



City of Needles, California Request for City Council Action

☒ CITY COUNCIL ☐ PARKS & RECREATION COMMISSION ☒ Regular ☐ Special

Meeting Date: August 12, 2025

Title: City Council Resolution 2025-32 of the City Council of the City of Needles, California Amending Resolution 2024-37 and increasing Green Fee Rates at the Rivers Edge Golf Course

Background: On September 10, 2024, the City Council adopted an increase to \$42 for the 18-hole green fee. A recent Competitive Market Analysis by Touchstone Golf/KemperSports (Attachment B) confirms that Rivers Edge remains priced well below regional competitors, which range from \$55 to \$109 for daily green fees. The nearest competitor is \$10 above our current rate.

To address inflationary increases in operating costs, maintain competitive service quality, and continue improvements to turf conditions, staff proposes a modest \$3 increase to the 18-hole green fee—from \$42 to \$45—effective for the 2025–26 season. This is roughly a 7% increase and still keeps Rivers Edge well below market rates.

Fiscal Impact: Based on historic rounds played, the \$3 increase is projected to generate approximately \$35,000 in additional annual revenue, which will be reinvested into course maintenance and operations.

Recommended Action: Approve City Council Resolution 2025-32 amending Resolution 2024-37 to increase the 18-hole green fee rate from \$42 to \$45 and Adopt the updated Golf Course Fee Structure for 2025–26 as outlined in Attachment A.

Submitted By: JJ Deleon, Rivers Edge Golf Course Golf Pro

City Manager Approval: Patrick J. Martinez Date: 8/7/2025

Other Department Approval (when required): Jill Taura Date: 8/8/2025

Approved: ☐

Not Approved: ☐

Tabled: ☐

Other: ☐