

P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

November 6, 2019

Sent Via Email: emiller@chastangford.com

Ed Miller
Chastang Enterprises, Inc.
6200 North Loop East
Houston, TX 77026

Welcome to BuyBoard!

Re: *Notice of The Local Government Purchasing Cooperative Award*

Proposal Name and Number: Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor, Proposal No. 601-19

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. The contract is effective 12/1/2019 through 11/30/2020, with two possible one-year renewals. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To view the items your company has been awarded, please review the proposal tabulation No. 601-19 on the following web-site: www.buyboard.com/vendor. Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Enclosed with this letter you will find the following documents:

1. Vendor Quick Reference Guide
2. BuyBoard License and Identity Standards

You are advised that receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative. Accepting purchase orders directly from Cooperative members may result in a violation of the State of Texas competitive bid statute and termination of this Cooperative BuyBoard contract. **Therefore, all purchase orders must be processed through the BuyBoard in order to comply.** Please forward by email to info@buyboard.com any order received directly from a Cooperative member. If you inadvertently process a purchase order sent directly to you by a Cooperative member, please email the order info@buyboard.com and note it as **RECORD ONLY** to prevent duplication.

As an awarded vendor a BuyBoard user id and password will be sent via e-mail 2 to 3 business days prior to the start of your contract.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff** at 800-695-2919.

Sincerely,



Arturo Salinas
Department Director, Cooperative Procurement

v.6.5

November 6, 2019

Sent Via Email: emiller@chastangford.com

Ed Miller
Chastang Enterprises, Inc.
6200 North Loop East
Houston, TX 77026

Welcome to BuyBoard!

Re: *Notice of National Purchasing Cooperative Piggy-Back Award*

Proposal Name and Number: Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor, Proposal No. 601-19

Congratulations, The National Purchasing Cooperative (National Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. As provided for in the Proposal and your National Purchasing Cooperative Vendor Award Agreement, you are authorized to sell the goods and services awarded under the Proposal to National Cooperative members in states other than Texas through the BuyBoard. The contract is effective 12/1/2019 through 11/30/2020, with two possible one-year renewals.

The National Cooperative membership list is available at our website www.buyboard.com/vendor. The list identifies the current members that may purchase awarded goods and services under your National Cooperative BuyBoard contract.

You are advised that receipt of a purchase order directly from a National Cooperative member is not within BuyBoard guidelines. Accepting purchase orders directly from Cooperative members may result in a violation of applicable competitive procurement law and termination of this National Cooperative BuyBoard contract. **Therefore, all purchase orders from National Cooperative members must be processed through the BuyBoard.** Please forward by e-mail to info@buyboard.com any order received directly from a National Cooperative member. If you inadvertently process a purchase order sent directly to you by a National Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

As an awarded vendor a BuyBoard user id and password will be sent via e-mail 2 to 3 business days prior to the start of your contract.

On behalf of the National Cooperative, we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff at 800-695-2919.**

Sincerely,



Arturo Salinas
Department Director, Cooperative Procurement
v.6.5



PROPOSER'S AGREEMENT AND SIGNATURE

Proposal Name: Vehicles, Heavy Duty Trucks,
Police Motorcycles, Parts, and Service Labor

Proposal Due Date/Opening Date and Time:
August 1, 2019 at 4:00 PM

Proposal Number: 601-19

Location of Proposal Opening:
Texas Association of School Boards, Inc.
BuyBoard Department
12007 Research Blvd.
Austin, TX 78759

Contract Time Period: December 1, 2019
through November 30, 2020 with two (2) possible
one-year renewals.

Anticipated Cooperative Board Meeting Date:
October 2019

CHASTANG ENTERPRISES HOUSTON LLC DBA CHASTANG FORD
CHASTNAG ENTERPRISES ANGLETON LLC DBA CHASTANG CDJR
CHASTANG AUTOCAR

Name of Proposing Company

8/28/19

Date

6200 N LOOP EAST

Street Address

Signature of Authorized Company Official

HOUSTON, TX 77026

City, State, Zip

PATRICK CHASTANG

Printed Name of Authorized Company Official

713-678-5000

Telephone Number of Authorized Company Official

COO

Position or Title of Authorized Company Official

713-678-5001

Fax Number of Authorized Company Official

81-4789687-Houston 47-3796069-Angleton

Federal ID Number



The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions to Proposers, General Terms and Conditions, attachments/forms, item specifications, and line items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;
4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal and accepted by the Cooperative), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - c. the **possible** award of a piggy-back contract by another governmental entity or nonprofit entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format as required by the Cooperative as a prerequisite to activation of your contract;
5. You have clearly identified on the included form any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



VENDOR CONTACT INFORMATION

Name of Company: Chastang Ford / Chastang CDJR / Chastang Autocar

Vendor Proposal/Contract Contact Name: Ed Miller / Jackie Rudy / John Chastang

Vendor Proposal/Contract Contact E-mail Address: emiller@chastangford.com / jrudy@chastangautogroup.com / jnchastang@chastangford.com

Vendor Contact Mailing Address for Proposal/Contract Notices: _____

PO Box 21127 Houston, TX 77226-1127

Company Website: chastangford.com / chastangcdjr.com

Purchase Orders: All purchase orders from Cooperative members will be available through the Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors to assist them with retrieving their orders.

Please select options below for receipt of purchase orders and provide the requested information:

- I will use the internet to receive purchase orders at the following address:
 Purchase Order E-mail Address: emiller@chastangford.com
 Purchase Order Contact: Ed Miller Phone: 713-678-5007
 Alternate Purchase Order E-mail Address: jrudy@chastangautogroup.com
 Alternate Purchase Order Contact: Jackie Rudy Phone: 713-678-5056

- Purchase orders may be received by the Designated Dealer(s) identified on my company's Dealer Designation form as provided to the Cooperative administrator. I understand that my company shall remain responsible for the Contract and the performance of all Designated Dealers under and in accordance with the Contract.

Request for Quotes ("RFQ"): Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

- RFQ E-mail Address: emiller@chastangford.com
- RFQ Contact: Ed Miller Phone: 713-678-5007
- Alternate RFQ E-mail Address: jrudy@chastangautogroup.com
- Alternate RFQ Contact: Jackie Rudy Phone: 713-678-5056



12007 Research Boulevard • Austin, Texas 78759-2439 • PH: 800-695-2919 • FAX: 800-211-5454 • buyboard.com

Invoices: Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Please choose only one (1) of the following options for receipt of invoices and provide the requested information:

Service fee invoices and related communications should be provided directly to my company at:

Invoice Mailing address: PO Box 21127 Department: Acct Receivable
City: Houston State: TX Zip Code: 772269-1127
Contact Name: Donna Matthews Phone: 713-678-5050
Invoice Fax: 713-678-5001 Invoice E-mail Address: dmatthews@chastangford.com
Alternative Invoice E-mail Address: ap@chastangautogroup.com

In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent**:

Billing agent Mailing address: _____ Department: _____
City: _____ State: _____ Zip Code: _____
Billing Agent Contact Name: _____ Phone: _____
Billing Agent Fax: _____ Billing Agent E-mail Address: _____
Alternative Billing Agent E-mail Address: _____

In lieu of my company, I request and authorize service fee invoices to be provided to the Designated Dealer(s) receiving the purchase order(s) to which the invoiced service fees relate at the address and contact information designated on my company's Dealer Designation form as provided to the Cooperative administrator.**

**** If Vendor authorizes a billing agent or Designated Dealer(s) to receive and process service fee invoices, in accordance with the General Terms and Conditions of the Contract, Vendor specifically acknowledges and agrees that nothing in that designation shall relieve Vendor of its responsibilities and obligations under the Contract including, but not limited to, payment of all service fees under any Contract awarded Vendor.**



FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
- My company is not owned or operated by anyone who has been convicted of a felony.
- My company is owned/operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): N/A

Details of Conviction(s): _____

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

DANIEL R MILLER

Printed Name


Signature of Authorized Company Official

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations. Neither my company nor an owner or principal of my company is currently listed on the government-wide exclusions in SAM, debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority. My company agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from my company if my company or an owner or principal is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

DANIEL R MILLER

Printed Name


Signature of Authorized Company Official



RESIDENT / NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions.

Please check (✓) one of the following:

- I certify that my company is a **Resident Proposer.**
- I certify that my company is a **Nonresident Proposer.**

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

Company Name	Address	
City	State	Zip Code

- A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?
 Yes No
- B. What is the prescribed amount or percentage? \$ _____ or _____ %

VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas?

Please check (✓) one of the following:

- Yes No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

Chastang Enterprises Houston LLC dba Chastang Ford

Company Name


 Signature of Authorized Company Official

Daniel R Miller

Printed Name



NO ISRAEL BOYCOTT CERTIFICATION

Effective September 1, 2017, as amended effective May 7, 2019 (H.B. 793), a Texas governmental entity may not enter into a contract with a value of \$100,000 or more that is to be paid wholly or partly from public funds with a company (excluding a sole proprietorship) that has 10 or more full-time employees for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. (TEX. GOV'T CODE Ch. 2270). Accordingly, this certification form is included to the extent required by law.

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. TEX. GOV'T CODE §808.001(1).

By signature below, I certify and verify that Vendor does not boycott Israel and will not boycott Israel during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

DANIEL R MILLER

Printed Name


Signature of Authorized Company Official

Note: If REP does not wish to make this certification, return the blank form in lieu of a completed certification.

NO EXCLUDED NATION OR FOREIGN TERRORIST ORGANIZATION CERTIFICATION

Effective September 1, 2017, Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature below, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

DANIEL R MILLER

Printed Name


Signature of Authorized Company Official



HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

Please check (✓) all that apply:

- I certify that my company has been certified as a HUB in the following categories:
 - Minority Owned Business**
 - Women Owned Business**
 - Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U. S. Department of Veterans Affairs or Department of Defense)**

Certification Number:

1760423419900

Name of Certifying Agency:

STATE OF TEXAS

- My company has **NOT** been certified as a HUB.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

DANIEL R MILLER

Printed Name

Signature of Authorized Company Official



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority-, woman- and service disabled veteran-owned businesses as HUBs and facilitates the use of HUBs in state procurement and provides them with information on the state's procurement process. The CPA has established Memorandums of Agreement with other organizations that certify minority-, woman- and service disabled veteran-owned businesses that meet certification standards as defined by the CPA. The agreements allow for Texas-based minority-, woman- and service disabled veteran-owned businesses that are certified with one of our certification partners to become HUB certified through one convenient application process.

In accordance with the Memorandum of Agreement the CPA has established with the Houston Minority Supplier Development Council (HMSDC), we are pleased to inform you that your company is now certified as a HUB. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. Provided that your company continues to remain certified with the HMSDC, and they determine that your company continues to meet HUB eligibility requirements, the attached HUB certificate is valid for the time period specified.

You must notify the HMSDC in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. Note: Any changes made to your company's information may require the HMSDC and/or the HUB Program to re-evaluate your company's eligibility. Failure to remain certified with the HMSDC, and/or failure to notify them of any changes affecting your company's compliance with HUB eligibility requirements, may result in the revocation of your company's certification.

Please visit our website at <http://comptroller.texas.gov/procurement/prog/hub/> and reference our publications (i.e. Grow Your Business pamphlet, HUB Brochure and Vendor Guide) that will provide you with addition information on state procurement resources that can increase your company's chances of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free In Texas at 1-888-863-5881.

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number: **1760423419900**
File/Vendor Number: **55938**
Approval Date: **25-OCT-2018**
Scheduled Expiration Date: **31-OCT-2019**

In accordance with the Memorandum of Agreement between the
Houston Minority Supplier Development Council (HMSDC)
and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

CHASTANG ENTERPRISES, INC DBA CHASTANG F

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate, printed 15-NOV-2018, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the HMSDC's program, you must immediately (within 30 days of such changes) notify the HMSDC's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the HMSDC's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

*Laura Cagle-Hinojosa, Statewide HUB Program Manager
Statewide Support Services Division*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (<https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.



CONSTRUCTION-RELATED GOODS AND SERVICES AFFIRMATION

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Procurement and Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, available at buyboard.com/Vendor/Resources.aspx, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services. A copy of the Advisory can also be provided upon request.

By signature below, the undersigned affirms that Proposer has obtained a copy of the Advisory, has read and understands the Advisory, and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before executing a Member Construction Contract with the member or accepting the member's purchase order for construction-related goods or services, whichever comes first.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name



Signature of Authorized Company Official

DANIEL R MILLER

Printed Name

8/28/19

Date



DEVIATION AND COMPLIANCE

If your company intends to deviate from the General Terms and Conditions, Proposal Specifications or other requirements associated with this Proposal Invitation, you **MUST** list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form or an attachment to this form. The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Proposal Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation. A deviation will not be effective unless accepted by the Cooperative. The Cooperative may, in its sole discretion, seek clarification from and/or communicate with Proposer(s) regarding any submitted deviation, consistent with general procurement principles of fair competition. The Cooperative reserves the right to accept or reject a proposal based upon any submitted deviation.

