



City of Needles, California Request for City Council Action

CITY COUNCIL NPUA

Regular Special

Meeting Date: April 14, 2026

Title: Authorize the City Manager to Execute a Professional Services Agreement with Urban Futures, Inc. (UFI) for Financial Advisory Services Related to the Evaluation and Development of a General Obligation Bond, Not to Exceed \$25,000

Background: On February 10, 2026, the City Council provided direction to staff to begin researching the feasibility of a General Obligation (GO) Bond to fund completion of the City’s Pavement Management Program (PMP).

In 2019, the City adopted a 15-year Pavement Management Plan to systematically improve all 47 miles of roadway. Since 2020, the City has invested approximately \$12 million in roadway and infrastructure improvements, successfully rehabilitating approximately 18 miles, or nearly 40% of the system. While significant progress has been made, approximately 60% of the roadway network remains in need of rehabilitation or reconstruction.

The City Council has expressed interest in completing the remaining roadway improvements through a phased General Obligation Bond program, to be repaid through property tax assessments within the City.

On March 24, 2026, the City Council established an Ad Hoc Committee to evaluate potential ballot measures and appointed Mayor Jernigan, Vice Mayor Campbell, and Councilmember Longbrake.

On April 7, 2026, the Ad Hoc Committee met with Urban Futures, Inc. (UFI), a municipal financial advisory firm that currently provides ongoing services to the City, including annual reporting and compliance for the City’s existing utility bond programs. UFI submitted a proposal to assist the City in evaluating and developing a potential voter-approved funding measure, including a General Obligation Bond. Services include voter feasibility assessment, financial analysis, funding capacity evaluation, and preliminary program development to support potential ballot measure preparation.

UFI has extensive experience advising California cities on municipal finance and maintains a long-standing relationship with the City, with demonstrated knowledge of the City’s financial structure, existing debt portfolio, and capital needs.

The proposed agreement establishes a not-to-exceed amount of \$25,000 and includes services necessary to evaluate feasibility and develop a potential funding strategy for City Council consideration.

Fiscal Impact: The agreement is for a not-to-exceed amount of \$25,000 to be funded by General Fund reserves.

Recommendation: Authorize the City Manager to execute a Professional Services Agreement with Urban Futures, Inc. (UFI) to provide financial advisory services related to the evaluation and development of a potential General Obligation Bond, in an amount not to exceed \$25,000.

Submitted By: Patrick Martinez, City Manager

City Manager Approval: _____

Date: _____

Other Department Approval (when required): _____

Date: _____