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**Meeting Date:** January 29, 2026      **Agenda Type:** Consent Items for Action

**From:** Brent Lundmark      **Reviewed by:** Jason Theurer  
Water Treatment and      Director of Water Operations and  
Compliance Manager      Compliance

**Submitted by:** Mark Steelman      **Approved by:** Ryan Kelso  
Chief Operations Officer      Chief Executive Officer

**RECOMMENDED ACTION:** Authorize the CEO or His Designee to Negotiate and Execute a Services and Goods Agreement with Pump Solutions, Inc. for Lift Station Pump and Diagnostic Repair Services

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## **BACKGROUND**

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On July 30, 2025, New Braunfels Utilities (“NBU”) issued a request for proposals (“RFP”) for lift station pump and diagnostic repair services (the “Services”).

On August 21, 2025, NBU received two (2) proposals during the public solicitation process. NBU staff evaluated both proposals and determined both respondents to be the most advantageous to NBU, considering the relative importance of price and other evaluation factors. NBU staff recommends the selection of Pump Solutions, Inc. and Austin Armature Works, LP for the Services. NBU presented the services and goods agreement with Austin Armature Works, LP as a separate agenda item.

NBU staff requests the Board of Trustees to approve the services and goods agreement with Pump Solutions, Inc.

This item is presented to the Board because the total amount of the contract exceeds \$250,000.00.

## **FINANCIAL IMPACT**

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The total contract amount for the Agreement with Pump Solutions, Inc. is \$375,000.00, with a not-to-exceed amount of \$75,000.00 for the initial contract term and \$75,000.00 for each of the additional one-year terms. The Agreement is budgeted with the Water Treatment & Compliance Operations and Maintenance Budget (“O&M Budget”) for Fiscal Year 2026 and will be budgeted in the O&M Budgets of Fiscal Year 2027 through Fiscal Year 2031.

## **LINK TO STRATEGIC PLAN**

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**Infrastructure and Technology**

## **EXHIBITS**

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1. Services and Goods Agreement with Pump Solutions, Inc.
2. Memo of Recommendation