



CITY OF NOVI CITY COUNCIL JULY 27, 2026

SUBJECT: Consideration of approval to award a contract to GM & Sons Inc. for as-needed concrete repairs, with the estimated annual amount of \$608,000.

SUBMITTING DEPARTMENT: Department of Public Works, Engineering Division

KEY HIGHLIGHTS:

- The City's preventative and routine maintenance program includes road panel replacement, road curb repairs, sidewalk flag replacements, and storm drain structure rehabilitation.
- The contract awarded on February 23, 2026 went to the two lowest bidders, Luigi Ferdinandi and Sons Concrete Co., and Santos Cement Inc.
- Luigi Ferdinandi and Sons Concrete Co. withdrew themselves from the contract.
- Terminating current as-needed concrete repairs contract with Santos Cement Inc.
- GM & Sons was the third lowest bidder, and next in line for award.

BACKGROUND INFORMATION:

A primary goal of the City's asset management program is the preservation of infrastructure to prevent costly, large-scale reconstruction. Examples of preventative and routine maintenance include, but are not limited to, road panel replacement, curb repairs, sidewalk flag replacements, and storm drain structure rehabilitation. Each of these programs helps ensure City assets remain in good, functional condition.

Novi's preventative maintenance program, in conjunction with other asset improvement initiatives, is intended to result in an overall improvement to the quality of the City's right-of-way. The objective of this service is to preserve concrete assets through lower-cost rehabilitation techniques, rather than allowing deterioration to progress to the point where extensive reconstruction is required resulting in significantly higher costs and effort.

On February 23, 2026, the City awarded a one-year contract to Luigi Ferdinandi and Son Concrete Co., and Santos Cement Inc. for as-need concrete repair. Since the contract award, Luigi Ferdinandi and Son Concrete Co. have withdrawn from the contract. Santos Cement Inc. has been unable to fulfill the required services and standards in the contract.

Eight bids were received and publicly opened on January 27, 2026, following a public bid solicitation period. The bid tabulation is included in the packet. GM & Sons is the next in line low bid and will use their pricing.

Following a review of available options, the third-lowest bidder, GM & Sons Inc., has been evaluated, and it has been determined that they possess the personnel, equipment, experience, and operational capacity necessary to successfully fulfill the contract requirements. GM & Sons Inc. has performed work in the City of Novi previously and performed satisfactorily.

RECOMMENDED ACTION: Approval to award a contract to GM & Sons Inc. for as-needed concrete repairs, with the estimated annual amount of \$608,000. The contract term is one year with three potential one-year extensions.