Please check (✓) one of the following:

- No;** Deviations
- Yes;** Deviations

List and fully explain any deviations you are submitting:

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: Common Carrier Company Truck Prepaid and Add to Invoice Other:

2. Payment Terms: Net 30 days 1% in 10/Net 30 days Other:

3. Number of Days for Delivery: VARIES ARO

4. Vendor Reference/Quote Number: BB082919

5. State your return policy: NO RETURNS

6. Are electronic payments acceptable? Yes No

7. Are credit card payments acceptable? Yes No

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

Signature of Authorized Company Official

DANIEL R MILLER

Printed Name



LOCATION / AUTHORIZED SELLER LISTINGS

If you have more than one location/authorized seller that will service a contract awarded under this Proposal Invitation, please list each location/authorized seller below. If additional sheets are required, please duplicate this form as necessary. NOTE: Awarded Vendors shall remain responsible for all aspects of the Contract, including processing of Purchase Orders, and shall be responsible for the performance of all locations and authorized sellers under and in accordance with the Contract. If you are a product manufacturer and wish to designate Designated Dealers as defined in the General Terms and Conditions to receive Cooperative member Purchase Orders on your behalf, you must complete the Manufacturer Designated Dealer form.

CHASTANG FORD / CHASTANG AUTOCAR

Company Name

6200 N LOOP EAST

Address

HOUSTON

TX

77026

City

State

Zip

713-678-5000

713-678-5001

Phone Number

Fax Number

ED MILLER - FORD

JOHN CHASTANG - AUTOCAR

Contact Person

CHASTANG CHRYSLER DODGE JEEP RAM

Company Name

1212 S VELASCO ST

Address

ANGLETON

TX

77515

City

State

Zip

979-849-8584

979-848-0436

Phone Number

Fax Number

JACKIE RUDY - 713-678-5056

Contact Person



MANUFACTURER DEALER DESIGNATION

If Vendor is a manufacturer that sells products through a dealer network and wishes to designate a dealer or multiple dealers ("Designated Dealers") to receive Cooperative member Purchase Orders on Vendor's behalf, you must complete this form for each dealer you wish to designate.

Regardless of any Designated Dealers submitted by Vendor, Vendor specifically agrees and acknowledges that any such designations are for Vendor's convenience only and shall not, if Vendor is awarded a Contract, relieve Vendor of any obligations under the Contract, including payment of Cooperative service fees on all Purchase Orders submitted to Vendor or any Designated Dealer. In accordance with the General Terms and Conditions, an awarded Vendor shall remain responsible and liable for all of its obligations under the Contract and the performance of both Vendor and any of Vendor's Designated Dealers under and in accordance with the Contract and remain subject to all remedies for default thereunder, including, but not limited to suspension and termination of Vendor's Contract for nonpayment of service fees.

If awarded, Vendor authorizes the Cooperative, in its sole discretion, to list any Vendor Designated Dealers in the BuyBoard system and to receive Purchase Orders directly from Cooperative members on behalf of Vendor. To the extent a Vendor with Designated Dealers receives a Purchase Order directly, it shall be the responsibility of Vendor to appropriately process such Purchase Order in accordance with the Contract, including but not limited to timely forwarding such Purchase Order to a Designated Dealer for processing.

The Cooperative reserves the right, in its sole discretion, to refuse addition of, or request removal of, any Designated Dealer, and Vendor agrees to immediately require such Designated Dealer to cease accepting Purchase Orders or otherwise acting on Vendor's behalf under the Contract. Further, the Cooperative's administrator shall be authorized to remove or suspend any or all Designated Dealers from the BuyBoard at any time in its sole discretion.

If you wish to designate a dealer to service a contract awarded under this Proposal Invitation, please list the Designated Dealer below and have this form signed by an official of your company authorized to make such designation. If you wish to designate multiple dealers, please duplicate this form as necessary.

N/A

Designated Dealer Name

N/A

Designated Dealer Address

N/A

N/A

N/A

City

State

Zip

N/A

N/A

Phone Number

Fax Number

N/A

N/A

Email address

Designated Dealer Tax ID Number* (***attach W-9**)

N/A

Designated Dealer Contact Person

N/A

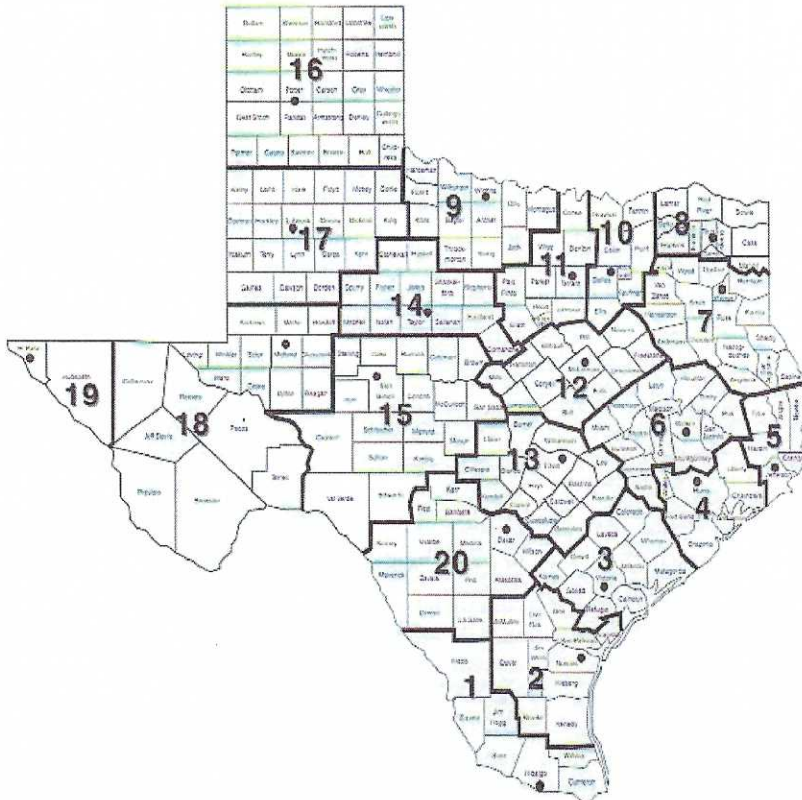
Your Company Name

Signature of Authorized Company Official

TEXAS REGIONAL SERVICE DESIGNATION

The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. *If you propose to serve different regions for different products or services included in your proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a region or regions, you are certifying that you are authorized and willing to provide the proposed products and services in those regions. Designating regions in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.* Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

Regional Education Service Centers



- I will service Texas Cooperative members statewide.
- I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

- I will not service members of the Texas Cooperative.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

Signature of Authorized Company Official

DANIEL R MILLER

Printed Name



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If this Texas Regional Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:

ALL



STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. *(Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.)*

If you serve different states for different products or services included in your proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.

Please check (✓) all that apply:

- I will service all states in the United States.
- I will not service all states in the United States. I will service only the states checked below:

- | | |
|---|--|
| <input checked="" type="checkbox"/> Alabama | <input checked="" type="checkbox"/> Nebraska |
| <input checked="" type="checkbox"/> Alaska | <input checked="" type="checkbox"/> Nevada |
| <input checked="" type="checkbox"/> Arizona | <input checked="" type="checkbox"/> New Hampshire |
| <input checked="" type="checkbox"/> Arkansas | <input checked="" type="checkbox"/> New Jersey |
| <input checked="" type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input checked="" type="checkbox"/> New Mexico |
| <input checked="" type="checkbox"/> Colorado | <input checked="" type="checkbox"/> New York |
| <input checked="" type="checkbox"/> Connecticut | <input checked="" type="checkbox"/> North Carolina |
| <input checked="" type="checkbox"/> Delaware | <input checked="" type="checkbox"/> North Dakota |
| <input checked="" type="checkbox"/> District of Columbia | <input checked="" type="checkbox"/> Ohio |
| <input checked="" type="checkbox"/> Florida | <input checked="" type="checkbox"/> Oklahoma |
| <input checked="" type="checkbox"/> Georgia | <input checked="" type="checkbox"/> Oregon |
| <input type="checkbox"/> Hawaii | <input checked="" type="checkbox"/> Pennsylvania |
| <input checked="" type="checkbox"/> Idaho | <input checked="" type="checkbox"/> Rhode Island |
| <input checked="" type="checkbox"/> Illinois | <input checked="" type="checkbox"/> South Carolina |
| <input checked="" type="checkbox"/> Indiana | <input checked="" type="checkbox"/> South Dakota |
| <input checked="" type="checkbox"/> Iowa | <input checked="" type="checkbox"/> Tennessee |
| <input checked="" type="checkbox"/> Kansas | <input checked="" type="checkbox"/> Texas |
| <input checked="" type="checkbox"/> Kentucky | <input checked="" type="checkbox"/> Utah |
| <input checked="" type="checkbox"/> Louisiana | <input checked="" type="checkbox"/> Vermont |
| <input checked="" type="checkbox"/> Maine | <input checked="" type="checkbox"/> Virginia |
| <input checked="" type="checkbox"/> Maryland | <input checked="" type="checkbox"/> Washington |
| <input checked="" type="checkbox"/> Massachusetts | <input checked="" type="checkbox"/> West Virginia |
| <input checked="" type="checkbox"/> Michigan | <input checked="" type="checkbox"/> Wisconsin |
| <input checked="" type="checkbox"/> Minnesota | <input checked="" type="checkbox"/> Wyoming |
| <input checked="" type="checkbox"/> Mississippi | |
| <input checked="" type="checkbox"/> Missouri | |
| <input checked="" type="checkbox"/> Montana | |



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This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

DANIEL R MILLER

Printed Name


Signature of Authorized Company Official

If this State Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:

ALL



NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on the State Service Designation form, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on the State Service Designation Form of this Proposal Invitation. Any changes to the states designated on the State Service Designation Form must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.
6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.



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7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Name of Vendor



Signature of Authorized Company Official

601-19

Proposal Invitation Number

DANIEL R MILLER

Printed Name of Authorized Company Official

8/28/19

Date



FEDERAL AND STATE/PURCHASING COOPERATIVE EXPERIENCE

The Cooperative strives to provide its members with the best services and products at the best prices available from vendors with the technical resources and ability to serve Cooperative members. Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$35,395,385.00. (The period of the 12 month period is 01/01/18 / 12/31/18). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2. By submitting a proposal, you agree that, based on your written discounting policies, the discounts you offer the Cooperative are equal to or better than the best price you offer other purchasing cooperatives for the same items under equivalent circumstances.
3. Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in the past has served, as an awarded vendor. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	CURRENT VENDOR? (Y/N)	FORMER VENDOR (Y/N)? – IF YES, LIST YEARS AS VENDOR	AWARDED COMMODITY CATEGORY(IES)
1. Federal General Services Administration	N		
2. T-PASS (State of Texas)	N		
3. U.S. Communities Purchasing Alliance	N		
4. National IPA/TCPN	N		
5. Houston-Galveston Area Council (HGAC)	Y	Y	AUTO TRUCK,HEAVY TRUCK, FIRE
6. National Joint Powers Alliance (NJPA)	N		
7. E&I Cooperative	N		
8. The Interlocal Purchasing System (TIPS)	N		
9. Other			

MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

CURRENT BUYBOARD VENDORS

If you are a current BuyBoard vendor in the same contract category as proposed in this Proposal Invitation, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): 2.5%

Proposed Discount (%): 2.5%

Explanation: _____



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By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name


Signature of Authorized Company Official

DANIEL R MILLER

Printed Name



GOVERNMENTAL REFERENCES

For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. The Cooperative may contact any and all references provided as part of the Proposal evaluation. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative may determine whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Email Address	Discount	Quantity/ Volume
1. CITY OF HOUSTON	LENA FARRIS	832-393-8729	lena.farris@houstontx.gov	HGAC PURCHASES	50+/YR
2. ALVIN ISD	MARK SWACKHAMER			HGAC PURCHASES	20+/YR
3. HARRIS COUNTY	MELISSA McCORD	713-274-4424	melissa.mccord@pur.hctx.net	Various discounts \$200 over CO OP Prices	20-30/YR
4. KLEIN ISD	TODD SCHOLTZ	832-249-4710	tschultz1@kleinisd.net	HGAC PURCHASES	10/YR
5. PASADENA ISD	ROXIE KNEISLER	713-740-5500	rkneisler@pasadenaisd.org	HGAC PURCHASES	10-12/YR

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? **YES** **NO** If YES, please explain:

By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name _____


Signature of Authorized Company Official _____

DANIEL R MILLER
Printed Name _____

Printed Name _____



MARKETING STRATEGY

For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. *(Example: Explain how your company will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)*

Attach additional pages if necessary.

Chastang has a dedicated salesman for each manufacturer that we sell. Upon notification of an award, we would request an email list of members so as to formulate an email marketing program to the members. Our goal would be to have a quarterly notification of information to the members. We are members of the Texas Municipal League and Rocky Moutain Fleet Managers Assn.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name


Signature of Authorized Company Official

DANIEL R MILLER

Printed Name



CONFIDENTIAL/PROPRIETARY INFORMATION

A. Public Disclosure Laws

All Proposals, forms, documentation, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation, including catalogs and pricelists, may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, *et. seq.*) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to notify Vendor or seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. Proposer will be notified of any third party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (✓) one of the following:

- NO**, I certify that none of the information included with this Proposal is considered confidential or proprietary.
- YES**, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.

