



**Meeting Date:** September 26, 2024      **Agenda Type:** Consent Items for Action

**From:** Adam Willard, P.E.      **Reviewed by:** Michael Short, P.E.  
Chief Engineer of Water      Director of Water Services and  
Systems      Compliance

**Submitted by:** Mark Steelman      **Approved by:** Ryan Kelso  
Chief Operating Officer      Chief Executive Officer

**RECOMMENDED ACTION:** Authorize the CEO or His Designee to Negotiate and Execute a Construction Contract with Blastco Texas Inc. for the Construction of the County Line Standpipe Rehabilitation Project

---

## **BACKGROUND**

---

On June 4, 2024, New Braunfels Utilities (“NBU”) issued a request for bids for the County Line Standpipe Rehabilitation Project, which includes (i) full rehabilitation of interior and exterior coating systems, including structural repairs and replacement of appurtenances for the existing County Line 1.5 million-gallon steel standpipe, (ii) demolition of minor structures, (iii) site security fencing (iv) stormwater pollution prevention plan, (v) site restoration, and (vi) all other appurtenances necessary to complete the Project (the “Project”). The Project will ensure the County Line Standpipe remains in compliance with TCEQ requirements.

On June 28, 2024, NBU received five (5) bids for the Project during the public bidding process. The project team evaluated the bids and recommends the selection of Blastco Texas Inc. (“Blastco”) for the Project. Blastco was selected as the respondent who provides the best value to NBU based on the selection criteria, the weighted value for those criteria, and the ranking evaluation, including their cost of work, proposed schedule, past performance on similar projects, overall qualifications, available resources, corporate history, and references. Blastco’s proposal includes a base bid for Water Utility Adjustments of \$1,085,000.00 and a base bid for General Items of \$485,000.00 for a total base bid of \$1,570,000.00. Blastco’s proposal includes Add/Alternates for a total of \$272,725.00. The total contract price that is recommended for award to Blastco is \$1,842,725.00.

NBU staff requests that the Board of Trustees approve the Construction Contract Agreement (the “Contract”) with Blastco for the Project.

This item is being presented to the Board because the total amount of this contract exceeds \$250,000.00.

**FINANCIAL IMPACT**

---

The total financial impact of the Contract with Blastco for the Project is \$1,842,725.00. The Project is budgeted within the fiscal year 2025 NBU Board-approved Capital Improvements Projects Budget. Anticipating the need for project change orders, a contract contingency of \$180,000.00, which is approximately 10% of the total contract amount, will be added to the project construction budget. The total contract amount plus contingency is \$2,022,725.00.

**LINK TO STRATEGIC PLAN**

---

**Infrastructure and Technology**

**EXHIBITS**

---

1. Construction Contract with Blastco
2. Bid Tab – (RFB 24-0083)

Bid Tab	
<i><b>Bidder</b></i>	<i><b>Total Cost</b></i>
Blastco Texas Inc	\$1,842,725
CFG Industries LLC	\$1,799,975
N. G. Painting LLC	\$2,795,500
O&J Coatings Inc.	\$1,896,450
Viking Painting LLC	\$1,768,250

3. Bid Evaluation Matrix – Competitive Sealed Proposal (RFB 24-0083)

Bid Evaluation Matrix						
Item	Criteria	Blastco	CFG	NG Painting	O&J	Viking
1.	Cost of the Work	48	49.1	31.6	46.6	50
2.	Proposed Schedule / Contract Time	14.3	13.7	.3	.3	11.0
3.	Past Performance on Similar Projects	14.7	12.3	10.7	5.3	11.7
4.	Overall Qualifications, Reputation, Past Relationship with NBU and Public Owners	9	6.7	4.3	4.3	7.7
5.	Contractor’s Corporate History and Stability	4.7	3.3	1.7	1.7	4.3
6.	References	5.0	2.3	2.3	5.0	3.3
	Total Score	95.6	87.5	51.0	63.3	88.0