



June 29, 2023

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2024 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

2024 Ford Expedition 4x4 XLT in Black

\$61,851.00 ea

Due to current computer chip shortage and various other supply chain issues, Ford Motor Company has put Government Fleet Sales on "allocation", therefor, Ford Pro Fleet Department will have sole discretion regarding final approval of order confirmation based on customer order history!

Current lead time to order is estimated at 30 + weeks from receipt of Purchase Order.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb County Bid # 53-17
**2024 Expedition 4-Door and Expedition EL
 4x2 (U1F) (K1F MAX) & 4x4 (U1G) (K1G MAX)
 XLT Major Standard Equipment**

MECHANICAL

- Engine – 3.5L EcoBoost® V6
- Four-Wheel Disc Brakes with Anti-Lock Brake System
- Transmission – 10-Speed Automatic Transmission with SelectShift® Capability

EXTERIOR

- Acoustic-Laminate Windshield
- Active Grille Shutters
- Beltline Molding – Polished Stainless Steel
- Bumpers – Body Color Painted Upper / Dark Carbonized Gray Lower with Silver Molded-in-Color Rear Bumper Skid Plate and Trailer Hitch Cover
- Configurable Daytime Running Lamps (DRL)
- Door Handles – Body Color
- Easy Fuel® Capless Fuel Filler
- Exhaust – Single
- Grille – Twin Spar
- Liftgate with Liftglass – Manual
- Privacy Glass – Second Row, Third Row and Liftgate
- Roof-Rack Side Rails – Black
- Running Boards, Platform – Black
- Tailgate Appliqué – Painted
- Taillamps – Incandescent with Metalized Bezel
- Tires
 - P275/65R18 All-Terrain (A/T)
- Wheels – 18" Machined-Face Aluminum with Magnetic-Painted Pockets
- Windshield Wipers – Intermittent Front and Rear **INTERIOR/COMFORT**
- Cargo Bin
- Center Console – Armrest and Covered Media Bin
- Climate Control
 - Cabin Particulate Air Filter
 - Dual-Zone Automatic Temperature Control (DEATC)
 - Rear Auxiliary Manual Controls – Second and Third Rows
- Coat Hooks (4) – Second Row (2), Third Row (2)
- Beverage Holders (15) – Front Row, six (6), Second Row, six (6), Third Row, three (3)
- Fixed Foot Pedals
- Floor Covering – Carpet
- Floor Mats, Color-Keyed Carpet – Front and Second Rows
- Grab Handles – Front Row, Second Row Pillar and Headliner Mounted
- Lighting
 - Front Overhead Console Mounted Map Lights
 - Illuminated Entry System with Courtesy Lamp Delay
 - Rear Cargo Area Light
 - Second and Third Row Dome Lights
- Overhead Console with Sunglass Storage
- Powerpoints (12V) – Four (4)
 - Front row; one (1) in center stack, one (1) in front center console main bin
 - Second row; one (1) in rear section of center console
 - Rear Cargo Area; one (1)
- Rear Cargo Area – Cargo Management System
- Scuff Plates – Molded-in-Color (Front and Rear)
- Seats (Refer to the Color & Trim Availability section for additional information)
 - Five (5) – Passenger
 - Front Row – Cloth Captain's Chairs
 - Front Row – 8-way Power Driver Seat and 4-way Manual Passenger
 - Second Row – Cloth
 - Second Row – 40/20/40 CenterSlide® (Folds Flat) with Manual Recline 1 Included in STX Package
- Shifter
 - Rotary Gear Shift Dial, Center Console Mounted
- Sliding Sun Visors with Illuminated Vanity Mirrors (Driver and Passenger)
- Steering Column
 - Manual Tilt/Telescoping
- Steering Wheel – Leather-Wrapped
- Audio and Cruise Controls
- Five-way Control Pads
- Storage
 - Bins, Third Row
 - Glove Box
 - Underfloor Stowage
- USB Ports:
 - First Row – Two (2) "A"
 - Second Row – Two (2) "C" in back side of "consolette"
 - Smart Charging Multimedia USB Ports, First and Second Rows (100A, 104A (STX))
 - First Row – One (1) "A" and one (1) "C"
 - Second Row – Two (2) "C" in the back side of the center floor console
- Windows, Power – Front One-Touch Up/Down Feature **SAFETY/SECURITY**
- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
 - First Row: Driver and Passenger Dual Stage and Front-Seat Mounted Side Impact
 - All Rows: Safety Canopy® Side-Curtain with Rollover Sensor
- Cargo Protector

