



City of Needles, California Request for City Council Action

☒ CITY COUNCIL ☐ NPUA

☒ Regular ☐ Special

Meeting Date: July 9, 2024

Title: Development Management Group, Inc. Economic Development Recap

Background: Development Management Group, Inc. has provided on-call economic development services to the city starting in November 2013. As our economic development consultant, DMG, Inc. has worked collaboratively with the City Council and City Staff to attract businesses to our community. DMG, Inc. has successfully recruited Dollar General, AutoZone, Hampton Inn and others to the City of Needles.

DMG, Inc. continues to represent the City at numerous events throughout the year. This past May, DMG, Inc. hosted a booth at ICSC 2024 in Las Vegas and worked to attract retailers to the City of Needles along with Councilmembers Longbrake, McCorkle, and Pogue.

Fiscal Impact: N/A

Environmental Impact: N/A

Recommended Action: Information Only

Submitted By: Michael Bracken, Development Management Group

City Manager Approval: Patrick J. Martinez

Date: 7/3/2024

Other Department Approval (when required): _____

Date: _____

Approved: ☐

Not Approved: ☐

Tabled: ☐

Other: ☐

Agenda Item: _____