



**Meeting Date:** January 29, 2026

**Agenda Type:** Consent Items for Action

**From:** Adam Willard, P.E.  
Chief Engineer of Water  
Systems

**Reviewed by:** Michael Short, P.E.  
Director of Engineering

**Submitted by:** Mark Steelman  
Chief Operations Officer

**Approved by:** Ryan Kelso  
Chief Executive Officer

**RECOMMENDED ACTION:** Authorize the CEO or His Designee to Negotiate and Execute a Construction Contract with MGC Contractors, Inc. for the Construction of the Solms Pump Station and Ground Storage Tank Project Located at the NBU Headquarters Property at 5467 FM 482, New Braunfels, Texas

## **BACKGROUND**

On September 11, 2025, New Braunfels Utilities (“NBU”) issued a request for bids for the Solms Pump Station and Ground Storage Tank Project, which (i) construction of a 4.3 million gallon per day (“MGD”) pump station building; (ii) four (4) vertical turbine pumps, valves, piping, and system components; (iii) 1.0 million gallon (“MG”) ground storage tank (“GST”); (iv) site improvements and yard piping; (v) electrical, instrumentation, controls, and Supervisory Control and Data Acquisition (“SCADA”) system; (vi) generator; (vii) access driveway, parking, and landscaping; (viii) perimeter fencing and site security; (ix) demolition, removal, and abandonment of the existing 200,000-gallon GST, foundation, pumps, piping and appurtenances; (x) storm water pollution prevention; and (xi) all other appurtenances necessary to complete the Project. (the “Project”). The Project will add needed storage capacity to ensure customers stay within the Texas Commission of Environmental Quality (“TCEQ”) required pressure limits to serve future growth.

On October 24, 2025, NBU received eight (8) bids for the Project during the public bidding process. The Project team evaluated the bids and recommends the selection of MGC Contractors, Inc. (“MGC”) for the Project. MGC was selected as the respondent that provides the best value to NBU based on the selection criteria, the weighted value for those criteria, and the ranking evaluation, including their cost of work, proposed schedule, past performance on similar projects, overall qualifications, available resources, corporate history, and references. MGC’s proposal includes a base bid of \$13,139,000.00.

NBU staff requests that the Board of Trustees approve the Construction Contract Agreement (the “Contract”) with MGC for the Project.

This item is being presented to the Board because the total amount of this contract exceeds \$250,000.00.

## **FINANCIAL IMPACT**

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The total financial impact of the Contract with MGC for the Project is \$13,139,000.00. The Project is budgeted within the Fiscal Year 2026 through Fiscal Year 2028 NBU Board approved Capital Improvements Projects Budget. Anticipating the need for Project change orders, a contract contingency in the amount of \$650,000.00, which is approximately 5% of the total contract amount, will be added to the Project construction budget. The total Contract amount plus contingency is \$13,789,000.00.

## **LINK TO STRATEGIC PLAN**

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### **Infrastructure and Technology**

## **EXHIBITS**

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1. Construction Contract with MGC
2. Bid Tabulation – (RFB 26-0016)

| Bid Tabulation (RFB 26-0016) |   |                 |
|------------------------------|---|-----------------|
| A                            | C. C. Carlton Industries, LTD                         | \$15,431,100.00 |
| B                            | J. T. Vaughn Construction LLC                         | \$12,993,001.00 |
| C                            | Keeley Construction                                   | \$12,522,000.00 |
| D                            | Keystone Construction                                 | \$13,605,000.00 |
| E                            | M5 Utilities, LLC                                     | \$14,143,043.29 |
| F                            | MGC Contractors, Inc.                                 | \$13,139,000.00 |
| G                            | Pesado Construction Company, Inc.                     | \$11,621,106.00 |
| H                            | Walsh Construction Company II, LLC dba Archer Western | \$15,060,700.00 |

3. Bid Evaluation Matrix – Competitive Sealed Proposal (26-0016)

| Bid Evaluation Matrix |  |          |          |          |          |          |          |          |          |
|-----------------------|--|----------|----------|----------|----------|----------|----------|----------|----------|
| Item                  | Criteria   | Bidder A | Bidder B | Bidder C | Bidder D | Bidder E | Bidder F | Bidder G | Bidder H |
| 1.                    | Cost of the Work   | 37.7     | 44.7     | 46.4     | 42.7     | 41.1     | 44.2     | 50       | 38.6     |
| 2.                    | Proposed Schedule / Contract Time  | 6        | 16       | 10       | 16       | 14       | 18       | 17.2     | 14       |
| 3.                    | Past Performance on Similar Projects   | 3        | 9        | 6        | 9        | 9        | 13.5     | 6        | 12       |
| 4.                    | Overall Qualifications, Reputation, Past Relationship with NBU and Public Owners | 1.5      | 3        | 1.5      | 3        | 2        | 5        | 3        | 2        |
| 5.                    | Available Resources to Complete the Project                                      | 2        | 3        | 3        | 3        | 2.5      | 4.5      | 2        | 3.5      |
| 6.                    | Contractor's Corporate History and Stability                                     | .75      | 2        | 1.75     | 1.5      | 1.5      | 2.25     | 1        | 1.65     |
| 7.                    | References   | 1        | 1.75     | 1.25     | 1.5      | 1.5      | 2.15     | 1.75     | 1.65     |
|                       | Total Score  | 51.95    | 79.45    | 69.9     | 76.7     | 71.6     | 89.6     | 80.95    | 73.4     |