

Your Survalent Team



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Today's Agenda

- Introductions
- Survalent Company Overview
- SurvalentONE Product Overview
- System Architecture Overview
- Product Demonstration
 - SCADA
 - Web Applications (optional)



Survalent.



40

50+ years of service in the utility industry

Consistent revenue growth & profitability

97.8% customer retention rate since 1983

21% of top line revenues invested in R&D







Tremendous Base of Experience

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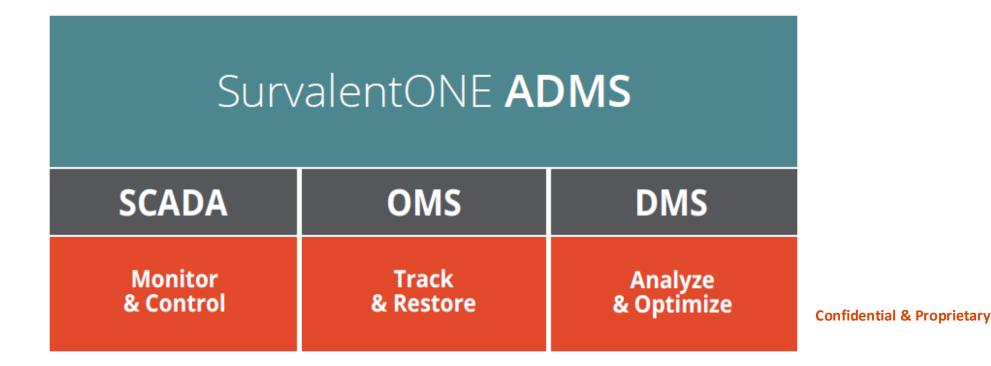


10,000,000+ meters

3 Largest Systems at PLN Indonesia

SurvalentONE ADMS Platform

- Common user interface for all roles for ease of operations
- Single hardware platform simplifies IT/OT maintenance & security
- Shared, as-operated network model & real-time database provides increased performance



SurvalentONE SCADA



- Provides advanced supervisory control & data acquisition capabilities
- Real-time, automated network control & monitoring
 - Improves network reliability
 - Streamlines operations
- Offers advanced data collection capabilities to manage remote assets



- Greater network reliability & improved performance indices
- Increased operational efficiency
- Improved situational awareness enables faster, more informed decision-making
- Cost savings achieved through remote monitoring & control of field devices

DMS Application Deployment

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PHASE 1:

No network model/connectivity required

- Load Management
 - Power Factor Control
 - Dynamic Voltage Regulation (DVR)
 - Voltage Reduction
 - Load Curtailment
 - Rotational Load Shedding
- Short-term Load Forecasting / Load Estimation

PHASE 2:

Connectivity required

- Fault Location, Isolation and Service Restoration (FLISR)& Loss of Voltage (LOV)
- Protection Settings Manager (PSM)

PHASE 3:

Network model/connectivity required

- Distribution Power Flow (DPF)/Distribution State Estimation (DSE)
 - FLISR with DPF
 - Short-circuit analysis
- Contingency Analysis
- Fault Location
- Volt/VAR Optimization (VVO)
- Optimal Feeder Reconfiguration (OFR)

Offline Environments Available



Project Development System

Operator Training Simulator

Operational Analysis

Allows users to:

- Edit in an offline environment
- Publish changes to production once the user is ready

Allows users to:

- Test software updates/patches
- Test configuration changes

Quality Assurance System

Perform hardware/software tests

Allows users to:

- Train on the ADMS in an offline environment
- Test or validate scenarios (in testing phase)

Allows users to:

- Investigate future hypothetical states of the network
- Offline power system simulator available to see how the network would react

- Project-based multiple concurrent projects can be active at any time
- Multiple users can edit concurrently as well
- Option to test changes in the offline environment before publishing to production

- Replicate your production environment in a test setting
- Take a snapshot of the production system
- Save multiple snapshots of DB into separate studies
- Global command sequence manager available for all studies
- Validate switch orders in OTS, then import into the production system

- Available pool of VMs, allows multiple users to run separate studies at once
- Two modes available:
 - Real-time
 - What-if
- Optional licenses available:
 - Historical playback

^{*} Data forwarding license can be used with any of these four servers to update the servers with real-time data

SurvalentONE ADMS Value

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Competitive License & Services Pricing



Smallest
HW
Footprint;
Microsoft &
VM Support



Fastest Project Delivery

1M meter SCADA = 9 months
500K meter ADMS = 18 months



Competitive Support Pricing



Software
Upgrades
Included in
Support
Pricing
Self-deployed
Upgrades

Lowest Total Cost of Ownership

Confidential & Proprietary

Survalent Commitments

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Partnership Recognition

"Survalent customer references gave the highest overall satisfaction ratings of any vendor covered in this report, pointing in particular to product value, service & support."

