



MEMO

TO: MAYOR HANDELAND & NOME COMMON COUNCIL
 FROM: JOY L. BAKER – PORT DIRECTOR *JLB*
 THRU: GLENN STECKMAN – CITY MANAGER
 DATE: FEBRUARY 28, 2022
 RE: AMENDING 2/14/2022 AGENDA STATEMENT (O-22-02-07 PORT TARIFF 16.2 – 2ND READ)

Please consider this request to amend Port Tariff No. 16.2 to reflect Personnel Labor Rates as shown. Adjustments have been made to reflect multiple staffing changes to replace senior employees.

05.035 Amenities & Other Charges:

(a) A charge for these amenities will be assessed as follows:

8) Personnel Labor Rates (1 hour minimum):

a) Regular/Straight Time.....	\$ 98.17 per hour
b) Over Time.....	\$147.26 per hour
c) Holiday Time.....	\$245.43 per hour
d) After Hours Call Out	\$274.88 per hour
e) Stand by	\$274.88 per hour

*Additional information concerning gravel revenues – rate comparison on actual volumes:

	2016				2021		
<u>Current Rates</u>	<u>Tons</u>		<u>Revenue</u>		<u>Tonnage</u>		<u>Revenue</u>
2K & under	1,020.17	2.55	\$2,601.43		10,611.89	2.86*	\$27,500.01
Over 2K-40K	4,914.47	1.94	\$9,534.07		56,894.62	2.19*	\$77,929.95
Over 40K	<u>125,974.57</u>	1.64	<u>\$206,598.32</u>		<u>309,941.00</u>	1.85	<u>\$573,390.85</u>
Totals	131,909.21		\$218,733.82		377,477.51		\$678,820.81

<u>New Rates</u>	<u>Tons</u>		<u>Revenue</u>		<u>Tons</u>		<u>Revenue</u>
50K & under	1,020.17	2.23	\$2,274.98		10,611.89	2.23	\$23,664.52
“ “	4,914.47	2.23	\$10,959.27				
50,001-100K					56,894.62	1.90	\$108,099.78
100,001-200K	125,974.57	1.67	\$210,377.53				
200,001-300K							
Over 300K					309,941.00	1.23	\$381,227.43
Totals	131,909.21		\$223,611.78		377,477.51		512,991.73

**PROPOSED ROCK-GRAVEL RATES
PORT COMMISSION DISCUSSION
JAN-FEB 2022**

Tariff No. 16.1 - 2021											
	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>								
Gravel Material	Under 2000	2,001 to 40,000	40,000 and over								
Wharfage Rate by Ton	\$2.86	\$2.15 2021 Base Rate	\$1.85								
	2022 CPI inc.	3.67%									
Layout for 12/16/21 W-S											
Rock/Gravel by the Ton			<u>Tons</u> 40K & under	<u>Tons</u> 100K & under	<u>Tons</u> 150K & under	<u>Tons</u> 200K & under	<u>Tons</u> 250K & under	<u>Tons</u> 300K & under	<u>Tons</u> 350K & under	<u>Tons</u> 400K & under	<u>Tons</u> Over 400K
Rate disc by % of base rate		\$2.23	\$1.89	\$1.78	\$1.67	\$1.56	\$1.45	\$1.34	\$1.23	\$1.11	\$1.00
		2022 Base Rate	85%	80%	75%	70%	65%	60%	55%	50%	45%
			% of base rate >>>>>								

Layout for 1/20/22 W-S

	2022 CPI inc.	3.67%	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>
Rock/Gravel by the Ton			50k & under	50,001-100k	100,001-200K	200,001-300K	300,001-400K	400,001 & over
Rate disc by % of base rate			\$2.23	\$1.90	\$1.67	\$1.45	\$1.23	\$1.12
			2022 base	85%	75%	65%	55%	50%
Add language stipulating total rate for total project			% of base rate >>>>>					

ADDED FOR DISCUSSION - FEB 8, 2022 WORK SESSION

85%	75%	70%	65%	60%
\$1.90	\$1.67	\$1.56	\$1.45	\$1.34

PC Recommendation to Council for Tariff 16.2 Adoption

	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>	<u>Tons</u>
Rock/Gravel by the Ton	50k & under	50,001-100k	100,001-200K	200,001-300K	300,001-400K
Rate disc by % of base rate	\$2.23	\$1.90	\$1.67	\$1.45	\$1.23
	2022 base	85%	75%	65%	55%
Volume based on individual project quantities	% of base rate >>>>>				