



CITY OF NORMAN, OK STAFF REPORT

MEETING DATE: 07/8/2025

REQUESTER: ANDREW BRUEHL, INTERIM UTILITIES MANAGER

PRESENTER: ANDREW BRUEHL, INTERIM UTILITIES MANAGER

ITEM TITLE: CONSIDERATION OF AWARDING, ACCEPTANCE, REJECTION, AMENDMENT, AND/OR POSTPONEMENT OF BID 2425-50 SUBMITTED BY PENCCO INC, IN THE AMOUNT OF \$530 PER TON FOR 12% FOR THE PURCHASE OF FERRIC SULFATE FOR THE WATER TREATMENT FACILITY.

BACKGROUND:

On May 22, 2025, bids were opened for Bid 2425-50 for Ferric Sulfate. Ferric Sulfate is used as a coagulant in the treatment of water. Funds in the amount of \$1,365,146 have been budgeted in the fiscal year 2025-2026 (FYE 2026) Budget, Water Fund - Water Treatment Plant - Operating Chemicals (account 31955234 43108) for purchase of all treatment chemicals.

DISCUSSION:

Specifications for Bid-2425-50 for Ferric Sulfate were sent to nine (9) vendors and four (4) bids were received. No-bids were due to uncertain costs and supply demands. The lowest and best bid meeting all specifications was submitted by Pencco, Inc. of San Felipe, TX, in the amount of \$530 per ton for 12%. This compares to a cost last year of \$540 per ton for 12%, a decrease of 1.85 percent. This decrease has occurred due to shipping/transporting costs.

RECOMMENDATION:

Purchases will be made throughout FYE 2026. Bids have been examined by staff and found to be in order and proper as to form. Based upon the above information, staff recommends acceptance of the lowest and best bid from Pencco, Inc. in the amount of \$530.00 per ton for 12%.