



Meeting Date: September 25, 2025 **Agenda Type:** Consent Items for Action

From: Jeffrey Jones **Reviewed by:** Greg Brown
Information Technology Chief Technology and Security
Manager Officer

Submitted by: Greg Brown **Approved by:** Ryan Kelso
Chief Technology and Chief Executive Officer
Security Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a Cooperative Agreement with Waypoint Business Solutions, LLC, for the Replacement of the Current VxRail Server Cluster with a Consolidated HyperV Server Cluster

BACKGROUND

New Braunfels Utilities (“NBU”) deployed a stretch cluster data center in 2019 to support the full redundancy of its technology server infrastructure. This server cluster has reached its end of life and needs to be replaced with a new and updated server management system. We will be deploying a HyperV Server Cluster to house all critical systems and data for the foreseeable future. This effort supports NBU’s commitment to the resiliency of essential services and enhanced customer experience.

The Texas DIR contract DIR-CPO-5792 with Waypoint Business Solutions, LLC, will ensure the reliability of critical information technology systems. NBU’s selection of Waypoint Business Solutions, LLC to enter into this contract through the Texas DIR contract DIR-CPO-5792 satisfies the bidding requirements under Texas law.

NBU staff requests that the Board of Trustees approve this purchase with Waypoint Business Solutions, LLC, to ensure continued resiliency and reliability for NBU’s critical server infrastructure.

This item is being presented to the Board because the total amount of the contract exceeds \$250,000.00.

FINANCIAL IMPACT

The total amount of the contract is \$2,043,463.06. These funds are available in our Fiscal Year 2026 Capital Equipment budget.

LINK TO STRATEGIC PLAN

Infrastructure and Technology

Financial Excellence

EXHIBITS

1. Combined 26-0004 Server Cluster Replacement (Waypoint)