



CITY OF NOVI CITY COUNCIL
APRIL 20, 2026

SUBJECT: Consideration of approval to award a three-year SentinelOne software renewal to People Driven Technology, in the amount of \$77,066.48.

SUBMITTING DEPARTMENT: Integrated Solutions – Technology Division

KEY HIGHLIGHTS:

- Cybersecurity endpoint detection and protection.
- Critical endpoint and identity alerts with real-time visibility from system-level to identity-based attacks.

FINANCIAL IMPACT

	FY 25/26	Total
EXPENDITURE REQUIRED	\$77,066.48	\$77,066.48
BUDGET		
Internal Technology: City-wide (101-228.00-850.999)	\$77,066.48	\$0
APPROPRIATION REQUIRED	\$0	\$0
FUND BALANCE IMPACT	\$0	\$0

BACKGROUND INFORMATION:

The technology team is continually working to improve our network security approach to stay ahead of those seeking to penetrate the City's network. The SentinelOne product provides an AI-powered security solution. It combines multiple tools (Endpoint protection (EPP), Endpoint detection & response (EDR), Extended detection & response (XDR), Cloud workload protection, Identity protection, Threat hunting, and Data analytics into one platform. The City of Novi has successfully used this product for the past three years. It integrates with our other cybersecurity products, providing a multi-layered approach.

RECOMMENDED ACTION: Consideration of approval to award a three-year SentinelOne software renewal to People Driven Technology, in the amount of \$77,066.48.