If you responded "YES", you must identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and its Administrator will not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and its Administrator will disclose information when required by law, even if such information has been identified herein as information the vendor considers confidential or proprietary.

Confidential / Proprietary Information:

(Attach additional sheets if needed.)



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B. Copyright Information

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain copyright information?

Please check (✓) one of the following:

NO, Proposal (including forms, documentation, or other materials submitted with the Proposal) does not contain copyright information.

YES, Proposal (including forms, documentation, or other materials submitted with the Proposal) does contain copyright information.

If you responded "YES", identify below the specific documents or pages containing copyright information.

Copyright Information: _____

(Attach additional sheets if needed.)

C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor its Administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

D. Consent to Release Proposal Tabulation

Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor consents and agrees that, upon Contract award, the Cooperative may publically release, including posting on the public BuyBoard website, a copy of the proposal tabulation for the Contract including Vendor name; proposed catalog/pricelist name(s); proposed percentage discount(s), hourly labor rate(s), or other specified pricing; and Vendor award or non-award information.

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name _____


Signature of Authorized Company Official _____

DANIEL R MILLER

Printed Name _____

8/28/19

Date _____



VENDOR BUSINESS NAME

By submitting a Proposal, Proposer is seeking to enter into a legal contract with the Cooperative. As such, a Proposer must be an individual or legal business entity capable of entering into a binding contract. Proposers, must completely and accurately provide the information requested below or your Proposal may be deemed non-responsive.

Name of Proposing Company: CHASTANG ENTERPRISES HOUSTON LLC

*(List the **legal** name of the company seeking to contract with the Cooperative. Do **NOT** list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)*

Please check (✓) one of the following:

Type of Business:

- Individual/Sole Proprietor _____
 - Corporation _____
 - Limited Liability Company _____
 - Partnership _____
 - Other _____
- If other, identify _____

State of Incorporation (if applicable): TEXAS

Federal Employer Identification Number: 81-4789687
(Vendor must include a completed IRS W-9 form with their proposal)

List the Name(s) by which Vendor, if awarded, wishes to be identified on the BuyBoard: *(Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)*

CHASTANG FORD

CHASTANG AUTOCAR

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. CHASTANG ENTERPRISES - HOUSTON, LLC		
	2 Business name/disregarded entity name, if different from above dba/ CHASTANG FORD		
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
	<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate		
	<input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.		
	<input type="checkbox"/> Other (see instructions) ▶ _____		
	5 Address (number, street, and apt. or suite no.) See instructions. PO BOX 21127		Requester's name and address (optional)
6 City, state, and ZIP code HOUSTON, TX 77226-1127			
7 List account number(s) here (optional)			

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
				-			-	
OR								
Employer identification number								
8	1	-	4	7	8	9	6	8

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶ 7-15-19
------------------	----------------------------	-----------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



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VENDOR BUSINESS NAME

By submitting a Proposal, Proposer is seeking to enter into a legal contract with the Cooperative. As such, a Proposer must be an individual or legal business entity capable of entering into a binding contract. Proposers, must completely and accurately provide the information requested below or your Proposal may be deemed non-responsive.

Name of Proposing Company: CHASTANG ENTERPRISES ANGLETON LLC

(List the legal name of the company seeking to contract with the Cooperative. Do NOT list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)

Please check (✓) one of the following:

Type of Business:

Individual/Sole Proprietor _____
Corporation _____
Limited Liability Company x _____
Partnership _____
Other _____

If other, identify _____

State of Incorporation (if applicable): TEXAS

Federal Employer Identification Number: 47-3796069

(Vendor must include a completed IRS W-9 form with their proposal)

List the Name(s) by which Vendor, if awarded, wishes to be identified on the BuyBoard: *(Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)*

CHASTANG CDJR

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. CHASTANG ENTERPRISES-ANGLETON LLC	
	2 Business name/disregarded entity name, if different from above CHASTANG CHRYSLER DODGE JEEP RAM	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>	
	5 Address (number, street, and apt. or suite no.) 1212 SOUTH VELASCO	
	6 City, state, and ZIP code ANGLETON, TX 77515	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number											
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4	7	-	3	7	9	6	0	6	9		

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



EDGAR VENDOR CERTIFICATION **(2 CFR Part 200 and Appendix II)**

When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting proposals must complete this EDGAR Certification Form regarding Vendor's willingness and ability to comply with certain requirements which *may* be applicable to specific Cooperative member purchases using federal grant funds. This completed form will be made available to Cooperative members for their use while considering their purchasing options when using federal grant funds. Cooperative members may also require Vendors to enter into ancillary agreements, in addition to the BuyBoard contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable boxes and sign the acknowledgment at the end of this form. If you fail to complete any item in this form, the Cooperative will consider and may list the Vendor's response on the BuyBoard as "NO," the Vendor is unable or unwilling to comply. A "NO" response to any of the items may, if applicable, impact the ability of a Cooperative member to purchase from the Vendor using federal funds.

1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the Simplified Acquisition Threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Provisions regarding Vendor default are included in the BuyBoard General Terms and Conditions, including Section E.18, Remedies for Default and Termination of Contract. Any Contract award will be subject to such BuyBoard General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, Cooperative member ancillary contract, or Member Construction Contract agreed upon by Vendor and the Cooperative member which must be consistent with and protect the Cooperative member at least to the same extent as the BuyBoard Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

2. Termination for Cause or Convenience:

For any Cooperative member purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The Cooperative member may terminate or cancel any purchase order under this Contract at any time, with or without cause, by providing seven (7) business days advance written notice to the Vendor. If this Agreement is terminated in accordance with this Paragraph, the Cooperative member shall only be required to pay Vendor for goods or services delivered to the Cooperative member prior to the termination and not otherwise returned in accordance with Vendor's return policy. If the Cooperative member has paid Vendor for goods or services not yet provided as of the date of termination, Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a Cooperative member purchase for cause and convenience, including the manner by which it will be effected and the basis for settlement, is included in the Cooperative member's purchase order, ancillary agreement, or Member Construction Contract agreed to by the Vendor, the Cooperative member's provision shall control.



3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all Cooperative member prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

5. Contract Work Hours and Safety Standards Act:

Where applicable, for all Cooperative member contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement:

If the Cooperative member's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.



7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

10. Procurement of Recovered Materials:

For Cooperative member purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a Cooperative member may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of the Simplified Acquisition Threshold, a Cooperative member may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a Cooperative member, Vendor agrees to provide information and negotiate with the Cooperative member regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the Cooperative member shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.



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12. General Compliance and Cooperation with Cooperative Members:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a Cooperative member, it shall make a good faith effort to work with Cooperative members to provide such information and to satisfy such requirements as may apply to a particular Cooperative member purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Vendor Certification Item No.	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Vendor Violation or Breach of Contract Terms	YES	<i>[Signature]</i>
2. Termination for Cause or Convenience	YES	<i>[Signature]</i>
3. Equal Employment Opportunity	YES	<i>[Signature]</i>
4. Davis-Bacon Act	YES	<i>[Signature]</i>
5. Contract Work Hours and Safety Standards Act	YES	<i>[Signature]</i>
6. Right to Inventions Made Under a Contract or Agreement	YES	<i>[Signature]</i>
7. Clean Air Act and Federal Water Pollution Control Act	YES	<i>[Signature]</i>
8. Debarment and Suspension	YES	<i>[Signature]</i>
9. Byrd Anti-Lobbying Amendment	YES	<i>[Signature]</i>
10. Procurement of Recovered Materials	YES	<i>[Signature]</i>
11. Profit as a Separate Element of Price	YES	<i>[Signature]</i>
12. General Compliance and Cooperation with Cooperative Members	YES	<i>[Signature]</i>

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

CHASTANG ENTERPRISES HOUSTON LLC dba CHASTANG FORD

Company Name

Signature of Authorized Company Official

DANIEL R MILLER

Printed Name



PROPOSAL INVITATION QUESTIONNAIRE

The Cooperative will use your responses to the questions below in evaluating your Proposal and technical and financial resources to provide the goods and perform the services ("Work") under the BuyBoard contract contemplated by this Proposal Invitation ("Contract"). Proposers must fully answer each question, numbering your responses to correspond to the questions/numbers below. Proposers must complete below or attach your responses to this questionnaire, sign where indicated below, and submit the signed questionnaire and your responses to all questions in one document with your Proposal. **You must submit the signed questionnaire and responses with your Proposal or the Proposal will not be considered.**

1. List the number of years Proposer has been in business and former business names (if applicable). Note whether your company is currently for sale or involved in any transaction that would significantly alter its business or result in acquisition by another entity.

CHASTANG IS A FAMILY OWNED BUSIENSS THAT HAS BEEN IN BUSINESS FOR 25 YEARS. WE RECENTLY CHANGED OUR CORPORATE NAME FROM CHASTANG ENTERPRISES, INC. AND HAVE PREVIOUSLY OPERATED UNDER BAYOU CITY FORD, CHASTANG'S BAYOU CITY AUTOCAR, AND LONESTAR TRUCK CENTER. CHASTANG ENTERPRISES-ANGLETON, LLC HAS BEEN IN BUSIENSS FOUR YEARS AND HAS ONLY OPERATED UNDER CHASTANG CHRYSLER DODGE JEEP RAM. WE ARE CURRENTLY NOT FOR SALE NOR ARE WE INVOLVED IN ANY TRANSACTION THAT WOULD SIGNIFICANTLY ALTER OUR BUSINESS OR RESULT IN ACQUISITION BY ANOTHER ENTITY.

2. Describe the resources Proposer has to manage staff and successfully perform the Work contemplated under this Contract. State the number and summarize the experience of company personnel who may be utilized for the Work, including those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for Work associated with this Contract.

AS WE HAVE DURING OUR AFFILIATION WITH BUYBOARD DURING THE PAST 20 YEARS, OUR DEALERSHIPS ARE COMMITTED TO SUPPORT AND PROMOTE THE CO-OP PROGRAM. THE PROGRAM IS A SUCCESSFU PART OF OUR DEALERSHIP OPERTIONSAND WE HAVE INVESTED HEAVILY IN THE NECESSARY PERESONEL TO PROVIDE PROMPT QUOTES, AND ACCURATE INVOICING AT TIME OF DELIVERY. THE KEY PERSONEL ARE: DAN MILLER, VP/GSM (25 YEARS), ED MILLER, COMMERCIAL ACCT MGR FORD (38 YEARS), JOHN CHASTANG, COMMERCIAL ACCOUNT MGR, AUTOCAR (35 YEARS), JACKIE RUDY, COMMERCIAL ACCT MGR, CDJR (14 YEARS).

3. Describe Proposer's financial capability to perform the Contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.

CHASTANG HAS HAD AN EXCELLENT LONG STANDING RELATIONSHIP WITH BUYBOARD SINCE ITS EARLIEST YEARS ANDITS GOVERNMENT ENTITIES THROUGHOUT THE US. WE'VE SATISFIED EVERY FINANCIAL COMMITMENT OF ALL OF OUR BUYBOARD CONTRACTS FOR OVER 2 DECADES. WE ARE CURRENTLY FINANCIALLY CAPABLE OF PERFORMING ALL CONTRACT REQUIREMENTS. WE ARE A PROFITABLE COMPANY WITHTH EABILITY TO MEE ALL SHORT TERM OBLIGATIONS AND HAVE MINIMAL LONG TERM OBLIGATIONS. OUR BONDING CAPACITY IS UNLIMITED. THE COMPANY HAS NOT, NOR HAVE ANY PAST OR PRESENT OWNERS, PRINCIPAL SHAREHOLDERS, STOCKHOLDERS, OR OFFICERS BEEN A DEBTOR PARTY TO A BANKRUPTCY, RECEIVERSHI, OR INSOLVENCY IN THE PAST 7 YEARS.



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4. Does your company have any outstanding financial judgments and/or is it currently in default on any loan or financing agreement? If so, provide detailed information on the nature of such items and prospects for resolution.

WE DO NOT HAVE ANY OUTSTANDING FINANCIAL JUDGEMENTS, NOR ARE WE CURRENTLY IN DEFAULT ON ANY LOAN OR FINANCIAL AGREEMENT

5. List all contracts, if any, in the last 10 years on which Proposer has defaulted, failed to complete or deliver the work, or that have been terminated for any reason. For each such contract, provide the project name, scope, value and date and the name of the procuring entity. Fully explain the circumstances of the default, failure to complete or deliver the work, or termination.

NOT APPLICABLE AS THERE ARE NO CONTRACTS IN THE PAST 10 YEARS FOR WHICH WE HAVE DEFAULTED, FAILED TO COMPLETE OR DELEVER THE WORK; OR THAT HAVE BEED TERMINATED FOR ANY REASON.

6. List all litigation or other legal proceedings (including arbitration proceedings), if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relates to or arises from a contract similar to this Contract or the work contemplated under this Contract. Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.

NOT APPLICABLE AS THERE ARE NO LEGAL PROCEEDINGS IN THE PAST 10 YEARS BROUGHT AGAINST OUR COMPANIES, OR ANY PAST OR PRESENT OWNERS, PRINCIPAL SHAREHODERS, OR STOCKHOLDERS, OFFICERS, AGANTS, OR EMPLOYEEES THAT RELATE TO OR HAVE ARISEN FROM A CONTRACT SIMILAR TO THIS CONTRACT OR THE WORK COMPLETED UNDER THIS CONTRACT.

