

Normal Income:	2026	2025	2024	2023	Average
Recreational Revenue	117,897	371,774	387,875	348,260	369,303
Academy Revenue	222,176	269,642	237,473	193,698	233,604
Competative Revenue	1,091,578	1,522,634	1,226,624	927,622	1,225,627
Adult Revenue	12,552	31,930	29,995	10,184	24,036
Camps/Other Programs	30,265	57,927	81,536	91,782	77,081
Fundraisers:					
Recreational Tourney		1,000	-	1,750	917
Summerfest Tourney	525	72,185	11,660	25,870	36,572
Celtic Cup	72,570	162,804	30,627	86,737	93,390
Classic Cup	92,360	16,015	177,203	93,166	95,461
Golf Tournament	33,210	32,020	36,884	28,366	32,423
Other Events/Donations	172,859	163,162	163,574	163,537	163,424
Signs	63,705	108,850	120,775	35,425	88,350
Individual Fundraisers	33,021	51,980	49,875	30,143	43,999
Other:					
Miscellaneous Income	8,495	37,516	45,532	93,714	58,921
Royalties	9,623	38,019	27,759	29,530	31,769
Non-Program Revenues		2,750	16,484	27,819	15,684
Interest Income	3,661	4,281	4,978	2,893	4,051
Grants				6,720	6,720
Total Income	1,964,496	2,944,489	2,648,853	2,197,216	2,601,333

Expenses:					
Coaching Fees	712,745	758,535	817,124	579,678	718,446
Coaches License and Other	2,811	20,914	14,988	10,005	15,302
Directors/Admin Payroll	345,416	550,863	464,761	544,331	519,985
Healthcare/Life Insurance	6,040	8,772	3,769	16,005	9,516
Payroll Taxes	22,552	28,338	21,161	32,367	27,289
Other	36	-	-	5,000	1,667
Field Contract Labor	132,233	156,542	119,885	110,750	129,059
Maintenance	10,859	7,086	4,538	7,554	6,393
Fertilization/Chemicals	20,235	15,751	20,863	14,102	16,905
Equipment	4,490	9,471	10,830	1,402	7,234
Irrigations/Aeration	17,155	8,332	6,768	5,435	6,845
Utilities	20	-	6,405	7,420	4,608
Building Repairs/Upgrades	396	6,678	1,183	-	2,620
Field Paint	4,990	4,522	9,258	12,208	8,663
Other Maintenance/Supplies	23,055	12,088	8,790	3,842	8,240
Registration Costs/Other	112,762	167,528	138,767	56,935	121,077
Travel	45,747	75,715	50,775	55,253	60,581
Lodging	32,355	37,610	22,221	25,536	28,456
Meals	14,853	22,899	15,498	17,630	18,676
Referee Costs	235,214	249,926	119,706	176,166	181,933
Other	79,645	111,315	49,522	48,166	69,668
Futsal Expenses	8,440		-	3,450	1,725
Camp and Other Program Expenses	90,216	64,053	81,268	63,203	69,508
Fundraising Expenses					
Classic Cup Expenses	9,963	3,799	18,649	19,352	13,934
Recreational Tourney	221	152	-	1,742	631
Celtic Cup Expenses	14,176	23,294	19,091	7,485	16,623
Labor Day Tourney	6,941	3,528	2,140		2,834
Adult League Expenses	3,133	4,937	4,069	1,275	3,427
Golf Tournament Expenses	18,808	19,229	16,745	9,141	15,038

Soccer Tournament Expenses	1,950	17,399	12,058	6,019	11,825
Other Expenses					
Advertisting	3,706	1,610	-	-	537
Signs	16,068	14,923	34,732	3,765	17,807
Other Fundraising Expenses	15,911	23,339	40,122	28,304	30,588
Holiday Events	881	-	-	325	108
Sponsorships	5,372	26,255	24,268	2,869	17,797
Hospitality Table (Food)	8,426	4,621	74,405	-	26,342
Leadership Council	1,348	4,804	2,337		3,570
College Coach Expenses	6,539	5,299	-	-	1,766
Senior Night Items	1,053	1,410	-	-	470
Coaches Gear	20,912	1,241			1,241
Social Media Expenses	9,169	18,070	7,900	8,400	11,457
Professional Fees	13,003	11,705	39,437	8,350	19,831
Office Printing/Supplies	1,785	2,094	3,054	2,417	2,521
Office Utilities	8,042	7,069	6,815	7,730	7,205
Interest Expense			59	70	65
Bad Debts			164	-	82
TGS Fees/AonA1 Fees	4,856	86,231	184,640	-	90,290
Bank/Paypal Fees	41,113	58,976	61,057	20,960	46,998
Audit Expense					
Miscellaneous	3,913	15,125	5,162	17,493	12,593
Depreciation Exp	30,181	32,280	26,198	27,030	28,503
Liability Insurance	141	7,010	2,233	1,851	3,698
Shared Program Exp	16,767	32,355	36,867	28,940	32,721
Total Expenses	2,186,644	2,743,692	2,610,282	1,999,953	2,454,895
Net Income	(222,148)	200,797	38,571	197,263	146,438

