



CITY OF NORMAN, OK STAFF REPORT

MEETING DATE: 6/23/2026

REQUESTER: ANDREW BRUEHL, UTILITIES SUPERVISOR

PRESENTER: MICHAEL PRICE, UTILITIES MANAGER

ITEM TITLE: CONSIDERATION OF AWARDING, ACCEPTANCE, REJECTION, AMENDMENT AND/OR POSTPONEMENT OF BID 2526-50:
SUBMITTED BY CHEMTRADE IN THE AMOUNT OF \$555.00 PER TON, PENCCO IN THE AMOUNT OF \$560.00 PER TON, AND KEMIRA IN THE AMOUNT OF \$755.00 PER TON FOR THE PURCHASE OF FERRIC SULTFATE FOR THE WATER TREATMENT PLANT.

BACKGROUND:

Bids were advertised in the paper and on May 21, 2026, bids were opened for Bid 2526-50 for Ferric Sulfate. Ferric Sulfate is used as a coagulant in the treatment of water. Funds in the amount of \$1,435,146 have been budgeted in the fiscal year 2026-2027 (FYE 2027) Budget, Water Fund - Water Treatment Plant – Operating Chemicals (account 31955234 43108) for purchase of all treatment chemicals.

DISCUSSION:

Specifications for Bid 2526-50 for Ferric Sulfate were sent to seven (7) vendors, and three (3) bids and two (2) no bids were received.

<u>FYE 27 Bidder</u>	<u>Cost Per ton</u>
Chemtrade of Parsippany, NJ	\$555.00
Pencco of San Felipe TX	\$560.00
Kemira of Lawrence KS	\$755.00

No-bids were due to uncertain costs and supply demands. The lowest and best bids meeting all specifications were submitted by Chemtrade of Parsippany, NJ, in the amount of \$555.00 per ton, Pencco of San Felipe TX in the amount of \$560.00 per ton, and Kemira of Lawrence KS, NJ in the amount of \$755.00 per ton. This compares to a cost of \$530.00 per ton last year for an increase of 4.72 percent or \$25.00 per ton.

RECOMMENDATION: Staff recommends that the bid be awarded to Chemtrade in the amount of \$555.00 per ton, to Pencco in the amount of \$560.00 per ton, and to Kemira in the amount

of \$755.00 per ton as the lowest and best bidders. Purchases will be made throughout FYE 2027. Bids have been examined by staff and found to be in order and proper as to form.