- Center High-Mounted Stop Lamp (CHMSL)
- Day/Night Rearview Mirror
- Door Locks
 - Power
 - Autolock/Autounlock
 - Child-Safety Rear
- Electronic Stability Control
- Front Row Head Restraints – 2-way Manually Adjustable • Headlamps
 - LED Reflector with Black Bezel
 - Wiper Activated
- Fleet Only Note: Not compatible with radio equipment that operates in the 39- 46 MHz frequency range (VHF Low Band – Channels 1-9)
- Individual Tire Pressure Monitoring System (iTPMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on all Second Row and Third Row Outboard Side Seating Positions
- Mirrors, Sideview – Manual-Folding, Power and Heated Glass, Security Approach Lamps and Molded-in Color Black Caps
- MyKey®
- Perimeter Alarm (includes Securilock Passive Anti Theft System (PATS))
- Personal Safety System™³
- Rear Window Defroster and Washer
- Safety Belts
 - Front Row – Belt-Minder® (Front Safety Belt Reminder) — Front Row – Adjustable Height
 - Second and Third Rows – Outboard and Center Seat Shoulder
- Rear Seat Occupant Alert (RSOA))
- SOS Post-Crash Alert System™
- FORD CO-PILOT360™ TECHNOLOGY**
- BLIS® (Blind Spot Information System) with Cross-Traffic Alert
- Ford Co-Pilot360™
 - Auto High-Beam Headlamps
 - Rear Cross Traffic Braking
 - Cruise Control
 - Lane-Keeping System
 - Lane-Keeping Alert
 - Lane-Keeping Aid
 - Driver Alert
 - Pre-Collision Assist with Automatic Emergency Braking
 - Forward Collision Warning
 - Dynamic Brake Support
 - Rear View Camera
 - Rear Parking Sensors
- Headlamps
 - Autolamp (Automatic On/Off)
- Hill Descent Control™ (4x4 Only)
- Hill Start Assist
- Post-Collision Braking
- Trailer Sway Control
- FUNCTIONAL**
- Audio
 - SiriusXM® with
- Auto Stop-Start Technology
- Axle – Refer to the Axle Availability Table
- Electric Power-Assisted Steering (EPAS)
- Connected Navigation (1-Year Trial)
- FordPass™ Connect
 - 4G LTE Wi-Fi hotspot connects up to 10 devices 5
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle
- Front and Rear Independent Suspension
- Instrument Panel Cluster
- 8" Productivity Screen
- Analog and Digital Display
- Message Center
- Outside Temperature Display — Trip Computer
- Keyless Entry
 - Fob with Push-Button Start – Two (2)
- SYNC® 47 with Enhanced Voice Recognition
- 12" LCD Capacitive Touchscreen with Swipe Capability — Wireless Phone Connection
 - Cloud Connected
 - AppLink® w/ App Catalog
 - 911 Assist®
 - Wireless Apple CarPlay® and Android Auto™ Compatibility
 - Digital Owners Manual
 - Conversational Voice Command Recognition
- Trailer Tow Prep Pack – Class IV (Trailer Tow Connector, 4- pin/7-pin wiring, Class IV trailer hitch receiver)
- 4WD EXPEDITION INCLUDES**
- Intelligent 4WD
- Terrain Management System™