Proposed Budget - 25-26

370,000
250,000
1,400,000
30,000
60,000

Gala - 50th 25000

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6,250
6,750
10,000
20,000
150,000
75,000
40,000
25,000
200,000
85,000
4,000
70,000

Restrooms/Cleaning 10/11K

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1,000
15,000
3,000
4,500
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8,500

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30,000

2,723,600

10,000

Normal Income:	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26
Recreational Revenue	109,330	2,967	2,806	110		100
Academy Revenue	54,953	15,953	15,044	17,068	13,785	41,600
Competative Revenue	116,449	123,024	90,649	110,817	143,450	129,047
Adult Revenue	9,900	2,650				
Camps/Other Programs			3,557	15,083	2,140	2,723
Fundraisers:						
Recreational Tourney						
Summerfest Tourney	25,557					
Celtic Cup		9,051				1,834
Classic Cup			86,500	2,193	1,832	
Labor Day Tourney		5,337	150			
Golf Tournament						
Other Events/Donations	8,574	11,100	72,450	9,625	21,398	10,150
Signs	14,175	6,275	12,500	7,050	1,950	7,000
Individual Fundraisers		21,050	4,992	4,903		2,076
Other:						
Miscellaneous Income	2,816	283				
Royalties	600	841	3,217	4,642		
Non-Program Revenues						
Interest Income	413	345	365	1,944	52	218
Grants						
Total Income	342,768	198,875	292,229	173,435	184,608	194,747

Expenses:						
Coaching Fees	56,736	65,923	69,523	70,646	70,161	68,679
Coaches License and Other	1,600	826	75	-	-	898
Directors/Admin Payroll	38,498	33,906	27,542	37,354	39,105	31,045
Healthcare/Life Insurance	469	385	385	431	866	385
Payroll Taxes	2,397	2,144	1,775	2,196	2,468	2,021
Other					36	
Field Contract Labor	20,790	10,013	18,366	14,559		23,027
Maintenance	696	525	436	185	350	130
Fertilization/Chemicals	2,788			81		
Equipment	187	65		1,390		
Irrigations/Aeration	1,000	11,069	1,000	1,000		
Utilities				20		
Building Repairs/Upgrades	139	257				
Field Paint		4,447		543		
Other Maintenance/Supplies	1,150	803	485	1,319		260
Registration Costs/Other	14,901	11,173	12,076	16,884	9,047	2,715
Travel	794	8,523	9,683	5,846	3,245	1,498
Lodging	577	4,187	6,558	4,067	2,533	3,065
Meals	550	2,671	2,836	2,424	675	375
Referee Costs	21,219	46,688	6,346	65,019	9,103	5,833
Other	17,993	57,482	6,106	5,342	9,520	2,913
Futsal Expenses					(150)	4,160
Camp and Other Program Expenses	36,120					3,060
Fundraising Expenses						
Classic Cup Expenses			665	8,334	860	62
Recreational Tourney				4,173		12
Celtic Cup Expenses		5		126		
Summer Tourney	1,750					
Labor Day Tourney	1,162	1,553		674		

Adul League Expenes		3,110		-		
Golf Tournament Expenses						
Soccer Tournament Expenses				730		280
Other Expenseses						
Advertisting						
Signs	8,417	1,142	348	2,490	278	2,610
Other Fundraising Expenses			1,233	45	552	
Holiday Events					881	
Sponsorships	659	118	1,357		2,803	108
Hospitality Table (Food)	650	685	673	862	2,425	
Leadership Council			50	266	654	
College Coach Expenses			66	1,026	1,460	557
Senior Night Items				1,053		
Coaches Gear	2,571		4,512	1,547	471	
Social Media Expenses	1,667			1,150	1,040	1,065
Professional Fees	4,856		575			20
Office Printing/Supplies	229			434	86	5
Office Utilities	558	558	923	558	558	973
Interest Expense						
Bad Debts						
TGS Fees			1,796	1,008		221
Bank/Paypal Fees	6,179	8,940	2,869	2,095	3,938	2,798
Audit Expense						
Miscellaneous	309	564	270	109	178	269
Depreciation Exp					30,181	
Liability Insurance		70	70			
Shared Program Exp	3,076	658	1,097	3,491	1,032	823
Total Expenses	250,686	278,491	179,697	259,479	194,358	159,866
Net Income	92,082	(79,616)	112,532	(86,044)	(9,750)	34,882

