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**Meeting Date:** December 18, 2025      **Agenda Type:** Consent Items for Action

**From:** Peter Vanderstoep      **Reviewed by:** Carlos Salas  
Data Strategy Manager      Director of Technology

**Submitted by:** Greg Brown      **Approved by:** Ryan Kelso  
Chief Technology and      Chief Executive Officer  
Security Officer

**RECOMMENDED ACTION:** Authorize the CEO or His Designee to Negotiate and Execute a DIR Cooperative Agreement, DIR Contract No. DIR-CPO-5832, with Executive Information Systems, LLC for the Statistical Analysis Software (SAS) Data Analytics Enterprise License and Maintenance

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## **BACKGROUND**

On August 29, 2019, the New Braunfels Utilities (“NBU”) Board of Trustees authorized the purchase of analytics software for consolidated data management and reporting infrastructure from SAS Institute, Inc. (“SAS”). The purchase of the software allowed NBU to begin the development of the Big Data Analytics Platform Project, as well as an enterprise data lake and data warehouse.

SAS is used by departments across the utility to extract, refine, and visualize information. This software has served our organization well for the past five (5) years, and NBU now seeks to renew its SAS Data Analytics licenses for an additional 3-year term. This Agreement authorizes an expenditure in the amount of \$147,099.66 for the first year, with the first optional renewal of \$154,454.96 and the second optional renewal of \$162,177.69 for a total not to exceed amount of \$463,732.31.

NBU Staff requests that the Board of Trustees approve the agreement with Executive Information Systems, LLC for the SAS Data Analytics Enterprise Licenses. This item is being presented to the Board because the total amount of the agreement exceeds \$250,000.00.

## **FINANCIAL IMPACT**

The total amount of the contract with Executive Information Systems, LLC is \$463,732.31. The agreement is budgeted within the Fiscal Year 2026 through Fiscal Year 2029 NBU Operations and Maintenance budget.

## **LINK TO STRATEGIC PLAN**

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**Customers and Community**

**People and Culture**

**Infrastructure and Technology**

## **EXHIBITS**

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1. New Braunfels Utilities 3 Year Renewal
2. Combined Executive Information Systems, LLC DIR Contract – DIR-CPO-5832