

SOLUTIONS PROPOSAL



PREPARED FOR: Village of New Haven, MI

PREPARED BY:

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Executive Summary

Public safety agencies and local government organizations today face challenges of keeping personnel safe and healthy, reducing risk and maintaining a positive reputation. Add to that the dynamically changing legislative landscape and evolving best practices, and even the most progressive, forward-thinking departments can struggle to keep up.

Lexipol's solutions are designed to save you time and money while protecting your personnel and your community. Our team consists of professionals with expertise in public safety law, policy, state and federal accreditation, training, mental and physical wellness and grants. We continually monitor changes and trends in legislation, case law and best practices and use this knowledge to create policies, training, wellness resources and funding services that minimize risk and help you effectively serve your community.

THE LEXIPOL ADVANTAGE

Lexipol was founded by public safety experts who saw a need for a better, safer way to run a public safety agency. Since the company launch in 2003, Lexipol has grown to form an entire risk management solution for public safety and local government. Today, we serve more than 10,000 agencies and municipalities and 2 million public safety and government professionals with a range of informational and technological solutions to meet the challenges facing these dynamic industries. In addition to providing policy management, accreditation, online training, wellness resources, and grant assistance, we provide 24/7 industry news and analysis through the digital communities Police1, FireRescue1, Corrections1, EMS1 and Gov1.

Our customers choose Lexipol to make an investment in the safety and security of their personnel, their agencies and their communities. We help agencies address issues that create substantial risk, including:

- Inconsistent and outdated polices
- Lack of technology to easily update and issue policies and training electronically
- Unchecked mental health needs of staff
- Difficulty keeping up with new and changing legislation and practices
- Inability to produce policy acknowledgment and training documentation
- Unfamiliarity of city legal resources with the intricacies of public safety law
- The need to secure grant funding for critical equipment, infrastructure and personnel

Lexipolisbackedbytheexpertiseof440employeeswithmorethan2,075yearsofcombined experienceinconstitutionallaw,civilrights,ADAanddiscrimination,mentalhealth,psychology, labornegotiations,InternalAffairs,useofforce,hazmat,instructionaldesign,federaland state gants and a whole lot morthat means no nectiving to figue out policyachieve accreditation, developtrainingorwellnesscontent,orsecurefundingonyourown.Youcandraw ontheexperienceofourdedicatedteammemberswhohaveresearched,taughtandlivedthese issues.

We look forward to working with Village of New Haven to address your unique challenges.

Scope of Services

Local Government Administration Policy Manual

Constitutionally Sound, up-to-date policies are the foundation for consistent, safe local government functions and are key to lowering liability and risk. Lexipol's comprehensive policy manual covers key aspects of your organization's general operations, facilities, and equipment, records, and personnel policy needs.

- policy needs. Approximately 50 policies researched and written by public safety attorneys and subject matter experts
 - Policies based on federal laws and regulations as well as nationwide best practices
 - Ability to customize content to reflect your organization's unique terminology and structure

Fire Policy Manual

Constitutionally sound, up-to-date policies are the foundation for consistent, safe public safety operations and are key to reducing risk and enhancing personnel and community safety. Lexipol's comprehensive policy manual covers all aspects of your agency's operations.

- More than 155 policies researched and written by public safety attorneys and subject matter experts
- Policies based on State and federal laws and regulations as well as nationwide best practices
- Content customized to reflect your agency's terminology and structure

Each Policy Manual Includes:

Daily Training Bulletins (DTBs)

Even the best policy manual lacks effectiveness if it's not backed by training. Lexipol's Daily Training Bulletins are designed to help your personnel learn and apply your agency's policy content through 2-minute training exercises.

- Scenario-based training ties policy to real-world applications
- Understanding and retention of policy content is improved via a singular focus on one distinct aspect of the policy
- Each Daily Training Bulletin concludes with a question that confirms the user understood the training objective
- Daily Training Bulletins can be completed via computers or from smartphones, tablets or other mobile devices
- Reports show completion of Daily Training Bulletins by agency member and topic

Policy Updates

Lexipol's legal and content development teams continuously review state and federal laws and regulations, court decisions and evolving best practices. When needed, we create new and updated policies and provide them to your agency, making it simple and efficient to keep your policy content up to date.

- Updates delivered to you through Lexipol's web-based content delivery platform
- Changes presented in side-by-side comparison against existing policy so you can easily identify modifications/improvements
- Your agency can accept, reject or customize each update

Web-Based Delivery Platform and Mobile App (Knowledge Management System)

Lexipol's online content delivery platform, called KMS, provides secure storage and easy access to all your policy and training content, and our KMS mobile app facilitates staff use of policies and training completion.

- Ability to edit and customize content to reflect your agency's mission and philosophy
- Efficient distribution of policies, updates and training to staff
- · Archival and easy retrieval of all versions of your agency's policy manual
- Mobile app provides in-the-field access to policy and training materials

Reports

Lexipol's Knowledge Management System provides intuitive reporting capabilities and easy-to-read reports that enhance command staff meetings and strategic planning.

- Track and report when your personnel have acknowledged policies and policy updates
- Produce reports showing completion of Daily Training Bulletins
- Sort reports by agency member, topic and other subgroups (e.g., shift, assignment)
- Reduce the time your supervisors spend verifying policy acknowledgement and training completion

Proposal

Prepared By: Nicole Falconer	Quote #:	Q-91623-1
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Overview

Lexipol empowers first responders and public servants to best meet the needs of their residents safely and responsibly. We are the experts in policy, training and wellness support, committed to improving the quality of life for all community members. Our solutions include state-specific policies, online learning, behavioral health resources, funding assistance, and industry news and information offered through the websites Police1, FireRescue1, EMS1 and Corrections1. Lexipol serves more than 2 million public safety and government professionals in over 10,000 agencies and municipalities. The services proposed below are designed to meet your agency's specific goals and needs.

Policy Manual Subscriptions - Local Government & Fire

QTY	DESCRIPTION	UNIT PRICE	DISC	DISC AMT	EXTENDED
1	Annual Local Government Administration Policy Manual & Daily Training Bulletins (12 Months)	USD 2,535.00	10%	USD 253.50	USD 2,281.50
1	Annual Fire Policy Manual & Daily Training Bulletins (12 Months)	USD 2,413.00	10%	USD 241.30	USD 2,171.70
	Subscription Line Items Total			USD 494.80	USD 4,453.20
				USD 494.80	USD 4,453.20
	Policy Manuals, Discount:			USD 494.80	
Policy Manuals, TOTAL:					USD 4,453.20

Fire Training - FireRescue1 (like Vector Solutions)

QTY	DESCRIPTION	UNIT PRICE	DISC	DISC AMT	EXTENDED
1	Fire & EMS Courses (12 Months)	USD 92.00	5%	USD 4.60	USD 87.40
1	EMS-Only Courses (12 Months)	USD 55.00	5%	USD 2.75	USD 52.25
1	Fire-Only Courses (12 Months)	USD 48.00	5%	USD 2.40	USD 45.60
1	Fire Master Class Leadership Videos (12 Mos.	USD 5.00	5%	USD 0.25	USD 4.75
	Subscription Line Items Total				
	**USD TBD				
	**USD TBD				

Discount Notes: 10% multi-platform discount applied to City and Fire Department policy manual subscriptions.

Pricing Notes

Policy is based on number of full-time members.

FireRescue1 unit price is per member, per year. Total price **To Be Determined by final member count in each category.