



Meeting Date: March 26, 2026 **Agenda Type:** Consent Items for Action

From: Kenneth Allen **Reviewed by:** William Riley
Fleet and Facilities Manager Director of Systems Operations

Submitted by: Mark Steelman **Approved by:** Ryan Kelso
Chief Operations Officer Chief Executive Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a Sourcewell Cooperative Agreement, Sourcewell Contract No. 040924-URI, with United Rentals (North America), Inc., for Equipment Rental Services

BACKGROUND

This Professional Services Agreement (the “Agreement”) is made and entered by and between New Braunfels Utilities, a Texas municipally owned utility (“NBU”), and United Rentals (North America), Inc., a Delaware corporation (the “Professional”).

To support the reliability, safety, and operational resilience of our utility systems, third-party equipment rental services are a strategic extension of our internal fleet. This approach enables us to respond rapidly to system emergencies, support planned infrastructure projects, and maintain service continuity while optimizing overall capital investment. The Professional shall provide equipment rental services to NBU Fleet and Facilities for use by multiple departments.

NBU staff requests that the Board of Trustees approve the Agreement with United Rentals (North America), Inc., for equipment rental services.

This item is being presented to the Board because the total amount of the Agreement exceeds \$250,000.00.

FINANCIAL IMPACT

This is a one-year contract with up to four (4) one-year renewals. Each year has a total not-to-exceed amount of \$620,000.00. The entire contract has a total not-to-exceed amount of \$3,100,000.00.

LINK TO STRATEGIC PLAN

Customers and Community

Financial Excellence

Stewardship

EXHIBITS

1. Professional Services Agreement with United Rentals (North America), Inc.