University North Park Enternalment district

RAINIER

Lincoln

April 25, 2024





ARCADIS

Gensler



University North Park Entertainment District

- Project Economics
- Mixed-Use Development
- Team
- Arena

Project Economics

Use	Total Costs
Infrastructure	\$27,742,288
Public Open Space & Amenities	\$9,500,000
Stadium Venue w/ Parking Structure (Phase 1)	\$290,758,600
Retail w/ Service Lot (Phase 1)	\$90,940,719
Hotel (Phase 1)	\$50,479,260
Office 1 (Phase 2)	\$30,953,568
Office 2 (Phase 3)	\$30,953,568
Multifamily 1 (Phase 1)	\$50,909,807
Multifamily 2 (Phase 1-2)	\$50,909,807
Medium Density Residential (Phase 2-3)	\$48,577,624
Rainier/Lincoln Development Subtotal	\$644,482,954
Future Development: Multifamily 3	\$50,909,807
Future Development: Townhomes	\$19,125,049
Future Development (MF)	\$67,424,500
Future Development (Commercial)	\$31,050,000
Future Development (Experiential Development Use)	\$81,001,998
Future Development (Commercial)	\$31,050,000
Future Development (Potential FBO)	\$6,000,000
Future Development (MF)	\$70,889,000
Future Development (Flex)	\$31,250,000
Future Development (Commercial)	\$4,313,093
Future Development (Commercial)	\$6,837,831
Future Development (Mixed-Use)	\$21,045,000
Future Development (Mixed-Use)	\$25,702,500
Expanded District Development Subtotal	\$446,598,778
	\$1,091,081,733

^{*}All project funding costs are estimates as-of 12/31/23

- Overall Development Year 8 FMV \$1.1 Billion
- Approx. \$230 Million TIF Financing proposed including infrastructure & public amenities

Arena Public Funding Need - \$193 million

Infrastructure Funding Need - \$37 million

 Contemplated TIF 100% of incremental sales and ad valorem taxes within district (non-dedicated only)

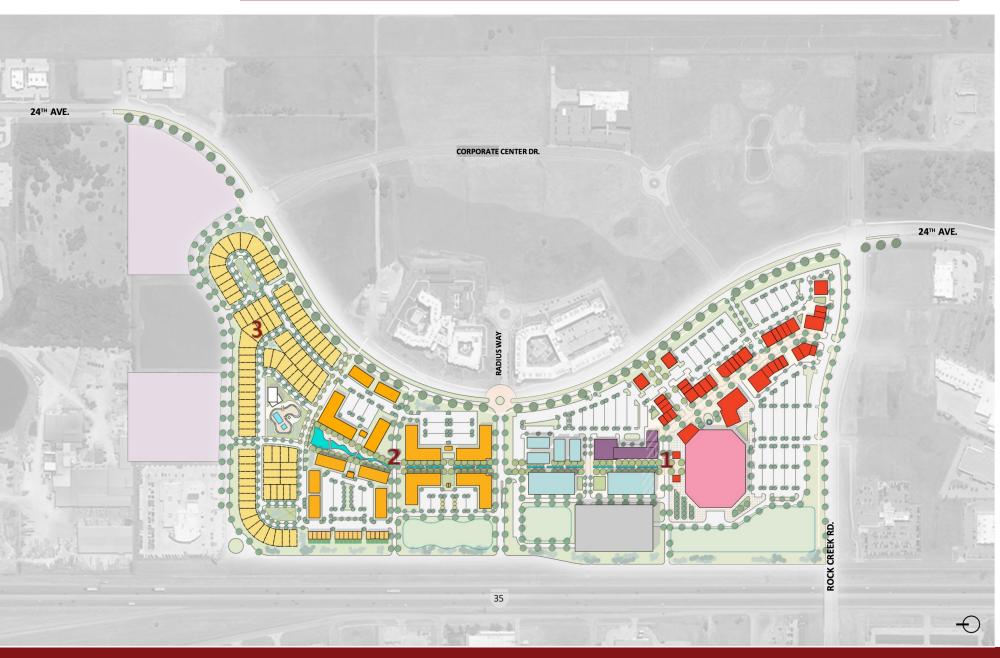
- TIF 25 years or less if projects are fully funded
- Private capital will capitalize approx. 80% of the overall development