Feb-26	Mar-26	Apr-26	May-26	Total
440		2,134	10	117,897
27,724	12,123	13,576	9,700	221,524
128,277	95,947	84,728	70,351	1,092,737
		52		12,602
2,295	250		5,186	31,234
				-
				-
		525		26,082
16,599	15,420	5,943		48,847
				90,526
		21,585	11,500	33,085
8,224	3,600	13,200	9,125	167,447
550	11,930	275	2,000	63,705
				33,021
				-
	189			3,288
			324	9,623
				-
327	652	407	320	5,043
				-

184,436	140,111	142,426	108,515	1,956,662
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66,782	74,040	80,014	89,951	712,455
-	-	-	-	3,399
29,050	30,900	44,093	33,921	345,416
1,260	635	548	537	5,902
2,016	2,153	3,310	2,114	22,594
				36
11,348	3,495	15,340	15,295	132,233
100	5,332	1,252	2,656	11,663
180	3,294	524	12,640	19,507
	628	2,220		4,490
		2,086	1,000	17,155
				20
				396
				4,990
11,755	868	1,190	2,653	20,482
8,903	13,911	12,853	10,204	112,667
3,003	2,251	5,944	5,163	45,949
1,931	470	4,160	4,808	32,355
1,440	419	2,549	915	14,853
45,829	26,700	606	31,108	258,454
808	10,790	2,687	7,118	120,758
3,060	1,370			8,440
16,052		8,076		63,307
43				9,963
2,450			2,042	8,677
	11,594			11,726
				1,750
			4,226	7,615

		23		3,133
	1,080	3,205	14,524	18,808
(480)	(330)			200
1,423	641	110		2,174
	272		511	16,068
	315		30	2,175
				881
327				5,372
712	873	414	1,132	8,426
377				1,348
3,067	97	130	137	6,539
				1,053
2,419		966	8,427	20,912
1,067	1,184	108	1,909	9,189
2,709	651	2,017	1,301	12,128
13			154	921
939	946	1,060	970	8,042
				-
				-
				3,025
2,192	2,318	4,770	3,651	39,750
				-
621	675	145	107	3,247
				30,181
				141
665	4,855	407	675	16,779
				-
222,057	202,426	200,806	259,877	2,207,743
(37,621)	(62,315)	(58,380)	(151,362)	(251,081)

Normal Income:	2025	2024	2023	Average	Proposed Budget - 25-2
Recreational Revenue	315,685	334,420	306,350	318,818	318,000
Academy Revenue	222,185	203,247	155,164	193,532	200,000
Competative Revenue	1,155,353	960,298	797,880	971,177	1,000,000
Adult Revenue	30,830	28,125	9,384	22,780	27,000
Camps/Other Programs	12,460	53,648	53,434	39,848	25,000
Fundraisers:					
Recreational Tourney	1,000	-	1,750	917	1,000
Summer Tourney	71,545		25,530	48,538	35,000
Celtic Cup	142,264	30,627	86,737	86,543	150,000
Classic Cup	16,015	177,203	93,166	95,461	150,000
Golf Tournament	25,420	34,438	28,116	29,325	35,000
Other Events/Donations	148,617	147,994	158,457	151,689	135,000
Signs	89,425	94,033	14,500	65,986	85,000
Individual Fundraisers	51,356	49,159	26,269	42,261	43,000
Other:					
Miscellaneous Income	1,766	42,652	22,017	22,145	10,000
Royalties	33,634	16,427	26,282	25,448	22,000
Non-Program Revenues	2,640	25,004	26,739	18,128	10,000
Interest Income	3,257	4,157	2,172	3,195	2,600
Grants			6,720	6,720	-
Total Income	2,323,452	2,201,431	1,840,668	2,142,510	2,248,600