By signature below, I certify that the information contained in and/or attached to this Proposal Invitation Questionnaire in response to the above questions is true and correct and that I am authorized by my company to make this certification.

CHASTANG ENTERPRISES - HOUSTON LLC

Company Name

Signature of Authorized Company Official



REQUIRED FORMS CHECKLIST

(Please check (✓) the following)

- Completed: **Proposer's Agreement and Signature**
- Completed: **Vendor Contact Information**
- Completed: **Felony Conviction Disclosure and Debarment Certification**
- Completed: **Resident/Nonresident Certification**
- Completed: **No Israel Boycott Certification**
- Completed: **No Excluded Nation or Foreign Terrorist Organization Certification**
- Completed: **Historically Underutilized Business (HUB) Certification**
- Completed: **Construction Related Goods and Services Affirmation**
- Completed: **Deviation/Compliance**
- Completed: **Location/Authorized Seller Listings**
- Completed: **Manufacturer Dealer Designation**
- Completed: **Texas Regional Service Designation**
- Completed: **State Service Designation**
- Completed: **National Purchasing Cooperative Vendor Award Agreement**
- Completed: **Federal and State/Purchasing Cooperative Experience**
- Completed: **Governmental References**
- Completed: **Marketing Strategy**
- Completed: **Confidential/Proprietary Information**
- Completed: **Vendor Business Name with IRS Form W-9**
- Completed: **EDGAR Vendor Certification**
- Completed: **Proposal Invitation Questionnaire**
- Completed: **Required Forms Checklist**
- Completed: **Proposal Specification Form with Catalogs/Pricelist, Manufacturer Authorization Letters, Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Applicable Dealer License and Vehicle Options List**
**Catalogs/Pricelists must be submitted with proposal response or response will not be considered.*



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Autocar Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
1	Autocar	Autocar ACX42, Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACX42 - Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins L9 350 HP with Allison 3000 RDS, 5 speed transmission, complete with all manufacturer's standard equipment.	\$ <u>49,365.00</u>	AUTOCAR ACX42	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
2	Autocar	Autocar ACMD42, Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACMD42 - Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISB 200 HP with Allison 3000 RDS transmission, complete with all manufacturer's standard equipment.	\$ <u>48,391.00</u>	AUTOCAR ACMD42	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
3	Autocar	Autocar ACX64 Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACX64 - Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins L9 350 HP with Allison 3000 RDS transmission, complete with manufacturer's standard equipment.	\$ <u>51,782.00</u>	AUTOCAR ACX64	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
4	Autocar	Autocar ACMD64 Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACMD64 - Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins L9 300 HP with Allison 3000 RDS, 6 speed transmission, complete with manufacturer's standard equipment.	\$ <u>49,120.00</u>	AUTOCAR ACMD64	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Autocar Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
5	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	<u>3.2</u> %		
6	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	<u>3.2</u> %		
7	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	<u>2.0</u> %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
8	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	3.2 %		
9	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	0.0 %		

Section III: Autocar Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
10	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ 138.50 /Hour		
11	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ 105.00 /Hour		
12	Delivery Fee	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ 2.70 /Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Chevrolet Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
13	Chevrolet Sonic (1LS 1JU69)	Compact Sedan	Chevrolet Sonic (1LS 1JU69) Compact Sedan - Chevrolet Sonic 1LS 1JU69 base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
14	Chevrolet Spark (1DR48)	Compact Sedan	Chevrolet Spark (1DR48) Compact Sedan - Chevrolet Spark 1DR48 base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
15	Chevrolet Impala LS (1GX69)	Full Size Sedan	Chevrolet Impala LS (1GX69) Full Size Sedan - Chevrolet Implala LS base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
16	Chevrolet Malibu LS (1ZC69)	Mid Size Sedan	Chevrolet Malibu LS (1ZC69) Mid Size Sedan - Chevrolet Malibu LS base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
17	Chevrolet Trax (1JU76)	Sport Utility	Chevrolet Trax (1JU76) Sport Utility - Chevrolet Trax (1JU76) base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
18	Chevrolet Traverse (1NB56 FWD)	Sport Utility	Chevrolet Traverse (1NB56 FWD) Sport Utility - Chevrolet Traverse 1NB56 base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
19	Chevrolet Traverse (1NV56 AWD)	Sport Utility	Chevrolet Traverse (1NV56 AWD) Sport Utility - Chevrolet Traverse 1NV56 base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
20	Chevrolet Equinox Model LS (1XP26 FWD)	Sport Utility	Chevrolet Equinox LS (1XP26 FWD) Sport Utility - Chevrolet Equinox LS base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
21	Chevrolet Equinox Model LS (1XX26 AWD)	Sport Utility	Chevrolet Equinox LS (1XX26 AWD) Sport Utility - Chevrolet Equinox LS base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
22	Chevrolet Tahoe (CC15706-1FL)	Sport Utility	Chevrolet Tahoe (CC15706-1FL) Sport Utility - Chevrolet Tahoe, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
23	Chevrolet Suburban (CC15906-1FL)	Sport Utility	Chevrolet Suburban (CC15906-1FL) Sport Utility - Chevrolet Suburban, 2WD, 1/2 ton, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
24	Chevrolet Colorado Pickup (12M53)	Extended Cab Pickup	Chevrolet Colorado Extended Cab (12M53) Pickup - Extended cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
25	Chevrolet Silverado 1500 Pickup (CC10903)	Full Size Pickup, 1/2 ton, Regular cab	Chevrolet Silverado 1500 Full Size (CC10903) Pickup - 1/2 ton, Regular Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
26	Chevrolet Silverado 2500HD Pickup (CC20903)	Full Size Pickup, 3/4 ton, Regular Cab	Chevrolet Silverado 2500HD Full Size (CC20903) Pickup - 3/4 ton, Heavy Duty Regular Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
27	Chevrolet Silverado 3500HD Pickup (CC30903)	Full Size Pickup, 1 ton, Regular Cab	Chevrolet Silverado 3500HD Full Size (CC30903) Pickup - 1 ton, Regular Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
28	Chevrolet Colorado Chassis Cab (12M53)	Chassis Cab	Chevrolet Colorado Chassis Extended Cab (12M53) - Colorado Chassis Extended Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
29	Chevrolet Silverado 3500HD Chassis Cab (CC31003)	Chassis Cab	Chevrolet Silverado 3500HD Chassis Cab (CC31003) - Silverado 3500 Chassis Cab, 2WD, Regular Cab, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
30	Chevrolet Express Cutaway (CG33503)	Cutaway Van	Chevrolet Express (CG33503) Cutaway Van - Chevrolet Express Cutaway Van, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
31	Chevrolet Tahoe Police 9C1 (PPV CC15706)	Law Enforcement	Chevrolet Tahoe (PPV CC15706) 9C1 Police Package - 2WD, Police package with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
32	Chevrolet Camaro (1AG37)	Sport Sedan	Chevrolet Camaro (1AG37) Sport Sedan - Chevrolet Camaro (1AG37) base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
33	Chevrolet LCF 3500 12000 GVW (CP11003)	Low Cab Forward	Chevrolet LCF 3500 12000 GVW (CP11003) - gasoline engine, base model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
34	Chevrolet LCF 4500 14500 GVW (CP31003)	Low Cab Forward	Chevrolet LCF 4500 14500 GVW (CP31003) - gasoline engine, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
35	Chevrolet LCF 5500HD 17950 GVW (CT51003)	Low Cab Forward	Chevrolet LCF 5500HD 17950 GVW (CT51003) - diesel engine, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
36	Chevrolet LCF 5500XD 19500 GVW (CT61003)	Low Cab Forward	Chevrolet LCF 5500XD 19500 GVW (CT61003) - diesel engine, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
37	Chevrolet Express 2500 Cargo Van (CG23405)	Cargo Van	Chevrolet Express 2500 (CG23405) Full Size Cargo Van - Chevrolet Express, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
38	Chevrolet BOLT 1FB48	Sport Utility	Chevrolet Bolt EV (1FB48) all electric Sport Utility - Chevrolet Bolt EV LT base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
39	Chevrolet Express 2500 Passenger Van (CG23406)	Passenger Van	Chevrolet Express 2500 (CG23406) Full Size Passenger Van - Chevrolet Express base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
40	Chevrolet 4500 Silverado Medium Duty (CC56403)	Medium Duty Chassis Cab	Chevrolet Silverado Medium Duty (CC56403) Silverado 4500 - Medium Duty Chassis Cab, 16,000 GVWR Minimum, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
41	Chevrolet 5500 Silverado Medium Duty (CC56403)	Medium Duty Chassis Cab	Chevrolet Silverado Medium Duty (CC56403) Silverado 5500- Medium Duty Chassis Cab 18,000 GVWR Minimum, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
42	Chevrolet 6500 Silverado Medium Duty (CC56403)	Medium Duty Chassis Cab	Chevrolet Silverado Medium Duty (CC56403) Silverado 6500 - Medium Duty Chassis Cab, 21,000 GVWR Minimum, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
43	Chevrolet Blazer (1NH26)	Sport Utility	Chevrolet Blazer (1NH26) Sport Utility - Chevrolet Blazer base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
Section II: GMC Vehicles						
44	GMC Terrain (TLX26)	Sport Utility	GMC Terrain (TLX26) Sport Utility - GMC Terrain SLE base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
45	GMC Yukon (TC15706)	Sport Utility	GMC Yukon (TC15706) Sport Utility - GMC Yukon SLE base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
46	GMC Canyon pickup (T2M53)	Extended Cab Pickup	GMC Canyon Extended Cab (T2M53) Pickup - Extended cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
47	GMC Sierra Pickup (TC10703)	Full Size Pickup, 1/2 ton, Regular cab	GMC Sierra Full Size Pickup (TC10703) - 1/2 ton, Regular Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
48	GMC Sierra 2500HD Pickup (TC20903)	Full Size Pickup, 3/4 ton, Regular Cab	GMC Sierra 2500HD Full Size (TC20903) Pickup - 3/4 ton, Heavy Duty Regular Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
49	GMC Sierra 3500HD Pickup (TC30903)	Full Size Pickup, 1 ton, Regular Cab	GMC Sierra 2500HD Full Size (TC30903) Pickup - 1 ton, Heavy Duty Regular Cab, 2WD, base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
Section III: Buick Vehicles						
50	Buick Encore (4JU76)	Sport Utility	Buick Encore (4JU76) Sport Utility - Buick Encore 1SB base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
51	Buick Enclave (4NB56) FWD	Sport Utility	Buick Enclave (4NB56) FWD Sport Utility - Buick Enclave 1SD base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
Section IV: Chevrolet/GMC/Buick Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.						
52	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
53	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
54	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
55	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
56	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section V: Chevrolet/GMC/Buick Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
57	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
58	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
59	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Chrysler Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
60	Chrysler 300 Sedan (LXCH48)	Sedan	Chrysler 300 (LXCH48) Sedan - Base sedan model, 3.6L, 8 speed automatic, flex fuel with 6 cyl engine, complete with all manufacturer's standard equipment.	\$ NO BID	NO BID	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
61	Chrysler Pacifica	Passenger Van	Chrysler Pacifica Passenger Van - Base model, standard 9 speed automatic transmission, on all trim levels, complete with all manufacturer's standard equipment.	\$ 27,704	CHRYSLER RUCR53	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Dodge Vehicles

