



Meeting Date: September 26, 2024 **Agenda Type:** Consent Items for Action

From: Adam Willard, P.E. **Reviewed by:** Michael Short, P.E.
Chief Engineer of Water Director of Water Services and
Systems Compliance

Submitted by: Mark Steelman **Approved by:** Ryan Kelso
Chief Operations Officer Chief Executive Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a Construction Contract with CFG Industries, LLC for the Construction of the Loop 337 Ground Storage Tank Rehabilitation Project

BACKGROUND

On June 4, 2024, New Braunfels Utilities (“NBU”) issued a request for bids for the Loop 337 Ground Storage Tank Rehabilitation Project. The Project is anticipated to include some or all of the following items within its scope: (i) full rehabilitation of interior and exterior coating systems, including structural repairs and replacement of appurtenances for the existing Loop 337 0.5 million-gallon steel ground storage tank, (ii) demolition of minor structures, (iii) site security fencing (iv) stormwater pollution prevention plan, (v) site restoration, and (vi) all other appurtenances necessary to complete the Project. The Project will ensure that the Loop 337 Ground Storage Tank remains in compliance with TCEQ requirements.

On July 1, 2024, NBU received four (4) bids for the Project during the public bidding process. The project team evaluated the bids and recommends the selection of CFG Industries, LLC (“CFG”) for the Project. CFG was selected as the respondent who provides the best value to NBU based on the selection criteria, the weighted value for those criteria, and the ranking evaluation, including their cost of work, proposed schedule, past performance on similar projects, overall qualifications, available resources, corporate history, and references. CFG’s proposal includes a Base Bid for Water Utility Adjustments of \$529,000.00 and a Base Bid for General Items of \$358,250.00 for a Total Base Bid of \$887,250. The CFG’s Bid Form also included a list of Add/Alternates recommended for the Project totaling \$180,250. The total contract price recommended for the CFG award is \$1,067,500.00.

NBU staff requests that the Board of Trustees approve the Construction Contract Agreement (the “Contract”) with CFG for the Project.

This item is being presented to the Board because the total amount of this contract exceeds \$250,000.00.

FINANCIAL IMPACT

The total financial impact of the Contract with CFG for the Project is \$1,067,500. The Project is budgeted within the fiscal year 2025 NBU Board-approved Capital Improvements Projects Budget. Anticipating the need for project change orders, a contract contingency of \$105,000, which is approximately 10% of the total contract amount, will be added to the project construction budget. The total contract amount plus contingency is \$1,172,500.00.

LINK TO STRATEGIC PLAN

Infrastructure and Technology

EXHIBITS

1. Construction Contract with CFG
2. Bid Tab – (RFB 24-0084)

Bid Tab	
<i>Bidder</i>	<i>Total Cost</i>
Blastco Texas Inc.	\$1,422,225
CFG Industries LLC	\$1,098,500
N. G. Painting LLC	\$1,556,000
Viking Painting LLC	\$1,346,450

3. Bid Evaluation Matrix – Competitive Sealed Proposal (RFB 24-0084)

Bid Evaluation Matrix					
Item	Criteria	Blastco	CFG	NG Painting	Viking
1.	Cost of the Work	38.6	50	35.3	40.8
2.	Proposed Schedule / Contract Time	14.3	13.7	.3	11
3.	Past Performance on Similar Projects	14.7	12.3	10.7	11.7
4.	Overall Qualifications, Reputation, Past Relationship with NBU and Public Owners	9	6.7	4.3	7.7
5.	Contractor's Corporate History and Stability	4.7	3.3	1.7	4.3
6.	References	5	2.3	2.3	3.3
	Total Score	86.3	88.3	54.6	78.8