



Meeting Date: August 27, 2026 **Agenda Type:** Consent Items For Action

From: Peter Vanderstoep **Reviewed by:** Greg Brown
Data Strategy Manager Chief Technology and Security Officer

Submitted by: Greg Brown **Approved by:** Ryan Kelso
Chief Technology and Security Officer Chief Executive Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a DIR Cooperative Agreement, DIR Contract No. DIR-CPO-5253, with Gartner, Inc., for IT Research and Advisory Subscription Services

BACKGROUND

New Braunfels Utilities (“NBU”) has partnered with Gartner, Inc. (“Gartner”) since 2019 to gain unbiased technical research and information on technology market trends under an agreement that is set to expire in July of 2027. NBU now seeks to enter into a new agreement with Gartner to supersede our previous agreement and continue to obtain technical research and market information. The new agreement will allow us to extend these services to more personnel, removing the licensing restriction existing within the current agreement.

Gartner will provide NBU with one-on-one consultation services, executive advisors, planning and purchasing tools, educational conferences, and peer connections. Through this new agreement, NBU will gain access to advice and research on software solutions, vendor ratings, new and future technology innovations, industry best practices, contract evaluation, and solutions to utility technology challenges.

NBU initially selected Gartner through the Texas Department of Information Resources (“DIR”) contract number DIR-TSO--4099 (the “Contract”) in 2019 and is seeking to renew to provide subscription services for technology research and information services, which satisfies the Texas legal competitive requirements for purchasing goods and/or services.

NBU staff requests that the Board of Trustees approve the contract with Gartner. This item is being presented to the board because the total amount of the contract exceeds \$250,000.00.

FINANCIAL IMPACT

The total financial impact for the Contract with Gartner is \$907,873.00. This total includes an annual cost of \$291,791.00 for the initial one-year term, \$302,447.00 for the second one-year term, and \$313,635.00 for the third one-year term. The agreement is budgeted within the Fiscal Year 2027 through Fiscal Year 2029 NBU Operations and Maintenance Data Strategy budget.

LINK TO STRATEGIC PLAN

Customers and Community

Infrastructure and Technology

Stewardship

Financial Excellence

EXHIBITS

1. DIR-CPO-5253 Appendix D
2. Combined Gartner DIR Contract – DIR-CPO-5253