Expenses:					
Coaching Fees	657,120	674,042	482,426	604,529	700,000
Coaches License and Other	18,530	11,762	7,435	12,576	12,000
Directors/Admin Payroll	416,433	386,272	479,615	427,440	500,000
Healthcare/Life Insurance	4,798	978	16,207	7,328	4,000
Payroll Taxes	23,568	17,725	26,987	22,760	27,500
Other		500	5,000	2,750	2,000
Field Contract Labor	102,940	86,630	87,950	92,507	88,500
Maintenance	4,703	2,715	6,254	4,558	4,500
Fertilization/Chemicals	6,716	16,158	10,572	11,149	11,500
Equipment	9,428	10,830	1,271	7,176	10,000
Irrigations/Aeration	4,785	4,550	4,485	4,606	4,500
Utilities	-	6,405	6,253	4,220	6,250
Building Repairs/Upgrades	6,766	7,329	-	4,698	6,750
Field Paint	2,946	9,258	11,633	7,946	10,000
Other Maintenance/Supplies	11,941	8,629	3,768	8,113	9,500
Registration Costs/Other	138,579	110,991	55,030	101,533	125,000
Travel	58,510	44,506	50,676	51,231	50,000
Lodging	30,042	16,701	21,587	22,777	25,000
Meals	17,745	12,673	15,530	15,316	15,000
Referee Costs	210,755	189,401	176,166	192,107	183,000
Other	97,890	44,411	36,007	59,436	85,000
Futsal Expenses		-	3,450	1,725	-
Camp and Other Program Expenses	29,580	17,592	17,344	21,505	17,000
Fundraising Expenses					
Classic Cup Expenses	3,699	15,187	19,352	12,746	20,000
Recreational Tourney	152	-	1,742	631	1,000
Celtic Cup Expenses	23,294	19,091	7,485	16,623	15,000
Labor Day Tourney	3,453			3,453	3,000
Adult League Expenses	4,937	4,069	1,275	3,427	4,500
Golf Tournament Expenses	3,616	16,345	9,141	9,701	15,000

Soccer Tournament Expenses	17,399	10,558	6,019	11,325	8,500
Other Expenses					
Signs	14,457	19,489	3,700	12,549	12,500
Other Fundraising Expenses	22,732	36,209	26,183	28,375	20,000
Holiday Events	-	-	325	108	5,000
Sponsorships	24,404	20,441	-	14,948	24,000
Hospitality Table (Food)	3,843	2,479	-	2,107	2,500
Leadership Council	2,154	2,337		2,245	2,000
College Coach Expenses	4,467	-	-	1,489	4,500
Senior Night Items	1,410	-	-	470	1,500
Coaches Gear	1,062			1,062	1,000
Social Media Expenses	12,056	4,900	6,000	7,652	7,500
Professional Fees	7,595	39,437	8,350	18,461	7,500
Office Printing/Supplies	2,033	1,579	2,385	1,999	2,000
Office Utilities	5,489	5,821	6,565	5,958	6,000
Interest Expense		-	70	35	-
Bad Debts		164	-	82	-
TGS Fees	86,231	94,281		90,256	95,000
Bank/Paypal Fees	42,488	51,431	12,944	35,621	50,000
Audit Expense					15,000
Miscellaneous	6,250	4,056	14,146	8,151	5,000
Depreciation Exp	-	26,198	27,030	17,743	26,500
Liability Insurance	2,242			2,242	3,600
Shared Program Exp	16,111	32,565	20,227	22,968	20,000
Total Expenses	2,165,348	2,086,695	1,698,583	2,020,411	2,275,100
Net Income	158,104	114,736	142,085	122,099	(26,500)

Normal Income:	2025	2024	2023	Average	Proposed Budget - 25-2
Recreational Revenue	315,285	334,420	306,350	318,685	318,000
Academy Revenue	200,156	203,247	155,164	186,189	200,000
Competative Revenue	999,485	960,298	797,880	919,221	1,000,000
Adult Revenue	30,980	28,125	9,384	22,830	27,000
Camps/Other Programs	9,240	53,648	53,434	38,774	25,000
Fundraisers:					
Recreational Tourney	1,000	-	1,750	917	1,000
Summer Tourney	71,545		25,530	48,538	35,000
Celctic Cup	168,000	30,627	86,737	95,122	150,000
Classic Cup	16,015	177,203	93,166	95,461	150,000
Golf Tournament	37,000	34,438	28,116	33,185	35,000
Other Events/Donations	138,117	147,994	158,457	148,189	135,000
Signs	87,250	94,033	14,500	65,261	85,000
Individual Fundraisers	44,736	49,159	26,269	40,054	43,000
Other:					
Miscellaneous Income	1,766	42,652	22,017	22,145	10,000
Royalties	33,404	16,427	26,282	25,371	22,000
Non-Program Revenues	2,640	25,004	26,739	18,128	10,000
Interest Income	2,871	4,157	2,172	3,067	2,600
Grants			6,720	6,720	-
Total Income	2,159,490	2,201,431	1,840,668	2,087,856	2,248,600

