



Meeting Date: December 18, 2025 **Agenda Type:** Consent Items for Action

From: Jeffrey Jones **Reviewed by:** Carlos Salas
Information Technology Director of Technology
Manager

Submitted by: Greg Brown **Approved by:** Ryan Kelso
Chief Technology and Chief Executive Officer
Security Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a Construction Contract with Source Power, LLC, for the Completion of the NBU Fiber Build Project to Provide Redundant Fiber Optic Infrastructure to NBU Facilities and Sites

BACKGROUND

On August 23, 2025, New Braunfels Utilities (“NBU”) issued Request for Proposal (“RFP”) 25-0090 for the completion of the NBU Fiber Build project, which will create a redundant Fiber Optic infrastructure. This project will complete NBU’s Fiber Master Plan and provide redundant fiber connectivity across all NBU facilities and sites.

NBU received six (6) proposals during the public bidding process, with a final deadline of September 30th, 2025. One proposal was submitted incorrectly and was subsequently disqualified. All five (5) remaining proposals were reviewed and scored by an evaluation committee comprised of six (6) NBU employees and one third-party member from Cobb-Fendley, LLC, who had created the original design of the fiber ring. The evaluation committee determined that Source Power, LLC’s submitted proposal is the most advantageous to NBU, considering the relative importance of prices and the evaluation criteria in the RFP.

The total amount for the fiber installation is \$858,211.00, which exceeds the board approval level of \$250,000.00.

NBU staff requests that the Board of Trustees approve this contract agreement with Source Power, LLC, to ensure continued resiliency and reliability for NBU’s critical infrastructure.

This item is being presented to the Board because the total amount of the contract exceeds \$250,000.00.

FINANCIAL IMPACT

The total amount of the contract is \$858,211.00. These funds are available in our Fiscal Year 2026 Capital Project budget.

LINK TO STRATEGIC PLAN

Infrastructure and Technology

Financial Excellence

EXHIBITS

1. Contract Agreement with Source Power, LLC
2. Exhibit B - Contractor's Bid Form
3. Bid Tab and Evaluation Summary – RFP 25-0090