

**EVALUATION REPORT**  
**WATER & WASTEWATER TREATMENT CHEMICALS**

**EXECUTIVE SUMMARY**

**MAY 06, 2024**

The Evaluation Committee (EC) evaluated the qualification proposals by nine (9) firms in response to the Request for Proposals (“RFP”) for Water & Wastewater Treatment Chemicals in accordance with pre-established evaluation procedures. These firms are:

Brenntag Southwest Inc.  
Chemrite, Inc.  
Chemtrade Chemicals US LLC  
DPC Industries  
Hawkins Inc.  
Pencco, Inc.  
Shannon Chemicals Corp.  
Univar USA Inc.  
USALCO, LLC

There were no vendors that bid on all items in the bid; therefore the RFP was evaluated by line item and each line item will be awarded separately.

**Process Followed**

The EC is comprised of NBU voting members. The EC has reviewed and evaluated the firms' responses and qualifications in accordance with the Evaluation Documents, which define policies and procedures to be followed in evaluating each proposal. The evaluation is based upon the following criteria:

- Firm’s Overall Experience and Experience with Similar Projects – 40 points
- Proposal Pricing – 35 points
- Project Approach and Response Time – 25 points

As indicated in the RFP, it is NBU’s intent to award this contract to multiple respondents.

The Summary of Findings will detail the rankings of each item.

## SUMMARY OF FINDINGS

The evaluation resulted in the following highest ranked firm for each item:

Item 1: The highest ranked firm was Chemtrade Chemicals US LLC. For this item, both Univar USA and USALCO LLC were lower in price; however, Univar USA scored low in the Firms Overall Experience and Project Approach because they did not provide sufficient information as requested in the evaluation criteria. USALCO scored slightly lower than Chemtrade in experience and approach, one evaluator also noted some past problems with deliveries.

Item 2: The highest ranked firm was Pencco Inc. They were also the lowest priced for this item.

Item 3: The highest ranked firm was Chemtrade Chemicals US LLC. They were also the lowest priced for this item.

Item 4: The highest ranked firm was Brenntag Southwest. They were also the lowest priced for this item.

Item 5: The highest ranked firm was Brenntag Southwest. Univar USA was the lowest price for this item; however, Univar USA scored low in the Firms Overall Experience and Project Approach because they did not provide sufficient information as requested in the evaluation criteria.

Item 6: The highest ranked firm was Brenntag Southwest. They were also the lowest priced for this item.

Item 7: The highest ranked firm was Brenntag Southwest. Univar USA was the lowest price for this item; however, Univar USA scored low in the Firms Overall Experience and Project Approach because they did not provide sufficient information as requested in the evaluation criteria.

Based on the evaluation above, the EC recommends award to the following items:

Item 1: Chemtrade Chemicals US LLC

Item 2: Pencco Inc.

Item 3: Chemtrade Chemicals US LLC

Item 4: Brenntag Southwest

Item 5: Brenntag Southwest

Item 6: Brenntag Southwest

Item 7: Brenntag Southwest