanding that it is a new market standard.

Councilmember Fischer agreed with Mayor Pro Tem Staudt's comments and also noted that the matter of a contract renewal with Superior has been going back and forth for 18 months with Superior offering very little. He and Mayor Pro Tem both agree that they would like a minimum of a 5-year contract for Ambulatory Services.

Both Councilmember Fischer and Mayor Pro Tem Staudt instructed City staff to make a final offer to Superior Air-Ground Ambulance Service and if it was not accepted to go to bid for City ambulatory services promptly with City Council approval.

AUDIENCE COMMENTS - none

ADJOURNMENT