Expenses:					
Coaching Fees	671,345	674,042	482,426	609,271	700,000
Coaches License and Other	17,298	11,762	7,435	12,165	12,000
Directors/Admin Payroll	353,104	386,272	479,615	406,330	500,000
Healthcare/Life Insurance	3,928	978	16,207	7,038	4,000
Payroll Taxes	19,913	17,725	26,987	21,541	27,500
Other		500	5,000	2,750	2,000
Field Contract Labor	87,649	86,630	87,950	87,410	88,500
Maintenance	4,602	2,715	6,254	4,524	4,500
Fertilization/Chemicals	6,716	16,158	10,572	11,149	11,500
Equipment	9,388	10,830	1,271	7,163	10,000
Irrigations/Aeration	3,785	4,550	4,485	4,273	4,500
Utlities	-	6,405	6,253	4,220	6,250
Building Repairs/Upgrades	6,766	7,329	-	4,698	6,750
Field Paint	38	9,258	11,633	6,977	10,000
Other Maintenance/Supplies	11,941	8,629	3,768	8,113	9,500
Registration Costs/Other	127,299	110,991	55,030	97,773	125,000
Travel	55,324	44,506	50,676	50,169	50,000
Lodging	27,876	16,701	21,587	22,055	25,000
Meals	16,520	12,673	15,530	14,908	15,000
Referee Costs	170,129	189,401	176,166	178,565	183,000
Other	99,349	44,411	36,007	59,922	85,000
Futsal Expenses		-	3,450	1,725	-
Camp and Other Program Expense	29,292	17,592	17,344	21,409	17,000
Fundraising Expenses					
Classic Cup Expenses	3,699	15,187	19,352	12,746	20,000
Recreational Tourney	152	-	1,742	631	1,000
Celtic Cup Expenses	23,294	19,091	7,485	16,623	15,000
Labor Day Tourney	3,453			3,453	3,000
Adul League Expenes	4,615	4,069	1,275	3,320	4,500
Golf Tournament Expenses	22,000	16,345	9,141	15,829	15,000

Soccer Tournament Expenses	8,399	10,558	6,019	8,325	8,500
Other Expenses					
Signs	14,457	19,489	3,700	12,549	12,500
Other Fundraising Expenses	21,850	36,209	26,183	28,081	20,000
Holiday Events	8,447	-	325	2,924	5,000
Sponsorships	23,939	20,441	-	14,793	24,000
Hospitality Table (Food)	565	2,479	-	1,015	2,500
Leadership Council	1,768	2,337		2,053	2,000
College Coach Expenses	4,467	-	-	1,489	4,500
Senior Night Items	1,410	-	-	470	1,500
Coaches Gear	1,062			1,062	1,000
Social Media Expenses	10,056	4,900	6,000	6,985	7,500
Professional Fees	7,595	39,437	8,350	18,461	7,500
Office Printing/Supplies	1,833	1,579	2,385	1,932	2,000
Office Utilities	4,597	5,821	6,565	5,661	6,000
Interest Expense		-	70	35	-
Bad Debts		164	-	82	-
TGS Fees	86,011	94,281		90,146	95,000
Bank/Paypal Fees	37,905	51,431	12,944	34,093	50,000
Audit Expense					15,000
Miscellaneous	2,438	4,056	14,146	6,880	5,000
Depreciation Exp	-	26,198	27,030	17,743	26,500
Liability Insurance	3,600			3,600	3,600
Shared Program Exp	14,932	32,565	20,227	22,575	20,000
Total Expenses	<u>2,034,807</u>	<u>2,086,695</u>	<u>1,698,583</u>	<u>1,977,701</u>	<u>2,275,100</u>
Net Income	<u>124,684</u>	<u>114,736</u>	<u>142,085</u>	<u>110,154</u>	<u>(26,500)</u>