62	Dodge Charger (LDDM48)	Sedan	Dodge Charger (LDDM48) Sedan - Base model, 3.6L, 8 speed Automatic, standard on all trim levels and platforms on charger, flex fuel on 6 cyl engine configuration, complete with all manufacturer's standard equipment.	\$ 21,875	DODGE LDDM48	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
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PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
63	Dodge Charger Pursuit-Police Package (LDDE48)	Pursuit-Police Package	Dodge Charger (LDDE48) Pursuit Police Package - Base model, 3.6L, flex fuel vehicle on 6 cyl model, 292 horsepower, complete with all manufacturer's standard equipment.	\$ <u>20,733</u>	DODGE LDDE48	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
64	Dodge Challenger (LCDH22)	Specialty Vehicle	Dodge Challenger (LCDH22) Specialty Vehicle - Base model complete with all manufacturer's standard equipment.	\$ <u>NO BID</u>	NO BID	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
65	Dodge Grand Caravan (RTKH53)	Passenger Van	Dodge Grand Caravan (RTKH53) Passenger Van - 3.6L V6 automatic, rear A/C, flex fuel, SE Base Model with 29E package complete with all manufacturer's standard equipment.	\$ <u>19,533</u>	DODGE RTKH53	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
66	Dodge Journey (JCDH49)	Mid-Size Crossover	Dodge Journey (JCDH49) Mid-Size Crossover - Front wheel drive, 2.4L DOHC, flex fuel, SE Base Model with 29E package complete with all manufacturer's standard equipment.	\$ <u>16,884</u>	DODGE JCDH49	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
67	Dodge Durango (WDDL75)	Sport Utility	Dodge Durango (WDDL75) Sport Utility - Base Model, rear wheel drive, 3.6L V6 Engine, Flex Fuel, complete with all manufacturer's standard equipment.	\$ <u>23,419</u>	DODGE WDDL75	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
68	Dodge Durango Special Service (WDDE75)	Full Size SUV Special Service	Dodge Durango (WDDE75) Full Size SUV Special Service - Base Model, rear wheel drive, 3.6L Engine, 6-cyl standard, 8 speed automatic standard, complete with all manufacturer's standard equipment.	\$ <u>24,336</u>	DODGE WDDE75	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
69	Dodge Durango AWD V-6 Pursuit-Police Package (WDEE75)	Pursuit-Police Package	Dodge Durango (WDEE75) AWD V-6 Pursuit Police Package - Base Model, AWD, 3.6L V-6 Engine, 8 speed automatic standard, complete with all manufacturer's standard equipment.	\$ <u>26,762</u>	DODGE WDEE75	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
70	Dodge RAM 1500 Special Services (DS6T98)	Special Services Pickup, Crew Cab	Dodge RAM 1500 (DS6T98) Special Services Pickup - Base Model, Crew Cab, 4X4, 5.7L V8 Hemi, 6 speed automatic, complete with all manufacturer's standard equipment.	\$ <u>24,994</u>	DODGE DS6T98	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
71	Dodge RAM Tradesman 1500 (DS1L61)	Full Size Pickup, Regular Cab	Dodge RAM Tradesman 1500 (DS1L61) Full Size Pickup - ST Base Model, 1/2 ton, Regular Cab, 4X2, 3.6L V6, 8 speed automatic, short bed, with flex fuel availability, complete with all manufacturer's standard equipment.	\$ <u>17,438</u>	DODGE DS1L61	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
72	Dodge RAM Tradesman 2500 (DJ2L62)	Full Size Pickup, Regular cab	Dodge RAM Tradesman 2500 (DJ2L62) Full Size Pickup - ST Base Model, 3/4 ton, regular cab, 4X2, 5.7L V8, automatic, complete with all manufacturer's standard equipment.	\$ <u>22,566</u>	DODGE DJ2L62 6.4L	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
73	Dodge RAM Tradesman 3500 (D23L62)	Full Size Pickup, Regular cab	Dodge RAM Tradesman 3500 (D23L62) Full Size Pickup - ST Base Model, 1 ton, regular cab, 4X2, 5.7L V8, automatic, regular bed, complete with all manufacturer's standard equipment.	\$ <u>23,441</u>	DODGE D23L62 6.4L	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
74	Dodge RAM Tradesman 3500 Chassis Cab (DL3L63)	Chassis Cab	Dodge RAM Tradesman 3500 (DL3L63) Chassis Cab - ST Base model with 6.4L V8, automatic, complete with all manufacturer's standard equipment.	\$ <u>23,998</u>	DODGE DD3L63	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
75	Dodge RAM 4500 Chassis Cab (DP4L63)	Chassis Cab	Dodge RAM 4500 (DP4L63) Chassis Cab - Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment	\$ <u>28,048</u>	DODGE DP4L63	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
76	Dodge RAM 4500 Chassis Crew Cab (DP4L93)	Chassis Crew Cab	Dodge RAM 4500 (DP4L93) Chassis Crew Cab -- Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment.	\$ <u>30,425</u>	DODGE DP4L93	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
77	Dodge RAM 5500 Chassis Cab (DP5L63)	Chassis Cab	Dodge RAM 5500 (DP5L63) Chassis Cab - Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment.	\$ <u>28,806</u>	DODGE DP5L63	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
78	Dodge RAM 5500 Chassis Crew Cab (DP5L93)	Chassis Crew Cab	Dodge RAM 5500 (DP5L93) Chassis Crew Cab - Base model with 6.4L V8, automatic, gas engine, complete with all manufacturer's standard equipment.	\$ <u>33,861</u>	DODGE DP5L93	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
79	Dodge RAM Promaster Van	Cargo Van	Dodge RAM Promaster Van - Base model, 3.6L V6 engine, 6-spd Automatic, complete with all manufacturer's standard equipment.	\$ <u>19,103</u>	DODGE VF1L11	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
80	Dodge RAM Promaster Van	Window Van	Dodge RAM Promaster Van - Base model, 3.6L V6 engine, 6-spd automatic, complete with all manufacturer's standard equipment.	\$ <u>25,008</u>	DODGE VF2L26	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
81	Dodge RAM Promaster Van	Cutaway Chassis Van	Dodge RAM Promaster Van - Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment.	\$ <u>18,713</u>	DODGE VF3L32	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Jeep Vehicles						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
82	Jeep Grand Cherokee Laredo (WKTH74)	Sport Utility	Jeep Grand Cherokee Laredo (WKTH74) Sport Utility - Base model, Rear wheel drive, 3.6L V6 engine with 8 speed automatic, 4x2, complete with all manufacturer's standard equipment.	\$ <u>23,119</u>	JEEP WKTH74	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
83	Jeep Renegade	Sport Utility	Jeep Renegade Sport Utility - Base model, 1.4L I4 Multi Air Engine with A/C, complete with all manufacturer's standard equipment.	\$ <u>18,407</u>	JEEP BVTL74	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
84	Jeep Wrangler (JLJL72)	Sport Utility	Jeep Wrangler (JLJL72) Sport Utility - Base model, 3.6L V6 engine, complete with all manufacturer's standard equipment.	\$ <u>26,032</u>	JEEP JLJL72	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
85	Jeep Cherokee LATTITUDE (KLTM74)	Mid-Size Suv	Jeep Cherokee LATTITUDE (KLTM74) - Base model, 3.6L, 2.4 Liter engine, 9-Spd automatic, Flex Fuel Vehicle, complete with all manufacturer's standard equipment.	\$ <u>21,035</u>	JEEP KLTM74	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section IV: Chrysler/Dodge/Jeep Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
86	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	2.5 _____ %		
87	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	0 _____ %		
88	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	0 _____ %		
89	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	3.5 _____ %		
90	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	0 _____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section V: Chrysler/Dodge/Jeep Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
91	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ <u>138.50</u> /Hour		
92	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair of Vehicles, Heavy Duty Trucks, and Police Motorcycles - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ <u>0</u> /Hour		
93	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ <u>2.75</u> /Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Crane Carrier Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
94	Crane Carrier	Crane Carrier LET2	Crane Carrier LET2 - Low Entry Tilt Cab, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
95	Crane Carrier	Crane Carrier LET2 Crew Cab 4X2	Crane Carrier LET2 Crew Cab 4X2 - Low Entry Tilt Crew Cab, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
96	Crane Carrier	Crane Carrier COE 4X2	Crane Carrier COE 4X2 - Cab Over, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
97	Crane Carrier	Crane Carrier LDT2 4X2	Crane Carrier LDT2 4X2 - Low Entry Drop Frame Tilt Cab, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, single rear axle 26,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
98	Crane Carrier	Crane Carrier LDT2 6X4	Crane Carrier LDT2 6X4 - Low Entry Drop Frame Tilt Cab, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
99	Crane Carrier	Crane Carrier LET2 6X4	Crane Carrier LET2 6X4 - Low Entry Tilt Cab, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
100	Crane Carrier	Crane Carrier LET2 6X4 Crew Cab	Crane Carrier LET2 6X4 Crew Cab - Low Entry Tilt Crew Cab, Cummins ISL9-270 270, HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
101	Crane Carrier	Crane Carrier COE 6X4	Crane Carrier COE 6X4 - Cab Over, Cummins ISL9-270, 270 HP engine, Allison 3500 RDS transmission, front axle 20,000lbs, tandem rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Crane Carrier Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
102	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
103	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
104	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
105	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
106	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Crane Carrier Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
107	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
108	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
109	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Ford Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
110	Ford Fusion S (P0G)	Mid Size Sedan	Ford Fusion S Sedan (P0G) - Fusion S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
111	Ford Fiesta S (P4A)	Compact Sedan	Ford Fiesta S Sedan (P4A) - Fiesta S trim package; 1.6L I4 engine, complete with all manufacturer's standard equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
112	Ford Mustang (P8A)	Coupe	Ford Mustang V6 (P8A) - Two door, 3.7L V6 engine, complete with all manufacturer's standard equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
113	Ford Police Responder FWD (P0A)	Law Enforcement Sedan FWD	Ford Police Responder Sedan (P0A) - FWD, Four door, 2.0L HEV engine complete with all manufacturer's standard equipment.	\$ <u>NO BID</u>		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
114	Ford Police Interceptor Sport Utility AWD (K8A)	Law Enforcement Sport Utility AWD	Ford Police Interceptor Sport Utility (K8A) - AWD, 3.3L HEV engine complete with all manufacturer's standard equipment.	\$ <u>30,398.00</u>	2020 FORD PI UTILITY	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
115	Ford Expedition Special Services Package (U1F-102A)	Law Enforcement Sport Utility, Full Size	Ford Expedition SSV Utility (U1F-102A) - 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ <u>32,496.00</u>	2020 FORD EXPEDITION SSV UTILITY	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
116	Ford Explorer (K7B)	Sport Utility	Ford Explorer Base Sport Utility (K7B) - Explorer base package; 2.3L EcoBoost I4 engine, complete with all manufacturer's standard equipment.	\$ <u>24,940.00</u>	2020 FORD BASE EXPLORER SUV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
117	Ford Expedition XL (U1F-100A)	Sport Utility	Ford Expedition XL Sport Utility (U1F-100A) - Expedition XL Trim Package, 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ <u>34,256.00</u>	2020 FORD EXPEDITION SUV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
118	Ford Expedition XL Extended Length (K1F-100A)	Sport Utility, Extended Length	Ford Expedition EL Sport Utility (K1F-100A) - Expedition XL Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ <u>38,193.00</u>	2020 FORD EXPEDITION EL SUV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
119	Ford Expedition Special Services Package Extended Length (K1F-102A)	Law Enforcement Sport Utility, Extended Length	Ford Expedition SSV Extended Length Utility (K1F-102A) - Expedition SSV Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ <u>34,946.00</u>	2020 FORD EXPEDITION EL SSV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
120	Ford Escape S (U0F)	Sport Utility	Ford Escape Sport Utility (U0F) - Escape S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ <u>18,693.00</u>	2020 FORD ESCAPE SUV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
121	Ford Edge SE (K3G)	Crossover Sport Utility	Ford Edge Crossover Sport Utility (K3G) - Edge SE Trim Package, four door, 3.5L V6 engine, complete with all manufacturer's standard equipment.	\$ <u>24,865.00</u>	2020 FORD EDGE CUV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
122	Ford Flex (K5B)	Crossover Sport Utility	Ford Flex Crossover (K5B) - Four door, 3.5L V6, complete with all manufacturer's standard equipment.	\$ <u>26,599.00</u>	2019 FORD FLEX CUV	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
123	Ford F150, Regular Cab (F1C)	Full Size Pickup	Ford F-150 Pickup, Regular Cab (F1C) - F-150, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, complete with all manufacturer's standard equipment.	\$ 17,599.00	2020 FORD F150 SWB PU	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
124	Ford F150, Regular Cab, CNG/LPG	Full Size Pickup	Ford F-150 Pickup, Regular Cab CNG/LPG - F-150, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, compete with all manufacturer's standard equipment.	\$ 19,929.00	2020 FORD F150 SWB CNG PREP 5.0L V8	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
125	Ford F250, Regular Cab (F2A)	Full Size Pickup	Ford F-250 Pickup, Regular Cab (F2A) - F-250, 3/4 ton, regular cab, 4x2, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment.	\$ 20,794.00	2020 FORD F250 PU	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
126	Ford F350 SRW, Regular Cab (F3A)	Full Size Pickup	Ford F-350 Pickup, Regular Cab (F3A) - F-350, 1 ton, Regular Cab, 4x2 SRW, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment.	\$ 22,348.00	2020 FORD F350 PU	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
127	Ford Ranger Pick Up Truck, 4X2 (R1A)	Pickup Truck Super Cab	Ford Ranger Pickup, Super Cab (R1A) - XL Package, 2.3L EcoBoost I4 Engine, complete with all manufacturer's standard equipment.	\$ 19,492.00	2020 FORD RANGER SUPERCAB	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
128	Ford F350 SRW, Chassis Cab (F3E)	Chassis Cab	Ford F-350 Chassis Cab (F3E) - F-350, Regular Cab Chassis, SRW, 6.2L V8 engine, automatic transmission, 145" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>21,296.00</u>	2020 FORD F350 SRW CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
129	Ford F450 DRW, Chassis Cab (F4G)	Chassis Cab	Ford F-450 Chassis Cab (F4G) - F-450, Regular Cab Chassis, DRW, 6.8L V10 engine, automatic transmission, 145" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>26,438.00</u>	2020 FORD F450 CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
130	Ford F550 DRW, Chassis Cab (F5G)	Chassis Cab	Ford F-550 Chassis Cab (F5G) - F-550, Regular Cab Chassis, DRW, 6.8L V10, automatic transmission, 145" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>27,495.00</u>	2020 FORD F550 CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
131	Ford F650 Regular Cab Gas (F6A)	Chassis Cab	Ford F-650 Chassis Cab (F6A) - F-650, Regular Cab, 6.8L V10 engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>38,898.00</u>	2021 FORD F650 CHASSIS 7.3L V-8	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
132	Ford F750 Regular Cab Gas (F7A)	Chassis Cab	Ford F-750 Chassis Cab (F7A) - F-750, Regular Cab, 6.8L V10 engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>39,540.00</u>	2021 FORD F750 CHASSIS 7.3L V-8	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
133	Ford F650 Regular Cab Diesel (F6D)	Chassis Cab	Ford F-650 Chassis Cab (F6D) - F-650, Regular Cab, 6.7L V8 PowerStroke Diesel engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>46,297.00</u>	2021 FORD F650 CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
134	Ford F750 Regular Cab Diesel (F7D)	Chassis Cab	Ford F-750 Chassis Cab (F7D) - F-750, Regular Cab, 6.7L V8 PowerStroke Diesel engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>46,497.00</u>	2021 FORD F750 CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
135	Ford Transit Connect Wagon (S9E)	Wagon	Ford Transit Connect Wagon (S9E) - Transit Connect Wagon, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ <u>22,688.00</u>	2020 FORD TRANSIT CONNECT WAGON	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
136	Ford Transit Connect Van (S6E)	Cargo Van	Ford Transit Connect Cargo Van (S6E) - Transit Connect Van, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ <u>19,597.00</u>	2020 FORD TRANSIT CONNECT CARGO	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
137	Ford Transit 150, Passenger Van (E1C)	Cargo Van	Ford T-150 Transit Cargo Van (E1C) - T150 Medium Roof Van, 3.7L V6 engine, 8600lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>24,398.00</u>	2020 FORD TRANSIT 150 CARGO VAN	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
138	Ford Transit 250, Passenger Van (R1C)	Cargo Van	Ford T-250 Transit Cargo Van (R1C) - T250 Medium Roof Van, 3.7L V6 engine, 9000lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>25,296.00</u>	2020 FORD TRANSIT 250 CARGO VAN	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
139	Ford Transit 350, Passenger Van (W9C)	Cargo Van	Ford T-350 Transit Cargo Van (W9C) - T350 Medium Roof Van, 3.7L V6 engine, 9500lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>26,342.00</u>	2020 FORD TRANSIT 350 CARGO VAN	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
140	Ford Transit 150, Passenger Van (K1C)	Passenger Van	T-150 Transit Passenger Van (K1C) - T150 Van, Seating for 8/10, 3.7L V6 engine, 8550lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>30,196.00</u>	2020 FORD TRANSIT 150 8 PASSENGER WAGON	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
141	Ford Transit 350, Passenger Van (X2C)	Passenger Van	Ford T-350 Transit Passenger Van (X2C) - T350 Van, Seating for 12/15, 3.7L V6 engine, 9000lbs-9250lbs GVWR, 148" Wheelbase, complete with all manufacturer's standard equipment.	\$ <u>30,897.00</u>	2020 FORD TRANSIT 350 12 PASSENGER WAGON	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
142	Ford Transit 250 Cutaway (R5P)	Cutaway	Ford T-250 Transit Cutaway Chassis (R5P) - T-250 Chassis, 3.7L V6 engine, 9000lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>20,439.00</u>	2020 FORD TRANSIT 250 CUTAWAY CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
143	Ford Transit 250 Chassis Cab (R5Z)	Chassis Cab	Ford T-250 Transit Cutaway Chassis Cab (R5Z) - T-250 Chassis Cab, 3.7L V6 engine, 9000lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>20,479.00</u>	2020 FORD TRANSIT 250 STRIPPED CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
144	Ford E-350 Cutaway (E3F)	Cutaway Chassis	Ford E-350 Cutaway Van Chassis (E3F) - 6.8L V10 engine, SRW, 138" wheelbase, 10050lbs GVWR, complete with all manufacturer's standard equipment.	\$ 22,299.00	2021 FORD E350 CUTAWAY CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
145	Ford E-350 Stripped Chassis (E3K)	Stripped Chassis	Ford E-350 Stripped Chassis (E3K) - 6.8L V10 engine, DRW, 138" wheelbase, 11500lbs GVWR, complete with all manufacturer's standard equipment.	\$ 20,998.00	2021 FORD E350 STRIPPED CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
146	Ford E-450 Cutaway (E4F)	Cutaway Chassis	Ford E-450 Cutaway Chassis Cab (E4F) - 6.8L V10, DRW, 158" wheelbase, 14,000lbs GVWR, complete with all manufacturer's standard equipment.	\$ 21,993.00	2020 FORD E450 CUTAWAY CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
147	Ford E-450 Stripped Chassis (E4K)	Stripped Chassis	Ford E-450 Stripped Chassis (E4K) - 6.8L V10, DRW, 158" wheelbase, 14,500lbs GVWR, complete with all manufacturer's standard equipment.	\$ 22,485.00	2020 E450 STRIPPED CHASSIS	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Ford Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
148	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	2.5 %		
149	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	0.0 %		
150	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	0.0 %		
151	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	3.5 %		
152	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	0.0 %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Ford Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
153	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ <u>138.50</u> /Hour		
154	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair of Vehicles, Heavy Duty Trucks, and Police Motorcycles - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ <u>0.00</u> /Hour		
155	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ <u>2.75</u> /Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Freightliner Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
156	Freightliner	Freightliner Model M2-106	Freightliner Model M2-106 - Cab and chassis, 18,000# GVW, Eaton 6 speed transmission, 200 HP, front axle 6,000lbs, rear axle 13,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
157	Freightliner	Freightliner Model 108SD	Freightliner Model 108SD - Cab and chassis, 31,000# GVW, Eaton 9 speed transmission, 260 HP, front axle 10,000lbs, rear axle 21,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
158	Freightliner	Freightliner Model M2-112	Freightliner Model M2-112 - Cab and chassis, 52,000# GVW, Detroit DD13 370 HP at 1625 RPM, Eaton 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
159	Freightliner	Freightliner Model Cascadia 125	Freightliner Model Cascadia 125 - Cab and chassis, 52,000# GVW, Detroit DD15 455 HP at 1625 RPM, Eaton FR-15210B 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
160	Freightliner	Freightliner Model 122 SD	Freightliner Model 122 SD - Cab and chassis, 52,000# GVW, Detroit DD15 455 HP at 1625 RPM, Eaton FR15210B 10 speed transmission, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
161	Freightliner	Freightliner Model 114SD	Freightliner Model 114SD - Cab and chassis, 52,000# GVW, Detroit DD13 370 HP at 1625 RPM, Eaton FR15210B, front axle 12,000lbs, rear axle 40,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
162	Freightliner	Freightliner Cascadia 113	Freightliner Model Cascadia 113 - Cab and chassis, Detroit DD13 370 HP, Eaton FR15210B, front axle 12000 lbs, rear axle 40000 lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
163	Freightliner	Freightliner MT45	Freightliner MT45 - Van Chassis (cab and chassis), 14,990# GVW, for 10 ft. van body, Cummins ISB-10 6.7L 200 HP at 2300 RPM, Allison 1000 HS automatic transmission (5 speed) with parking pawl, rear axle 13,000 lbs, rear axle 12,000lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
164	Freightliner	Freightliner MT55	Freightliner MT55 - Van Chassis (cab and chassis), 25,000# GVW, for 16 ft. van body, Cummins ISB-10 6.7L 200 HP at 2300 RPM, Allison 2200 HS automatic transmission (5 speed) with parking pawl, front axle 8,000lbs, rear axle 13,500lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Freightliner Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
165	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
166	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
167	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
168	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
169	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

