

YTD Profit & Loss Comparison

September 2024 - August 2025

	Sep 2024 - Aug 2025	Sep 2023 - Aug 2024 (PY)	Total Change
REVENUE			
4000 Contributions			
4002 Business/Corp./Fdns/Sponsors	172,120.00	67,609.82	104,510.18
4003 Individuals	16,459.05	3,623.96	12,835.09
4008 Donor Restricted Contributions	11,000.00	3,217.75	7,782.25
Total 4000 Contributions	199,579.05	74,451.53	125,127.52
4100 Investment Income			
4110 Endowment Income	12,580.58	12,617.83	-37.25
Total 4100 Investment Income	12,580.58	12,617.83	-37.25
4200 Support			
4201 City	120,000.00	120,000.00	0.00
4202 State Oklahoma Arts Council	36,958.00	36,958.00	0.00
4203 National		10,000.00	-10,000.00
4204 Norman Arts Council	26,700.00	22,119.00	4,581.00
4206 Allied Arts-Allocation	28,010.00	25,600.00	2,410.00
4208 Allied Arts-Grants	15,000.00	20,000.00	-5,000.00
4209 Other Support	79,580.06	-1,645.00	81,225.06
Total 4200 Support	306,248.06	233,032.00	73,216.06
4300 Memberships			
4302 General Public Members	18,322.00	6,550.00	11,772.00
4303 Board Members	3,500.00	600.00	2,900.00
Total 4300 Memberships	21,822.00	7,150.00	14,672.00
4400 Classes			
4401 Materials Income	19,274.26	14,205.51	5,068.75
4403 Tuition	183,389.83	156,907.70	26,482.13
4404 Cancellation Refunds	-10,852.52	-15,851.43	4,998.91
Total 4400 Classes	191,811.57	155,261.78	36,549.79
4500 Sales			
4501 Exhibition Events	1,095.00		1,095.00
4503 Gift Shop Sales	24,764.42	25,600.79	-836.37
Total 4500 Sales	25,859.42	25,600.79	258.63
4600 Special Events Income	5,871.19	5,288.00	583.19
4800 Other Revenues			
4801 Interest Income	4,044.64	2,613.59	1,431.05
4809 Unrealized Gain/Loss on Invest		13,725.98	-13,725.98
Total 4800 Other Revenues	4,044.64	16,339.57	-12,294.93
4850 In-Kind Revenues	77,300.00	108,300.00	-31,000.00
Total Revenue	845,116.51	638,041.50	207,075.01

COST OF GOODS SOLD

			Total
	Sep 2024 - Aug 2025	Sep 2023 - Aug 2024 (PY)	Change
5001 Cost of Goods Sold	1,653.91	1,397.20	256.71
Total Cost of Goods Sold	1,653.91	1,397.20	256.71
GROSS PROFIT	843,462.60	636,644.30	206,818.30
EXPENDITURES			
5100 Payroll Expenses			
5000 Salary Wages	277,413.02	207,314.16	70,098.86
5101 Benefits and Vacation	20,041.95	25,983.29	-5,941.34
5102 Taxes	22,957.23	17,133.16	5,824.07
Total 5100 Payroll Expenses	320,412.20	250,430.61	69,981.59
5300 Professional Services			
5301 Accounting	48,740.00	24,527.00	24,213.00
5303 Design		1,538.50	-1,538.50
5305 Artist Commission	19,416.50	17,257.03	2,159.47
5306 Instructor Fees	78,373.02	63,395.81	14,977.21
5308 Other Professional Fees	4,794.03	1,449.49	3,344.54
5310 Misc. Services	1,871.80	3,721.99	-1,850.19
Total 5300 Professional Services	153,195.35	111,889.82	41,305.53
5350 Travel			
5351 Business Meals	2,529.03	1,954.53	574.50
5352 Room & Board	1,608.97	769.49	839.48
5353 Transportation	3,690.91	1,531.61	2,159.30
5354 Conferences/Staff Retreat	9,645.38	7,653.44	1,991.94
Total 5350 Travel	17,474.29	11,909.07	5,565.22
5400 Supplies			
5401 Art Materials	20,788.07	14,630.68	6,157.39
5404 Office Supplies	5,999.36	5,208.78	790.58
5416 Health & Safety	292.17	616.46	-324.29
Total 5400 Supplies	27,079.60	20,455.92	6,623.68
5412 Exhibit Programming Expense	17,948.74	24,410.45	-6,461.71
5413 Exhibition Expense	6,477.20	4,354.21	2,122.99
5450 Postage	2,695.49	1,370.65	1,324.84
5500 Occupancy Expenses			
5501 Janitorial	8,314.10	7,187.64	1,126.46
5502 Copier	2,715.04	605.57	2,109.47
5503 Repairs and Maintenance	3,417.08	10,923.23	-7,506.15
5505 Telephone/Internet	2,343.32	1,775.80	567.52
5506 Security System	138.72	772.96	-634.24
5507 Rent	85.00	384.36	-299.36
5508 OG&E	4,134.57	3,555.46	579.11
5509 ONG	979.36	879.19	100.17
5510 Utilities	410.07	416.96	-6.89
Total 5500 Occupancy Expenses	22,537.26	26,501.17	-3,963.91

			Total
	Sep 2024 - Aug 2025	Sep 2023 - Aug 2024 (PY)	Change
5600 Membership Discounts-Tuition	2,072.41	1,496.17	576.24
5601 Member Discount-Gift/Gallery	3,305.16	1,436.96	1,868.20
5630 Other Discounts	47.73	212.06	-164.33
5900 Printing	3,599.99	2,159.43	1,440.56
6000 Advertising	1,321.24	2,259.59	-938.35
6001 Marketing	2,818.12	3,572.89	-754.77
6004 Staff Appreciation	1,898.44	941.22	957.22
6010 Awards and Gifts	483.75	400.00	83.75
6015 Entertainment/Recruiting	807.69	819.99	-12.30
6017 Entertainment/Food	2,663.52	1,360.97	1,302.55
6020 Bank Service Charges	102.64		102.64
6021 Credit Card Fees	1,407.25	3,328.42	-1,921.17
6030 Insurance			
6032 Liability	9,607.59	8,264.50	1,343.09
6033 Workers' Compensation	1,437.42	811.64	625.78
Total 6030 Insurance	11,045.01	9,076.14	1,968.87
6150 City/Chamber Events	36.55	40.46	-3.91
6200 Special Events Expense	4,716.62	5,598.20	-881.58
6210 Dues and Subscriptions	2,324.17	2,101.55	222.62
6220 Equipment Acquisition	492.83		492.83
6230 Technology			
6231 Computer Equipment	250.12	499.10	-248.98
6232 Website & Software Expenses	4,064.94	6,416.74	-2,351.80
6233 Digital Cameras & Misc Equip		929.79	-929.79
Total 6230 Technology	4,315.06	7,845.63	-3,530.57
6400 Fundraising	6,606.16		6,606.16
6500 Depreciation	25,474.41	9,872.50	15,601.91
6660 In-Kind Expenses	77,300.00	78,300.00	-1,000.00
Total Expenditures	720,658.88	582,144.08	138,514.80
NET OPERATING REVENUE	122,803.72	54,500.22	68,303.50
NET REVENUE	\$122,803.72	\$54,500.22	\$68,303.50