



QUOTE LETTER

August 31, 2026

Taylor Johnson

Transit Director

City of Norman

1310 DaVinci

Norman, OK 73069

405-217-7761 (Office)

taylor.johnson@normanok.gov

Dear Taylor:

Thank you for your interest in purchasing one (1) 35 ft. Low Floor CNG bus off the State of Washington Contract # 04824-01.

Gillig is pleased to quote the following:

One (1) 35 ft. L/F CNG BUS @\$1,137,500

This price is an estimated price for your grant funding submittal and is non-binding. It is FOB Norman, OK. Prices exclude any taxes and license fees. The production of your bus can be scheduled within 18 months from receipt of purchase order. To maintain this production schedule, we will require a firm purchase order within 30 days.

This is for a delivery in 2031, this order would need to occur no later than fourth quarter of 2029.

We thank you for this opportunity and appreciate your interest in Gillig and our products. Should you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads "Joe Saldana".

Joe Saldana

Regional Sales Manager

Gillig LLC

510-303-0202

jsaldana@gillig.com