

# BUSINESS CASE

## Improved Quadient Mail System for City of New Meadows

Prepared for: **Angie Mettie**

Proposal date: **9/19/2022**

Valid until: **10/19/2022**

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## Financial Considerations

### Option #2- Utilize technology to reduce manual processes and maximize employee efficiency

- Quadient iX-3 Mail Machine
  - 15 AMP Power line filter

Cost Summary	60 mo. lease
NASPO State Contract iX-3 Mail System	\$70.59
USPS Meter	Included
Maintenance, Freight, delivery, training, & installation	Included Free year pro-rated in to lease

Cost Summary	Purchase
NASPO State Contract iX-3 Mail System	\$1,160.00
USPS Meter rental	\$30.00
Maintenance, Freight, delivery, training, & installation – 1 <sup>st</sup> year free	\$240.00 yearly After 1 <sup>st</sup> year

### Additional Business Notes

- Pricing and Terms pursuant to NASPO ID. State Contract ADSPO 16-169901, State Participating Addendum PADD 18200408.



## Product Overview



### iX-3 MAILING SYSTEM

A powerful semi-automatic mail processing solution with a compact design

#### Key Capabilities

- Intuitive control panel with shortcut keys for your most-used rates and imprints
- Small form factor and quiet inkjet printing that's ideal for any office environment
- Prints postage directly onto postcards, letters or large envelopes up to 3/8" thick
- Built-in envelope moistener with easy-access reservoir produces securely sealed mail
- Weigh platform auto-adjusts the postage amount for extra-thick envelopes or boxed packages
- Prints peel-and-stick postage labels for easy processing of bulky letters and large envelopes
- Power-assisted hand feeding for accelerated metering of up to 45 letters per minute
- IMI meter that prints the new Intelligent Mail Indicia to meet the latest USPS® requirements
- Safeguard your stored postage with PIN code access control
- Track pieces processed and postage used for 30 or more accounts/departments
- LAN or wireless connection to refill postage instantly and update postal rates automatically
- Download artwork to print onto your mail pieces – use our free library or create your own
- Uploads postage usage data to your Myquadiant online account for quick and easy analysis
- Download postage anytime and pay for it later using Quadiant Postage Funding



# Quadient at a Glance

We help companies build powerful connections with their customers. **Because connections matter.**



### LOCAL PARTNER

200+ U.S. locations providing unmatched accessibility and responsiveness.



### EXPERTISE

8 billion interactions facilitated annually.



### PROVEN RESULTS

96% customer satisfaction rate. \$1.2B sales in 2018, 44% from North America.



### BACKED BY THE EXPERTS

Gartner, Forrester, and Aspire.



### EXPERIENCE

Market-leading technology for 95 years. 800,000 customers across 90 countries.



### GLOBAL REACH

5,600 employees in 32 countries.

## Portfolio



### Customer Experience Management

Omnichannel software that delivers compliant and meaningful customer interactions.



### Business Process Automation

Digital solutions that streamline document production processes and departmental workflows.



### Mail-Related Solutions

Hardware and software that power accurate and efficient physical communications.



### Parcel-Related Solutions

Advanced systems that automate inbound parcel management and optimize shipping.

## Business Impact

Delivering measurable process improvements to advance your key business objectives, including:



### Customer Engagement

Improve acquisition, satisfaction and retention



### Revenue Growth

Increase sales, market share and profit



### Risk Mitigation

Enhance security and regulation compliance



### Expense Control

Maximize productivity and reduce costs