



Meeting Date: October 29, 2026 **Agenda Type:** Consent Items for Action

From: Jeffrey Jones **Reviewed by:** Carlos Salas
Information Technology Director of Technology
Manager

Submitted by: Greg Brown **Approved by:** Ryan Kelso
Chief Technology and Chief Executive Officer
Security Officer

RECOMMENDED ACTION: Authorize the CEO or His Designee to Negotiate and Execute a Cooperative Agreement with DataVox, Inc. for the Purchase, Configuration, and Installation of Network Hubs for a Total Amount Not to Exceed \$321,262.76

BACKGROUND

New Braunfels Utilities (NBU) invested in a Fiber Master Distribution Project to create a redundant Fiber Optic Infrastructure. To achieve full redundancy for this project, we need to purchase and install network switches and redundant connection hardware at the five major fiber hubs. This effort supports NBU's commitment to the resiliency of essential services and enhanced customer experience.

The total amount for the purchase, configuration, and installation is \$321,262.76. NBU's selection of DataVox, Inc., to enter into this cooperative agreement through Texas DIR contracts DIR-CPO-5347 and DIR-CPO-5370 satisfies the bidding requirements under Texas law.

NBU staff requests that the Board of Trustees approve this purchase with DataVox, Inc., to improve network redundancy and business reliability for NBU's critical Fiber Optic Infrastructure.

This item is being presented to the Board because the total amount of the contract exceeds \$250,000.00.

FINANCIAL IMPACT

The total financial impact of the agreement is \$321,262.76. The Project is budgeted within the Fiscal Year 2027 Capital Equipment budget.

LINK TO STRATEGIC PLAN

Infrastructure and Technology

Financial Excellence

EXHIBITS

1. A8. 26-0152 NBU IT Cooperative Terms
2. A9. Fiber Hubs SOW and Quote DVXQ36279-05
3. A10. DataVox - Standard Terms and Conditions