



## City of Needles, California Request for City Council Action

☒ CITY COUNCIL ☒ NPUA

☒ Regular ☐ Special

**Meeting Date:** January 21, 2025

**Title:** Authorize the City Manager to execute Landis & Gyr Software as a Service Agreement (SaaS)

**Background:** In 2021 the city issued a request for proposals for an Advanced Metering Infrastructure (AMI) project to install automatic electric and water meters. The contract was awarded to Landis & Gyr and to date 5,065 meters are automatic. Landis & Gyr utilizes the Command Center to communicate with all automatic meters. In 2021, the city executed the Software as a Service Agreement (SaaS) which expired on October 24, 2024. This service is critical to operating the Command Center.

**Fiscal Impact:** Current monthly pricing is \$950.00 per month. The increased monthly price is budgeted in the electric operations and maintenance annual budget.

Command Center Pricing up to 5,000 Endpoints	Monthly Fee Year 1	Year 2	Year 3	Year 4	Year 5
0-5,000	\$1,195.00	\$1,425.00	\$1,655.00	\$1,655.00	\$1,655.00

**Environmental Impact:** N/A

**Recommended Action:** Authorize the City Manager to execute Landis & Gyr Software as a Service Agreement (SaaS)

**Submitted By:** Rainie Torrance, Utility Manager

**City Manager Approval:** Patrick J. Martinez

**Date:** 1/16/2025

**Other Department Approval (when required):** \_\_\_\_\_

**Date:** \_\_\_\_\_

Approved: ☐

Not Approved: ☐

Tabled: ☐

Other: ☐