



Pricing Proposal
Quotation #: 27193428
Created On: 2/19/2026
Valid Until: 2/28/2026

MI-City of Novi

PubSec Sr. Inside Account Executive - LEAD

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 VMware Cloud Foundation (Please contact Carahsoft prior to ordering for assistance determining required core count) Annual VMware, LLC - VCF-CLD-FND-A VMware - Part#: VCF-CLD-FND-A Contract Name: Michigan Master Computing Program Contract (MiDEAL) (Software Only) Contract #: 071B6600113 Subcontract #: 071B6600113-MiDEAL Coverage Term: 4/26/2026 – 4/25/2027	264	\$410.22	\$108,298.08
Total			\$108,298.08

Additional Comments

Please Note, Broadcom product lines have the following reinstatement fee policy:

- o Effective immediately, late orders will be charged a 25% reinstatement fee.
- o Every additional week late will result in an incremental 10% fee added

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Please note the following:

- 1) VMware EULA <https://docs.broadcom.com/docs/end-user-agreement-english>
- 2) VMware Does Not offer a standard return policy
- 3) Service offerings are non-refundable. For these products, orders are non-cancellable and non-returnable from point of order.
- 4) PSO Credits are only active for 1 Year

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The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.