Statement of Operations
FY 2022-2023 Budget

		FY22-23 Budget			FY21-22 Budget					
		Total	Fall	Spring	Summer	Total	Fall	Spring	Summer	Diff
1	Recreational Program:		1,713	1,993			1,713	2,000	445	
2	Registration Revenue	\$ 349,185	\$ 161,805	\$ 187,380		\$356,400	\$150,775	\$173,720	\$ 31,905	\$ (7,215)
3	Field use fees	\$ -	-	-		\$0	-	-		\$ -
4	Registration costs	\$ (20,880)	(15,605)	(5,275)		-\$21,671	-18,251	-3,420		\$ 791
5	Referee costs	\$ (54,945)	(27,045)	(27,900)		-\$67,382	-28,548	-28,802	(10,032)	\$ 12,437
6	Recreational Director Costs	\$ (59,000)	(29,500)	(29,500)		-\$72,000	-36,000	-36,000		\$ 13,000
7	Other costs	\$ (1,000)	(500)	(500)		-\$1,500	-500	-500	(500)	\$ 500
8	Recreational operating income	213,360	89,155	124,205		-\$193,847	45,770	110,809		\$ 407,207
9	Academy Program:		200	218			187	218		\$ -
10	Registration Revenue	\$ 36,900	35,400	1,500		28,830	31,160	2,520		\$ 8,070
11	Coach & field training fees	\$ 172,265	82,620	89,645		161,245	73,890	86,940		\$ 11,020
12	Winter Futsal Registration Fees	\$ 10,000	10,000	-		25,000	25,000	-		\$ (15,000)
13	Coaching and Academy Director costs	\$ (216,855)	(108,428)	(108,428)		-248,900	-124,450	-124,450		\$ 32,045
14	Registration costs	\$ (8,759)	(5,307)	(3,453)		-2,655	-2,319	-336		\$ (6,104)
15	Referee costs	\$ (14,515)	(7,565)	(6,950)		-19,425	-11,300	-8,125		\$ 4,910
16	Winter Futsal Costs	\$ (8,000)	(8,000)			-8,000	-8,000			\$ -
17	Other costs	\$ (2,000)	(1,000)	(1,000)		-4,000	-2,000	-2,000		\$ 2,000
18	Academy operating income	(30,964)	(2,279)	(28,685)		-63,896	-10,384	-34,696		\$ 32,932
19	Competitive Program:		279	279			447	508		\$ -
20	Registration Revenue	\$ 67,375	67,375	-		104,140	101,220	2,920		\$ (36,765)
21	Club Competitive Fees Revenue	\$ 477,750	238,875	238,875		605,900	296,000	309,900		\$ (128,150)
22	Registration costs	\$ (24,997)	(15,607)	(9,391)		-13,042	-12,394	-648		\$ (11,955)
23	Coaching and Competitive Directors costs	\$ (244,700)	(122,350)	(122,350)		-627,250	-313,625	-313,625		\$ 382,550
24	Referee costs	\$ (24,200)	(14,320)	(9,880)		-28,675	-18,500	-10,175		\$ 4,475
25	All-In costs	\$ (122,590)	(79,684)	(42,907)		-120,000	-96,000	-24,000		\$ (2,590)
26	Other costs	\$ (6,500)	(3,250)	(3,250)		-9,000	-4,500	-4,500		\$ 2,500
27	Competitive operating income	122,138	71,040	51,098		-87,927	-13,475	728		\$ 210,065
28	Boys ECRL Program:		92	92			NA	NA		\$ -
29	Registration Revenue	\$ 19,800	19,800	-						\$ 19,800
30	Club RL Fees Revenue	\$ 162,000	81,000	81,000						\$ 162,000
31	Registration costs	\$ (8,786)	(5,143)	(3,643)						\$ (8,786)
32	Coaching and Competitive Directors costs	\$ (135,128)	(67,564)	(67,564)						\$ (135,128)
33	Referee costs	\$ (8,865)	(6,895)	(1,970)						\$ (8,865)
34	All-In costs	\$ (51,000)	(33,150)	(17,850)						\$ (51,000)
35	Other costs	\$ -	-	-						\$ -
36	Competitive operating income	(21,979)	(11,952)	(10,027)						\$ (21,979)
37	Girls ECRL Program:		92	92			NA	NA		\$ -
38	Registration Revenue	\$ 20,350	20,350	-						\$ 20,350
39	Club RL Fees Revenue	\$ 166,500	83,250	83,250						\$ 166,500
40	Registration costs	\$ (8,943)	(5,222)	(3,721)						\$ (8,943)
41	Coaching and Competitive Directors costs	\$ (119,328)	(59,664)	(59,664)						\$ (119,328)
42	Referee costs	\$ (10,835)	(7,880)	(2,955)						\$ (10,835)
43	All-In costs	\$ (51,000)	(33,150)	(17,850)						\$ (51,000)
44	Other costs	\$ -	-	-						\$ -