University North Park

Core Development

- Arena catalyzes the planned mixed-use development
- Remaining core development would include:
 - Entertainment District mostly F&B/interactive retail 160,000 sq/ft
 - At least one major hotel and conference facility 150 key hotel
 - Multifamily apartments 578 units built in phases from year one to year four
 - Medium density residential 177 units built in year three/four
 - Amenity rich, low-profile office 180k+ sq/ft built in phases from year one to year five
- When completed, University North Park will be a destination shopping and entertainment district, where over <u>5,000 people work</u> and where more than <u>3,000</u> Norman residents will live
- The core development will be a fully integrated community creating a sense of place with easy walkability to the plaza, the arena, and retail destinations

Masterplan



Districts

- MIXED-USE
 ENTERTAINMENT DISTRICT
 - Multi-Purpose Arena
 - Event Plaza
 - Festival Street Retail
 - Hotel
 - Office
- (2) MULTI-FAMILY
- (3) RESIDENTIAL

Development Team

- Danny Lovell, CEO of Rainier Companies, a vertically integrated real estate investor and operator
- David Neher, President of Rainier Development Co., and leading expert in retail-driven, mixed-use
- Lincoln Property Company, among the largest diversified real estate firms in the nation and perennial leader in office and multifamily development
- Arcadis (Callison RTKL), a leading mixed-use planner and top 5 Architect in the United States
- Legends, a global experience company specializing in solutions for sports and entertainment
- Gensler, industry leading architecture design and planning firm specializing in sports facilities

Dallas Cowboys HQ



The Star - Frisco, TX

Square Feet Retail: 250,000 SF
Hotel Rooms: 300 Keys
Stadium Seats: 12,000 Seats
Square Feet Office: 740,000 SF
Medical Facility: 400,000 SF

Total Project Cost: \$ 2,200,000,000





Arena Design

Seating Capacity

- 8000 for Basketball
- 7250 for End Stage Concert
- 1500 Premium Seating Options

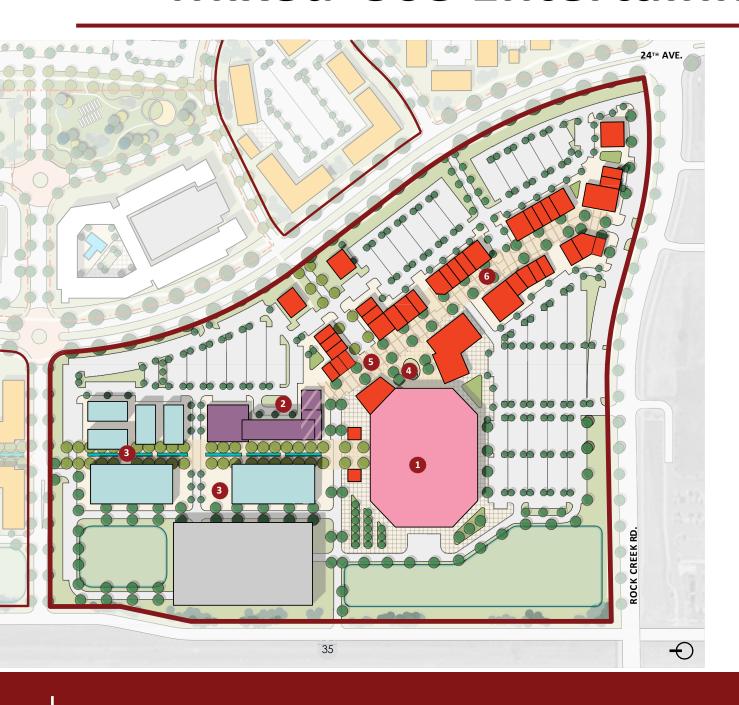
State of the Art Concert Facility

- Equipment loading and access
- Talent Amenities
- Acoustics

Close to the Action Lower Bowl Design
Structured Parking Access (1250 Spaces)
Purpose Built Student Section (OU Events)



Mixed-Use Entertainment District



- MULTI-PURPOSE PERFORMANCE VENUE
- 4 HOTEL
- **3** TECH / OFFICE
- 4 EVENTS PLAZA
- **6** FESTIVAL STREET
- **6** ENTERTAINMENT / F&B

