



**CITY OF NOVI CITY COUNCIL**  
**FEBRUARY 23, 2026**

**SUBJECT:** Consideration of approval to award a contract to Luigi Ferdinandi & Son Cement Co., and Santos Cement Inc. for as-needed concrete repairs, with the estimated annual amount of \$608,000.

**SUBMITTING DEPARTMENT:** Department of Public Works, Engineering Division

**KEY HIGHLIGHTS:**

- The City's preventative and routine maintenance program includes road panel replacement, road curb repairs, sidewalk flag replacements, and storm drain structure rehabilitation.
- Awarding the two low bidders with a shared median unit price.

**BACKGROUND INFORMATION:**

A primary goal of the City's asset management program is the preservation of infrastructure to prevent costly, large-scale reconstruction. Examples of preventative and routine maintenance include, but are not limited to, road panel replacement, curb repairs, sidewalk flag replacements, and storm drain structure rehabilitation. Each of these programs helps ensure City assets remain in good, functional condition.

Novi's preventative maintenance program, in conjunction with other asset improvement initiatives, is intended to result in an overall improvement to the quality of the City's right-of-way. The objective of this service is to preserve concrete assets through lower-cost rehabilitation techniques, rather than allowing deterioration to progress to the point where extensive reconstruction is required resulting in significantly higher costs and effort.

To perform concrete maintenance work in a timely and efficient manner, the Department of Public Works is proposing to award as-needed concrete repair contracts to two bidders: Luigi Ferdinandi & Son Concrete Co. and Santos Cement Inc. Both contractors have agreed to a shared median unit price.

Eight bids were received and publicly opened on January 27, 2026, following a public bid solicitation period. The bid tabulation is included in the packet. Luigi Ferdinandi & Son Concrete Co. and Santos Cement Inc. are recommended as being

in the best interest of the City, as both firms met all requirements of the bidding instructions and submitted the lowest combined bid.

The contract term is one year with three potential one-year extensions.

**RECOMMENDED ACTION:** Approval to award a contract to Luigi Ferdinandi & Son Cement Co., and Santos Cement Inc. for as-needed concrete repairs, with the estimated annual amount of \$608,000