45	Competitive operating income	(3,256)	(2,316)	(940)					\$ (3,256)
46	Adult League:		75	75			100	100	\$ -
47	Registration Revenue	\$ 13,500	6,750	6,750		16,000	8,000	8,000	\$ (2,500)
48	Registration costs	\$ (3,600)	(1,800)	(1,800)		-4,800	-2,400	-2,400	\$ 1,200
49	Referee costs	\$ (9,280)	(4,640)	(4,640)		-8,320	-4,160	-4,160	\$ (960)
50	Other costs	\$ (500)	(250)	(250)		-500	-250	-250	\$ -
51	Adult League operating income	120	60	60		2,380	1,190	1,190	\$ (2,260)
52	Fundraising Programs:								\$ -
53	Soccerfest	\$ 6,907	6,907	-		6,501	6,501	0	\$ 406
54	United Summer League	\$ -	-	-		0	0	-	\$ -
55	Classic Cup Tournament	\$ 37,206	37,206	-		41,206	41,206	-	\$ (4,000)
56	Golf Tournament	\$ 18,300	-	18,300		14,640	14,640	-	\$ 3,660
57	Individual Fundraiser	\$ 5,000	2,500	2,500		5,000	2,500	2,500	\$ -
58	Summer camps	\$ 15,000	-	-	15,000	15,000	15,000	-	\$ -
59	Sign Sponsorships	\$ 15,000	15,000	-		15,000	15,000	-	\$ -
60	Celtic Cup Tournament	\$ 30,106	-	30,106		34,106	-	34,106	\$ (4,000)
61	3v3 Tournament - Summerfest	\$ 9,755			9,755	16,980	-	16,980	\$ (7,225)
62	Vendor Royalties	\$ 18,000	15,000	3,000		15,000	12,500	2,500	\$ 3,000
63	Sponsorships	\$ 161,800	80,900	80,900		154,300	77,150	77,150	\$ 7,500
64	Capital investment reserve	\$ -	-	-		-	-	-	\$ -
65	Fundraising operating income	\$ 317,073	157,513	134,806	24,755	327,045	185,903	124,163	\$ (9,972)
66	Shared Program Items:								\$ -
67	Complex and Field maintenance costs	(180,000)	(90,000)	(90,000)		-134,000	-67,000	-67,000	\$ (46,000)
68	ED,TD,Admin,PD,Keepers,Payroll	(309,240)	(154,620)	(154,620)		-166,207	-83,103	-83,103	\$ (143,033)
69	Referee Directors/Assignors	(46,300)	(23,300)	(23,000)		-44,904	-22,854	-22,050	\$ (1,396)
70	Interest income (expense)	3,315	1,658	1,658		3,315	1,658	1,658	\$ -
71	Administrative & other costs	(61,125)	(30,563)	(30,563)		-56,125	-28,063	-28,063	\$ (5,000)
72	Shared program operating expense	(593,350)	(296,825)	(296,525)	-	-397,921	-199,362	-198,558	\$ (195,429)
73	Net income	\$ 3,142	\$ 4,396	\$ (26,008)	\$ 24,755	-\$26,472	-\$4,552	-\$48,273	\$ 29,614

Statement of Operations
FY 2022-2023 Budget

		FY22-23 Budfet	FY22-23 Actual	
		Total	Total	Diff
1	Recreational Program:			
2	Registration Revenue	\$ 349,185	\$ 306,350	\$ (42,835)
3	Field use fees	\$ -		\$ -
4	Registration costs	\$ (20,880)		\$ 20,880
5	Referee costs	\$ (54,945)		\$ 54,945
6	Recreational Director Costs	\$ (59,000)	(114,017)	\$ (55,017)
7	Other costs	\$ (1,000)	(18,463)	\$ (17,463)
8	Recreational operating income	213,360	173,870	\$ (39,490)
9	Academy Program:			\$ -
10	Registration Revenue	\$ 36,900	155,164	\$ 118,264
11	Coach & field training fees	\$ 172,265	445,497	\$ 273,232
12	Winter Futsal Registration Fees	\$ 10,000	10,119	\$ 119
13	Coaching and Academy Director costs	\$ (216,855)	(99,508)	\$ 117,347
14	Registration costs	\$ (8,759)		\$ 8,759
15	Referee costs	\$ (14,515)	(172,914)	\$ (158,399)
16	Winter Futsal Costs	\$ (8,000)	(3,450)	\$ 4,550
17	Other costs	\$ (2,000)		\$ 2,000
18	Academy operating income	(30,964)	334,908	\$ 365,873
19	Competitive Program:			\$ -
20	Registration Revenue	\$ 67,375	352,383	\$ 285,008
21	Club Competitive Fees Revenue	\$ 477,750		\$ (477,750)
22	Registration costs	\$ (24,997)	(37,792)	\$ (12,795)
23	Coaching and Competitive Directors costs	\$ (244,700)	(140,547)	\$ 104,153
24	Referee costs	\$ (24,200)	(1,010)	\$ 23,190
25	All-In costs	\$ (122,590)	(29,713)	\$ 92,877
26	Other costs	\$ (6,500)	(4,399)	\$ 2,101
27	Competitive operating income	122,138	138,922	\$ 16,785
28	Boys ECRL Program:			\$ -
29	Registration Revenue	\$ 19,800		\$ (19,800)
30	Club RL Fees Revenue	\$ 162,000		\$ (162,000)
31	Registration costs	\$ (8,786)		\$ 8,786
32	Coaching and Competitive Directors costs	\$ (135,128)	(50,453)	\$ 84,675
33	Referee costs	\$ (8,865)		\$ 8,865
34	All-In costs	\$ (51,000)		\$ 51,000
35	Other costs	\$ -		\$ -
36	Competitive operating income	(21,979)	(50,453)	\$ (28,475)
37	Girls ECRL Program:			\$ -
38	Registration Revenue	\$ 20,350		\$ (20,350)
39	Club RL Fees Revenue	\$ 166,500		\$ (166,500)
40	Registration costs	\$ (8,943)	(16,620)	\$ (7,677)
41	Coaching and Competitive Directors costs	\$ (119,328)	(85,335)	\$ 33,993
42	Referee costs	\$ (10,835)	(2,242)	\$ 8,593