[] 4x2 Expedition Base Price	U1H/200A	\$55,045.00
[x] 4x4 Expedition Base Price	U1J/200A	\$58,056.00
[] 4x2 Expedition MAX Base Price	K1H/200A	\$57,783.00
[] 4x4 Expedition MAX Base Price	K1J/200A	\$60,794.00

XLT Contains ALL XL EQUIPMENT PLUS:

INTERIOR/COMFORT

- Floor Liners, Front and Second Row (with Carpet Mats)
- Seats
 - Eight (8) Passenger Seating
 - Front Row - Cloth Captain's Chairs 200A only
 - Third Row 60/40 PowerFold® (fold flat) with Power Recline
- Smart Charging USB ports, Third Row Right and Left – Each Side with Two (2) "A"
- Tri-Zone Electronic Automatic Temperature Control

SAFETY/SECURITY

- Auto-Dimming Rearview Mirror
- Mirrors, Sideview – Manual-Fold, Power and Heated Glass, Security Approach Lamps and Body-Color Caps

FORD CO-PILOT 360 TECHNOLOGY

- Ford Co-Pilot 360

FUNCTIONAL

- Universal Garage Door Opener

Exterior Colors

Agate Black
Oxford White
Wild Green Metallic
Dark Matter Metallic
Iconic Silver Metallic
Race Red
Jewel Red Metallic (Add \$495.00)

Interior Ebony (JH/CH)

[UM] [x]
[Z1] []
[FC] []
[HY] []
[JS] []
[PQ] []
[C9] []

Available Options:

[] HEAVY DUTY TRAILER TOW PACKAGE

Includes:

- Rear View Camera - Digital
- Reverse Brake Assist
- Two-Speed Automatic 4WD (4x4 Only) with Neutral Towing Capability
- Wheels 18" Machined-Faced Aluminum w/Magnetic Painted Pockets
- 3.73 Electronic Non-Limited-Slip Differential
- Two-Speed Automatic 4WD (4x4 Only) with Neutral Towing Capability
- Integrated trailer brake controller
- Pro Trailer Backup Assist
- Tow Hooks, Front (4x4 Only)
- 26MM Engine Radiator

Option
536

Price
Reg./EL
995.00

[x] HIGH PACKAGE

202A 3795.00

Includes:

- Active X Seating Material, 1st and 2nd Rows
- 10-way Power Driver Seat with Memory and 8-way Power Passenger Seat
- 4-Door Intelligent Access Lock/Unlock (Push-Button Start Is Standard)
- 110V/150W AC Power Outlet
- Advanced Security Pack
- Ambient Lighting
- Rear Bumper – Painted Accent Color
- Heated Steering Wheel
- Mirrors, Sideview – Power-Folding with AutoFold, Power and Heated Glass, Turn Signal Indicators, Security Approach Lamps, Drivers Side Auto Dimming and Body-Color Caps
- Power Tilt/Telescoping Steering Column with Memory
- Power Liftgate
- Remote Start System
- Running Boards, Platform-Chrome
- Heated and Ventilate Front-Seats
- Seats – 2nd Row Captains Chairs
- Seats – Power-Folding Headrests, 3rd Row
- SecuriCode Keyless Entry Keypad
- Wireless Charging Pad

[] CARGO PROTECTION PACKAGE		91A/91B	250.00
Includes:			
• Cargo Area Reversible Mat			
• Cargo Net			
[] Roof Rail Cross Bars	61B	225.00	
[] Daytime Running Lights	942	45.00	
[] Engine Block Heater	41H	100.00	
[] License Plate Bracket	153	N/C	
[] 20" Sparkle Silver Aluminum Wheels	64C	1100.00	
[] Panoramic Vista Roof (<u>202A Only</u>)	43V	1475.00	
[] Remote Starter (<u>Included in 202A Package</u>)	SIG	575.00	

Total Price \$61,851.00 ea