Section III: Freightliner Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
170	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
171	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
172	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Hino Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
173	Hino 155	Hino Model 155	Hino 155, Cab Over, 14,500 lbs GVWR, Engine: Hino J05E, - 210 hp, Aisin 6 speed automatic transmission, front gross axle weight 5,510 lbs, rear gross axle weight 9,880 lbs, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
174	Hino 195	Hino Model 195	Hino 195, Cab Over, 19,500 lbs GVWR, Engine: Hino J05E, - 210 hp, Aisin 6 speed automatic transmission, front gross axle weight 6,830 lbs, rear gross axle weight 13,670 lbs, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
175	Hino 238	Hino Model 238 (ND8JSA)	Hino 238, Conventional Cab (ND8JSA), 23,000 lbs GVWR, BBC - 108" Engine: Hino J08E-VC 8.0L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
176	Hino 258	Hino Model 258 (ND8JLSA)	Hino 258, Conventional Cab (ND8JLSA), 25,500 lbs GVWR, BBC - 108", Engine: Hino J08E-TV 7.680L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
177	Hino 268	Hino Model 268 (NE8JLSA)	Hino 268, Conventional Cab (NE8JLSA), 25,900 GVWR, BBC - 108", Engine: Hino J08E-TV 7.680 L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
178	Hino 338	Hino Model 338 (NV8JLSA)	Hino 338, Conventional Cab (NV8JLSA), 33,000 GVWR, BBC - 108", Engine: Hino J08E-TV 7.680 L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
179	Hino XL	Hino Model XL	Hino XL, Conventional Cab, 33,000 GVWR, BBC - 108", Engine: Hino A09, 360 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Hino Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
180	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
181	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
182	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
183	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
184	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Hino Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
185	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
186	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
187	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Honda Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
188	Honda Insight	Compact Sedan	Honda Insight - Base model, 1.5L SOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
189	Honda Fit	Compact Sedan	Honda Fit - Base model, 1.5L 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
190	Honda Clarity	Compact Sedan	Honda Clarity - Base model, Hybrid or Electric engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
191	Honda Civic LX	Compact Sedan	Honda Civic LX - Base model, 1.8L SOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
192	Honda Accord LX	Mid-Size Sedan	Honda Accord LX - Base model, 2.4L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
193	Honda Crosstour EX	Mid-Size Sedan	Honda Crosstour EX - Base model, 2.4L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
194	Honda Ridgeline RT	Full Size Pickup	Honda Ridgeline RT - Base model, 3.5L SOHC V6 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
195	Honda HR-V LX	Sport Utility	Honda HR-V LX - Base model, 16-Valve SOHC i-VTEC engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
196	Honda CR-V LX	Sport Utility	Honda CR-V LX - Base model, 2.4L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
197	Honda Pilot LX	Sport Utility	Honda Pilot LX - Base model, 3.5L SOHC V6 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
198	Honda Odyssey LX	Passenger Van	Honda Odyssey LX - Base model, 3.5L SOHC V6 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Honda Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
199	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
200	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
201	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
202	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
203	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Honda Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
204	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
205	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
206	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: International Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
207	International	International HV507 4x4	International HV507 4x4 - Class 6-7, Cummins B6.7 200 hp, 10,000 front axle, 17,500 rear axle, air brakes, 6 speed transmission complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
208	International	International HV607 6x4	International HV607 6x4 - Class 8, Cummins L9 260 hp, 10,000# front axle, 40,000# rear axle, 10 speed transmission, air brakes, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
209	International	International MV607 4x2	International MV607 4x2 - Class 6-7, Cummins B6.7 200 hp, 8000# front axle, hydraulic brakes, 17,500# rear axle, 6 speed transmission, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
210	International	International HX515 6x4	International HX515 6x4 - Class 8, International A26 370 hp, 12,000# front axle, 40,000# rear axle, 10 speed, air brakes, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
211	International	International HV607 4x2	International HV607 4x2 - Class 6-7, Cummins B6.7 200 hp, 10,000# front axle, 17,500# rear axle, 6 speed transmission, air brakes, complete with all standard manufacturer's equipment	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
212	International	International HX620 6x4	International HX620 6x4 - Class 8, Cummins X15 450 hp, 10 speed transmission, 12,000# front axle, 40,000# rear axle, air brakes, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
213	International	International LT625 6x4	International LT625 6x4 - Class 8, International A26 410 hp, 10 speed transmission, 12,000# front axle, 40,000# rear axle, air brakes, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
214	International	International HV513 4x2	International HV513 4x2 - Class 8, International A26 365 hp, 12,000# front axle, 23,000# rear axle, air brakes, 10 speed transmission, complete with all manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
215	International	International RH613 4x2	International RH613 4x2 - Class 8, International A26 370 hp, 12,000# front axle, 23,000# rear axle, 10 speed, air brakes, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
216	International	International CV515	International CV515 - Class 4-5, International 6.6 350 hp, Allison automatic, 6000# front axle, 10,000# rear axle, hydraulic brakes, complete with all standard manufacturer's equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: International Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
217	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
218	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
219	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
220	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
221	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: International Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
222	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
223	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
224	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Isuzu Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
225	Isuzu	Isuzu Cabover NPR	Isuzu Cabover - NPR 12000 GVW , gasoline engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
226	Isuzu	Isuzu Cabover NPR	Isuzu Cabover - NPR 14500 GVW , gasoline engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
227	Isuzu	Isuzu Cabover NQR	Isuzu Cabover - NQR 17950 GVW , complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
228	Isuzu	Isuzu Cabover NRR	Isuzu Cabover - NRR 19500 GVW , complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Isuzu Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
229	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
230	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
231	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
232	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
233	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

