



Meeting Date: January 29, 2026 **Agenda Type:** Consent Items for Action

From: Brent Lundmark **Reviewed by:** Jason Theurer
Water Treatment and Director of Water Operations and
Compliance Manager Compliance

Submitted by: Mark Steelman **Approved by:** Ryan Kelso
Chief Operations Officer Chief Executive Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a Services and Goods Agreement with Austin Armature Works, LP for Lift Station Pump and Diagnostic Repair Services

BACKGROUND

On July 30, 2025, New Braunfels Utilities (“NBU”) issued a request for proposals (“RFP”) for lift station pump and diagnostic repair services (the “Services”).

On August 21, 2025, NBU received two (2) proposals during the public solicitation process. NBU staff evaluated both proposals and determined both respondents to be the most advantageous to NBU, considering the relative importance of price and other evaluation factors. NBU staff recommends the selection of Austin Armature Works, LP, and Pump Solutions, Inc. for the Services. NBU presented the services and goods agreement with Pump Solutions, Inc. as a separate agenda item.

NBU staff requests the Board of Trustees to approve the services and goods agreement with Austin Armature Works, LP.

This item is presented to the Board because the total amount of the contract exceeds \$250,000.00.

FINANCIAL IMPACT

The total contract amount for the Agreement with Austin Armature Works, LP is \$375,000.00, with a not-to-exceed amount of \$75,000.00 for the initial contract term and \$75,000.00 for each of the additional four (4) successive one-year terms. The Agreement is budgeted within the Water Treatment and Compliance Operations and Maintenance Budget (“O&M Budget”) for Fiscal Year 2026 and will be budgeted in the O&M Budgets of Fiscal Year 2027 through Fiscal Year 2031.

LINK TO STRATEGIC PLAN

Infrastructure and Technology

EXHIBITS

1. Services and Goods Agreement with Austin Armature Works, LP
2. Memo of Recommendation