43	All-In costs	\$ (51,000)	(58,080)	\$ (7,080)
44	Other costs	\$ -	(31,107)	\$ (31,107)
45	Competitive operating income	(3,256)	(193,384)	\$ (190,127)
46	Adult League:			\$ -
47	Registration Revenue	\$ 13,500	9,384	\$ (4,116)
48	Registration costs	\$ (3,600)		\$ 3,600
49	Referee costs	\$ (9,280)		\$ 9,280
50	Other costs	\$ (500)		\$ 500
51	Adult League operating income	120	9,384	\$ 9,264
52	Fundraising Programs:			\$ -
53	Soccerfest	\$ 6,907	1,750	\$ (5,157)
54	United Summer League	\$ -	-	\$ -
55	Classic Cup Tournament	\$ 37,206	93,166	\$ 55,960
56	Golf Tournament	\$ 18,300	28,116	\$ 9,816
57	Individual Fundraiser	\$ 5,000	1,768	\$ (3,232)
58	Summer camps	\$ 15,000	41,547	\$ 26,547
59	Sign Sponsorships	\$ 15,000	14,500	\$ (500)
60	Celtic Cup Tournament	\$ 30,106	86,737	\$ 56,632
61	3v3 Tournament - Summerfest	\$ 9,755	25,530	\$ 15,775
62	Vendor Royalties	\$ 18,000	26,282	\$ 8,282
63	Sponsorships	\$ 161,800	184,726	\$ 22,926
64	Capital investment reserve	\$ -	55,476	\$ 184,726
65	Fundraising operating income	\$ 317,073	559,599	\$ 242,526
66	Shared Program Items:			\$ -
67	Complex and Field maintenance costs	(180,000)	(132,186)	\$ 47,814
68	ED,TD,Admin,PD,Keepers,Payroll	(309,240)	(527,808)	\$ (218,568)
69	Referee Directors/Assignors	(46,300)		\$ 46,300
70	Interest income (expense)	3,315	2,172	\$ (1,143)
71	Administrative & other costs	(61,125)	(172,939)	\$ (111,814)
72	Shared program operating expense	(593,350)	(830,761)	\$ (237,411)
73	Net income	\$ 3,142	\$ 142,085	\$ 138,943

Recreational League Fee		Number of Players	Expected Income	
U4-U5 (3v3)	\$ 90.00		\$ -	240 kids gc
U6-U8 (4x4)	\$ 100.00		\$ -	
U9-U10 (7v7)	\$ 105.00		\$ -	
U11-U12 (9v9)	\$ 110.00		\$ -	
U13-U18	\$ 120.00		\$ -	
Averages	\$ 105.00	2052	\$ 215,407.50	
Academy				
U7-U8 (annual)	\$ 1,215.00			
U9-U10 (annual)	\$ 1,265.00			
U7-U8 (Spring)	\$ 610.00			
U9-U10 (Spring)	\$ 635.00			
Averages	\$ 1,240.00	214	\$ 265,608.00	20K in Sch
Competative				
OPL U11-U18	\$ 2,275.00			100K-120K
ECNL U13-U18 Boys	\$ 2,575.00			81K in Sch
ECNL U13-U18 Girls	\$ 2,575.00			
Averages	\$ 2,475.00	527	\$ 1,303,500.00	
Adult League	\$ 100.00	146	\$ 14,550.00	
Totals			\$ 1,784,515.50	

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in Scholarships
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Payroll
Referees
Field Rentals
Other