Section III: Isuzu Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
234	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
235	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
236	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Kenworth Model Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
237	Kenworth	Kenworth Model T270	Kenworth Model T270 - Class 6, 26,000 lb. GVWR, Conventional Cab, PACCAR PX-7 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
238	Kenworth	Kenworth Model T370	Kenworth Model T370 - Class 7, 33,000 lb. GVWR, Conventional Cab, PACCAR PX-7 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
239	Kenworth	Kenworth Model K270	Kenworth Model K270 - Class 6, 26,000 lb. GVWR, COE Cab, PACCAR PX-7 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
240	Kenworth	Kenworth Model K370	Kenworth Model K370 - Class 7, 33,000 lb. GVWR, COE Cab, PACCAR PX-7 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
241	Kenworth	Kenworth Model T440	Kenworth Model T440 - Class 7, 33,000 lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
242	Kenworth	Kenworth Model T440	Kenworth Model T440 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
243	Kenworth	Kenworth Model T470	Kenworth Model T470 - Class 7, 33,000 lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
244	Kenworth	Kenworth Model T470	Kenworth Model T470 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR PX-9 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
245	Kenworth	Kenworth Model T680	Kenworth Model T680 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
246	Kenworth	Kenworth Model T800	Kenworth Model T800 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
247	Kenworth	Kenworth Model T800W	Kenworth Model T800W - Class 8, 33,001+ lb. GVWR, Conventional Cab, Cummins X15 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
248	Kenworth	Kenworth Model T880	Kenworth Model T880 - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
249	Kenworth	Kenworth Model T800SH	Kenworth Model T800SH - Class 8, 33,001+ lb. GVWR, Conventional Cab, Short Hood, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
250	Kenworth	Kenworth Model T800TS	Kenworth Model T800TS - Class 8, 33,001+ lb. GVWR, Conventional Cab, Twin Steer, Cummins X15 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
251	Kenworth	Kenworth Model W900B	Kenworth Model W900B - Class 8, 33,001+ lb. GVWR, Conventional Cab, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
252	Kenworth	Kenworth Model W900L	Kenworth Model W900L - Class 8, 33,001+ lb. GVWR, Conventional Cab, Extended Hood, Cummins X15 Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
253	Kenworth	Kenworth Model W900S	Kenworth Model W900S - Class 8, 33,001+ lb. GVWR, Conventional Cab, Bridge Formula Mixer, PACCAR MX-13 Diesel Engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Kenworth Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
254	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
255	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
256	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
257	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
258	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Kenworth Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
259	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
260	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
261	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Mack Model Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
262	Mack	Mack Granite GR64F	Mack Granite GR64F - Axle Forward Conventional, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
263	Mack	Mack Granite GR64B	Mack Granite GR64B - Axle Back Conventional, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
264	Mack	Mack TERRAPRO 64R	Mack TERRAPRO 64R - Cabover, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Mack S38R 38000#, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
265	Mack	Mack LR64 R	Mack LR64 R - Low Entry Cabover, 66,000# GVW, Mack MP7-325 engine, Allison 4500RDS5 transmission, front axle Mack FXL20000, rear axle Meritor RT46-160, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
266	Mack	Mack Pinnacle PI64T	Mack Pinnacle PI64T - Axle Forward Conventional/Highway, 50,000# GVW, Mack MP8-425E engine, Fuller FRO-15210B transmission, front axle Mack FXL12000, rear axle Meritor RT40-140, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
267	Mack	Mack Anthem AN64T	Mack Anthem AN64T - Axle Back Conventional/Highway, 50,000# GVW, Mack MP8-425E engine, Fuller FRO-15210B transmission, front axle Mack FXL12000, rear axle Meritor RT40-140, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
268	Mack	Mack LR64R	Mack LR64R - Cabover, 50,000# GVW, Mack MP7-325 engine, Allison 3000 RDS, front axle Mack FXL12000, Mack S38R 38000#, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
269	Mack	Mack Granite 64FR MHD	Mack Granite 64FR MHD - Axle Forward Conventional, 50,000# GVW, Cummins ISL9 345 HP, Eaton Fuller RTX 11609B transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
270	Mack	Mack Granite 64BR MHD	Mack Granite 64BR MHD - Axle Back Conventional, 50,000# GVW, Cummins ISL9 345 HP, Eaton Fuller RTX 11609B transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
271	Mack	Mack LR64R G	Mack LR64R G - Cabover, low entry, 50,000# GVW, Cummins ISL9 Gas engine, Allison 3000 RDS transmission, front axle Mack FXL12000, Mack S38R 38000#, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
272	Mack	Mack TERRAPRO 64R G	Mack TERRAPRO 64R G - Cabover, 50,000# GVW, Cummins ISL9 gas engine, Allison 3000 RDS transmission, front axle Mack FXL12000, Mack S38R 38000#, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Mack Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
273	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
274	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
275	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
276	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
277	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Mack Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
278	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
279	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
280	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Mitsubishi Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
281	Mitsubishi FE130	Mitsubishi Cabover	Mitsubishi Cabover - FE130 , 13,200 GVWR, DOHC 4-cylinder turbocharged intercooled diesel engine, Duonic automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
282	Mitsubishi FE160	Mitsubishi Cabover	Mitsubishi Cabover - FE160 , 15,995 GVWR, DOHC 4-cylinder turbocharged intercooled diesel engine, Duonic automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
283	Mitsubishi FE160 Crew Cab	Mitsubishi Cabover	Mitsubishi Cabover - FE160 , Crew Cab, 15,995 GVWR, DOHC 4-cylinder turbocharged intercooled diesel engine, Duonic automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
284	Mitsubishi FE180	Mitsubishi Cabover	Mitsubishi Cabover - FE180 , 17,995 GVWR, DOHC 4-cylinder, turbocharged intercooled diesel engine, Duonic automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
285	Mitsubishi FG 4x4	Mitsubishi Cabover	Mitsubishi Cabover - FG 4x4 , 14,050 GVWR, DOHC 4-cylinder, turbocharged intercooled diesel engine, Duonic automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
286	Mitsubishi FE140	Mitsubishi Cabover	Mitsubishi Cabover - FE140 , 14,500 GVWR, DOHC 4-cylinder turbocharged gas engine, Allison automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
287	Mitsubishi FE160	Mitsubishi Cabover	Mitsubishi Cabover - FE160 , 15,995 GVWR, DOHC 4-cylinder turbocharged gas engine, Allison automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
288	Mitsubishi FE160 Crew Cab	Mitsubishi Cabover	Mitsubishi Cabover - FE160 , Crew Cab, 15,995 GVWR, DOHC 4-cylinder turbocharged gas engine, Allison automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
289	Mitsubishi FE180	Mitsubishi Cabover	Mitsubishi Cabover - FE180 , 17,995 GVWR, DOHC 4-cylinder, turbocharged gas engine, Allison automatic transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
290	Mitsubishi eCanter	Mitsubishi Cabover	Mitsubishi Cabover - eCanter , 15,995 GVWR, all electric, six Mercedes Benz lithium ion batteries, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Mitsubishi Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
291	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
292	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
293	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
294	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
295	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

Section III: Mitsubishi Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
296	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
297	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
298	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Nissan Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
299	Nissan Versa	Compact Sedan	Nissan Versa - Base model, 1.6L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
300	Nissan Sentra	Compact Sedan	Nissan Sentra - Base model, 1.8L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
301	Nissan Leaf	Electric Compact Sedan	Nissan Leaf - Base model, 80kw AC Synchronous motor, 24kWh lithium-ion Battery, 3.6kW onboard charger, cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
302	Nissan Versa Note	Hatchback	Nissan Versa Note - Base model, 1.6L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
303	Nissan Altima	Mid-Size Sedan	Nissan Altima - Base model, 2.5L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
304	Nissan Maxima	Mid-Size Sedan	Nissan Maxima - Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
305	Nissan Frontier	Compact Pickup	Nissan Frontier - Base model, 2.5L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
306	Nissan Titan	Full Size Pickup	Nissan Titan - Base model, 5.6L DOHC V8 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
307	Nissan Rogue	Sport Utility	Nissan Rogue - Base model, 2.5L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
308	Nissan Rogue Sport	Sport Utility	Nissan Rogue Sport - Base model, 2.0L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
309	Nissan Kicks	Sport Utility	Nissan Rogue Kicks - Base model, 1.6L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
310	Nissan Murano	Sport Utility	Nissan Murano - Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
311	Nissan Pathfinder	Sport Utility	Nissan Pathfinder - Base model, 3.5L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
312	Nissan Armada	Sport Utility	Nissan Armada -- Base model, 5.6L DOHC V8 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
313	Nissan NV200	Cargo Van	Nissan NV200 - Base model, 2.0L DOHC 4 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
314	Nissan NV1500	Cargo Van	Nissan NV1500 - Base model, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
315	Nissan NV2500 HD	Cargo Van	Nissan NV2500HD - Base model, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
316	Nissan NV3500 HD	Cargo Van	Nissan NV3500HD - Base model, 5.6L DOHC 8 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
317	Nissan NV3500 HD S	Passenger Van	Nissan NV3500HD S - Base model, Passenger van with seating capacity for 12, 4.0L DOHC 6 cylinder engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Nissan Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
318	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
319	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
320	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
321	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
322	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Nissan Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
323	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
324	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
325	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Peterbilt Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
326	Peterbilt	Peterbilt Model 220	Peterbilt Model 220 - Cab over engine, Paccar PX7 engine, 220 HP, Allison 2500 HS transmission, 26,00 GVWR, front gross axle weight 12,000 lbs, rear gross axle weight 17,000-21,000 lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
327	Peterbilt	Peterbilt Model 520	Peterbilt Model 520 - Cab over engine, Paccar PX9 350 HP, 3000 RDS transmission, 57.6" BBC, 33,000 GVWR, front gross axle weight 1200-22000 lbs, rear gross axle weight 23000-46--- lbs, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
328	Peterbilt	Peterbilt Model 325	Peterbilt Model 325 - Conventional cab engine, PACCAR PX7, 200 HP, Eaton 6-speed transmission 108" BBC, front gross axle weight 8,000-12,000lbs, rear gross axle weight 21,000 lbs, 19,500 GVWR complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
329	Peterbilt	Peterbilt Model 330	Peterbilt Model 330 - Conventional cab, PACCAR PX7, 200 HP, Eaton 6-speed transmission, front gross axle weight 8,000-10,000lbs, rear gross axle weight 19,000-21,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
330	Peterbilt	Peterbilt Model 337	Peterbilt Model 337 - Conventional cab, PACCAR PX7, 240HP, Eaton 6-speed transmission, front gross axle weight 10,000-12,000lbs, rear gross axle weight 21,000-23,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
331	Peterbilt	Peterbilt Model 348	Peterbilt Model 348 - Conventional cab, PACCAR PX9, 260 HP, Eaton 6-Speed transmission, front gross axle weight 10,000-20,000lbs, rear gross axle weight 21,000-46,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
332	Peterbilt	Peterbilt Model 365	Peterbilt Model 365 - Conventional cab, Paccar MX13, 455 HP, Fuller 10 transmission, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, 33,000 GVWR, 115" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
333	Peterbilt	Peterbilt Model 367	Peterbilt Model 367 - Conventional cab, Paccar MX13, 455 HP, Fuller 10 transmission, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, 52,000 GVWR, 123" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
334	Peterbilt	Peterbilt Model 389	Peterbilt Model 389 - Conventional cab, Paccar MX-13 engine, 455 HP, Fuller 10 speed transmission, front gross axle weight 12,000 lbs, rear gross axle weight 38,000 lbs, 50,000 GVWR, 123" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
335	Peterbilt	Peterbilt Model 567	Peterbilt Model 567 - Conventional Aero cab vocational unit, Paccar MX13 engine, 455 HP, Fuller 10 speed transmission, front gross axle weight 12,000-22,000 lbs, rear gross axle weight 21,000-70,000 lbs, 33,000 and up GVWR, 115" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
336	Peterbilt	Peterbilt Model 579	Peterbilt Model 579 - Aero cab, Paccar MX-13 engine, 455 HP, Paccar 12-Speed Auto transmission, front gross axle weight 12,000-20,000 lbs, rear gross axle weight 38,000-46,000 lbs, 50,000 GVWR, 117" BBC, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Peterbilt Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
337	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
338	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
339	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
340	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
341	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Peterbilt Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
342	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
343	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
344	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Police Motorcycles - BMW

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
345	BMW	BMW R120RT Police Motorcycle	BMW R1200RT Police Motorcycle - 1170 cc flat twin engine, 6 speed gearbox and shaft drive, equipped with standard police equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Police Motorcycles - Harley Davidson

346	Harley-Davidson	Harley-Davidson Road King FLHP Police Motorcycle	Harley-Davidson Road King FLHP Police Motorcycle w/ Fork Mounted Windshield - 1868 cc OHV 114 CID, six speed transmission, wet 10 Plate Hydraulic Clutch.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
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PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
347	Harley-Davidson	Harley-Davidson Electra Glide FLHTP Police Motorcycle	Harley-Davidson Electra Glide FLHTP Police Motorcycle w/ Fork Mounted Fairing - 1868 cc OHV 114 CID, six speed transmission, wet 10 Plate Hydraulic Clutch.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section III Police Motorcycles - Honda