- **Gartner**, 2017



Easy to
Use, Operate,
Maintain



Reliability,
Power Quality,
Customer
Satisfaction



Security by Design



Interoperability,
Digital
Transformation



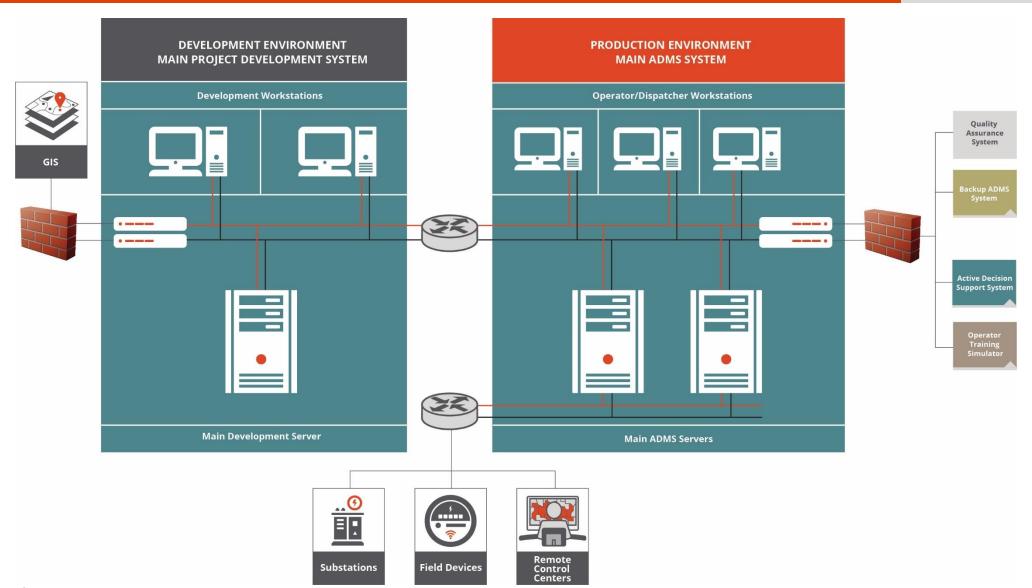
Resilient, Redundant, DRP



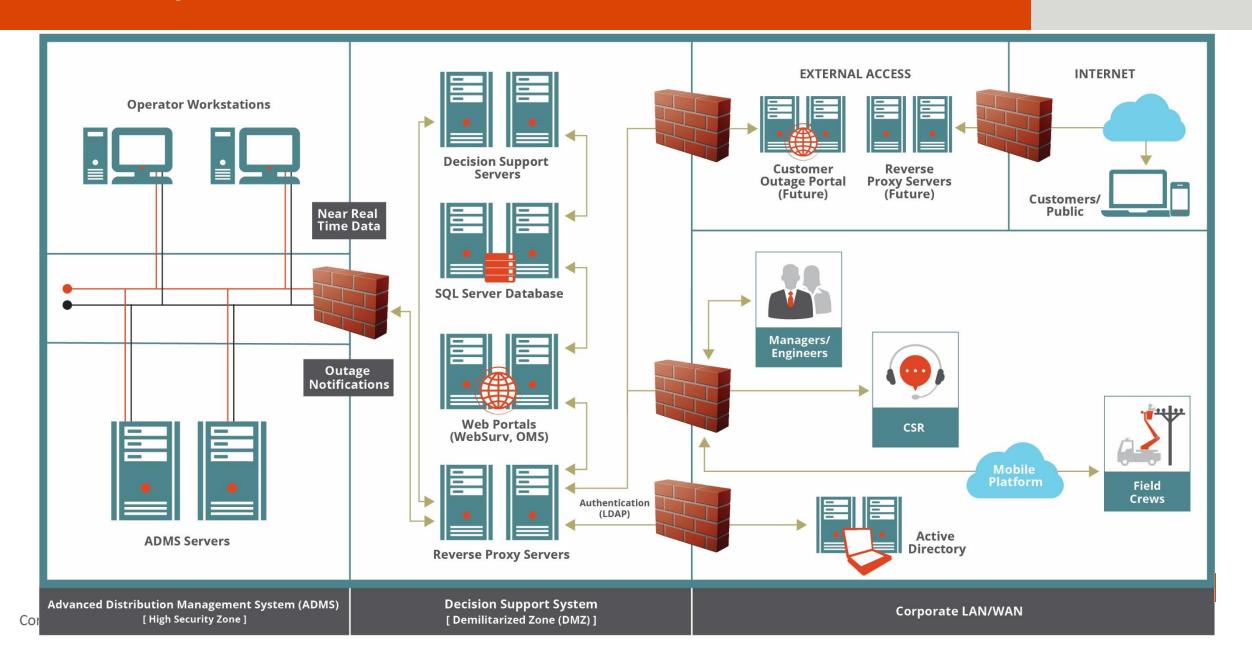
Renewable,
Grid
Modernization

Confidential & Proprietary

Main SCADA (ADMS) System



Security Architecture – Web Portals



A complete, fully integrated ADMS platform that runs on a single, easy-to-use graphical user interface