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
348	Honda	Honda ST1300 PA Police Motorcycle	Honda ST1300 PA Police Motorcycle - 1261 cc DOHC 90 V4 engine, equipped with standard police equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section IV: Police Motorcycles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
349	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
350	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies. Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
351	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
352	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
353	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section V: Police Motorcycles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
354	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
355	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
356	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Toyota Model Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
357	Toyota Camry (2514)	Mid-sized sedan	Toyota Camry Sedan (2514) - L Model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
358	Toyota Camry (2559)	Mid-sized hybrid sedan	Toyota Camry Hybrid Sedan (2559) - LE model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
359	Toyota Avalon (3544)	Full-sized sedan	Toyota Avalon (3544) - XLE Model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
360	Toyota Avalon Hybrid (3504)	Full-sized hybrid sedan	Toyota Avalon Hybrid (3504) - XLE model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
361	Toyota Yaris (6266)	Compact sedan	Toyota Yaris Sedan (6266) -L Model, 6-speed auto transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
362	Toyota Corolla (1832)	Small sedan	Toyota Corolla Sedan (1832) - L Model, 1.8L, CVT transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
363	Toyota Corolla Hybrid (1882)	Small hybrid sedan	Toyota Corolla Sedan Hybrid (1882) - LE Model, 1.8L, CVT transmission, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
364	Toyota C-HR (2402)	Compact crossover	Toyota C-HR (2402) - base model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
365	Toyota Prius (1223)	Hybrid hatchback	Toyota Prius Hybrid Hatchback (1223) - LE model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
366	Toyota Prius C (1201)	Compact hybrid hatchback	Toyota Prius C Hybrid Hatchback (1201) L Model 5-door, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
367	Toyota Tundra (8242)	Full-sized pick up truck	Toyota Tundra Pickup Truck (8242) - Extended cab, 5.7L V8, 6-speed automatic, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
368	Toyota Tacoma (7162)	Mid-sized pickup truck	Toyota Tacoma Pickup Truck (7162) - Extended cab, SR model, 4x2, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
369	Toyota RAV4 (4430)	Small sport utility	Toyota RAV4 Sport Utility (4430) - LE model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
370	Toyota RAV4 Hybrid (4435)	Small hybrid sport utility	Toyota RAV4 Hybrid Sport Utility (4435) - LE model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
371	Toyota Highlander (6942)	Mid-sized sport utility	Toyota Highlander (6942) - LE model, 2.7L I4 complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
372	Toyota Highlander Hybrid (6964)	Mid-sized hybrid sport utility	Toyota Highlander Hybrid (6964) - LE model V6 complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
373	Toyota 4Runner (8642)	Mid-sized Sport Utility	Toyota 4Runner (8642) Base model 4x2 SR5 V6 complete with all manufacturer's standard equipment	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
374	Toyota Sequoia (7917)	Full-sized sport utility	Toyota Sequoia Sport Utility (7917) - SR5 Model, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
375	Toyota Sienna (5328)	Passenger minivan	Toyota Sienna Passenger Van (5328) - L Model complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section II: Toyota Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
376	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
377	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
378	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
379	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
380	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Section III: Toyota Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
381	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
382	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
383	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Volvo Model Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
384	Volvo	Volvo VNL	Volvo VNL - 122.4" BBC, 50,000 GVW, Fuller 10 speed transmission, D13 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
385	Volvo	Volvo VNX	Volvo VNX - 122.4" BBC, 50,000 GVW, Fuller 10 speed transmission, D13 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
386	Volvo	Volvo VNR	Volvo VNR - 113" BBC, 33,000 GVW, Fuller 10 speed transmission, D11 engine, conventional cab, single axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
387	Volvo	Volvo VHD	Volvo VHD - 113.6" BBC, 52500 GVW, Fuller 10 speed transmission, D11 engine, conventional cab, single axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Volvo Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
388	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
389	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment and Supplies . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
390	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
391	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
392	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

Section III: Volvo Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
393	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
394	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
395	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Western Star Vehicles

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
396	Western Star	Western Star 4900SF	Western Star 4900SF - Set forward axle, 123" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
397	Western Star	Western Star 4900SB	Western Star 4900SB - Set back axle, 123" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
398	Western Star	Western Star 4900EX	Western Star 4900EX - 132" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
399	Western Star	Western Star 6900XD	Western Star 6900XD - 141" BBC, 60,320 GVWR, Fuller 10 speed transmission, DDC60 engine, conventional cab, single axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
400	Western Star	Western Star 4700SB	Western Star 4700SB - Set back axle, 33,000 GVWR, 10 speed manual transmission, Cummins ISL 260HP engine, 12,000# front/33,000# rear axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
401	Western Star	Western Star 4700SF	Western Star 4700SF - Set forward axle, 33,000 GVWR, 10 speed manual transmission, Cummins ISL 260HP engine, 12,000# front/33,000# rear axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Western Star Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
402	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
403	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options, Equipment, and Supplies. Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
404	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts and Supplies. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		
405	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
406	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



THE LOCAL GOVERNMENT PURCHASING COOPERATIVE ADDENDUM No. 1

Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

- I. Proposal Invitation Forms; Vendor Contact Information. On the Vendor Contact Information form, **Invoices**, the third included option for Vendors to authorize service fee invoices to be provided to Designated Dealers receiving purchase orders is **deleted**. Vendors must either accept invoices directly or designate one billing agent for receipt of service fee invoices. Vendors will no longer be permitted to have invoices directed to Designated Dealers. Therefore, when completing the Vendor Contact Information form, **Invoices** section, Vendor may only select and complete either the first option ("Service fee invoices and related communications should be provided directly to my company ...") or second option ("In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent ...").
- II. General Terms and Conditions, Section E.12, Service Fee. Section E.12 of the General Terms and Conditions (Service Fee) is revised to read as follows:

12. Service Fee

Vendor must pay the Cooperative the service fee specified in this Proposal Invitation and, unless this Proposal Invitation provides otherwise, the service fee is included in the awarded pricing. Except as otherwise provided in this section E.12, Vendor must remit the service fee to the Cooperative in Austin, Texas, within 30 days of the date of each service fee invoice.

Service fees shall be deemed incurred on the date of Vendor's receipt of payment for products or services by the Cooperative member. To the extent that a Vendor disputes any service fee listed in an invoice, including but not limited to assertions that the purchase on which the fee is based has yet to be delivered or paid (e.g. special orders), was canceled by the Cooperative member, or is a duplicate purchase order, the Vendor must notify the Cooperative of the dispute in writing **no later than the 90th day after the original invoice date** (Dispute Period) by returning a copy of the invoice or statement of outstanding balances to the Cooperative with each disputed item marked and the basis for dispute provided. To the extent that the disputed service fees have been paid by Vendor, any request for a refund must be provided to the Cooperative in writing, with supporting documentation, no later than the last day of the Dispute Period. Vendor agrees to cooperate, and require any Vendor Designated Dealer(s) and billing agent to cooperate, with the Cooperative in attempting to reconcile and resolve disputed fees, and shall provide such reasonable information and documentation as the Cooperative may require to review the disputed fees to the satisfaction of the Cooperative administrator's staff. Any service fees for which the Cooperative has not received a notice of dispute or request for refund within the Dispute Period as set forth herein shall be deemed conclusively due and owing and no longer subject to dispute or claim for refund.

Unpaid service fees will be subject to collection in accordance with the Cooperative's Board Policy, COOP-852, Vendor Invoicing and Collections.

A Vendor may designate a billing agent to receive Cooperative service fee invoices on Vendor's behalf. Such designation must be made in writing by an authorized representative of Vendor and properly submitted to the Cooperative's administrator in such form as the Cooperative's administrator may reasonably require. However, in so doing, Vendor acknowledges and agrees that such designation shall be for Vendor's convenience only and Vendor



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shall remain responsible for all obligations under the Contract, including payment of service fees, and shall remain subject to all remedies for default in payment thereof.

Vendor agrees to provide the Cooperative with copies of all Purchase Orders generated by or under the Contract that are received directly from Cooperative members, or such other documentation regarding those Purchase Orders as the Cooperative's administrator may require in its reasonable discretion. Additionally, the Cooperative has the right, upon reasonable written notice, to review Vendor's records pertaining to purchases under the Contract with Cooperative members to verify purchase history and the accuracy of service fees payable from Vendor.

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: CHASTANG ENTERPRISES HOUSTON LLC / DBA CHASTANG FORD

Address: 6200 N LOOP E, HOUSTON, TX 77026

Signature of Authorized Company Official: _____ Title: VP SALES

Telephone Number: 713-678-5000 Date: 8/28/19



**THE LOCAL GOVERNMENT PURCHASING COOPERATIVE
ADDENDUM No. 2**

**Proposal Invitation No. 601-19
Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor**

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

PROPOSAL SPECIFICATION FORM(S)

For the following manufacturers, the detailed specifications for base model vehicles/trucks have been added, revised and/or updated.

1. **Autocar Trucks/Vehicles** – Proposal specifications have been revised to include line item 4A with specified model listed below.

Section I: Autocar Vehicles						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
4A	Autocar	Autocar DC64 Cab and Chassis, Conventional Cab	Autocar DC64 - Cab and chassis, Conventional Cab, Cummins L9 300 HP with Allison 3000 Series, 5 speed transmission, complete with manufacturer's standard equipment.	\$ <u>NO BID</u>	AUTOCAR DC64	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

2. **Mitsubishi Trucks/Vehicles** – Proposal specifications for line items 281 to 289 have been revised as follows.
 - a. Line Items 281-285: DOHC 4-cylinder turbocharged intercooled diesel engine is **deleted and replaced** with diesel engine only.
 - b. Line Items 286-289: DOHC 4-cylinder turbocharged gas engine is **deleted and replaced** with 6.0L V8 gas engine with 297 HP.



3. **Police Motorcycles** - Proposal specifications have been revised to include line item 348A with specified model listed below.

Section IIIA: Police Motorcycles - Yamaha						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
348A	Yamaha	Yamaha FJR1300 P Police Motorcycle	Yamaha FJR1300 P Police Motorcycle - 1298 cc, liquid -cooled, DOHC inline 4 cylinder, 16 valve engine, equipped with standard police equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL DUE DATE

1. The proposal due date has been extended to **August 29, 2019, at 4:00 P.M.**

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: CHASTANG ENTERPRISES HOUSTON LLC / DBA CHASTANG FORD

Address: 6200 N LOOP E, HOUSTON, TX 77026

Signature of Authorized Company Official: _____ Title: VP SALES

Telephone Number: 713-678-5000 Date: 8/28/19



**THE LOCAL GOVERNMENT PURCHASING COOPERATIVE
ADDENDUM No. 3**

**Proposal Invitation No. 601-19
Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor**

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

PROPOSAL SPECIFICATION FORM(S)

For the following manufacturer, the detailed specifications for base model vehicles/trucks have been added.

- 1. **Freightliner Sprinter Trucks/Vehicles** – Proposal specifications have been added and issued with the specified models listed below.

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: CHASTANG ENTERPRISES HOUSTON LLC / DBA CHASTANG FORD

Address: 6200 N LOOP E, HOUSTON, TX 77026

Signature of Authorized Company Official: _____ Title: VP SALES

Telephone Number: 713-678-5000 Date: 8/28/19



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

NOTE 1: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

NOTE 3: Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles. Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Freightliner Sprinter Vehicles

Item No.	Specified Brand and Model	Short Description	Full Description	Base Model Price <small>(inclusive of all vehicle fees EXCEPT delivery fee)</small>	State Brand and Model	Vehicle Options and Equipment
410	Freightliner	Sprinter C2500	Freightliner Sprinter C2500 - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ NO BID	AUTOCAR DC64	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
411	Freightliner	Sprinter C3500	Freightliner Sprinter C3500 - 144" BBC, 9990 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
412	Freightliner	Sprinter 3500 C/C	Freightliner Sprinter 3500 C/C - 144" BBC, 11,030 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Short Description	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
413	Freightliner	Sprinter P2500 Passenger Van	Freightliner Sprinter P2500 Passenger Van - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ NO BID		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

Section II: Freightliner Sprinter Model Vehicles OPTIONS and EQUIPMENT - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
414	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
415	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options and Equipment . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
416	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor

(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist ¹	State Name of Catalog/Pricelist	Exceptions to Discount
417	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
418	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements . Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

Section III: Freightliner Sprinter Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
419	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the Not to Exceed hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
420	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the Not to Exceed hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
421	Delivery Fee	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles - State the Not to Exceed per mile delivery fee for Vehicles.	\$ _____/Mile		

PROPOSAL NOTE

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



August 15, 2019

BuyBoard Purchasing Cooperative
PO Box 400
Austin, TX 78767-04010

To whom it may concern,

As of today, August 15, 2019, Chastang Enterprises-Houston LLC., located at 6200 North Loop East, Houston, TX 77026 is an authorized Autocar, LLC distributor for ACX and DC vehicles. They are an authorized Autocar Industries, LLC distributor for ACMD vehicles. Autocar has approved the distributor's request to bid the buyboard.

Regards,

A handwritten signature in black ink that reads "Ron Frazier".

Ron Frazier
Territory Development Manager
Autocar, LLC
Autocar Industries, LLC



Texas Department
of Motor Vehicles

MOTOR VEHICLE DIVISION

FRANCHISED MOTOR VEHICLE DEALER

LICENSE NO: C7278

GENERAL DISTINGUISHING NUMBER:

P22113

Motor Vehicle

CHASTANG ENTERPRISES, INC.
Chastang's Bayou City Autocar,
PO BOX 21127
HOUSTON, TEXAS HARRIS 77226-1127

EXPIRES: 06-30-2020
PHYSICAL LOCATION:
6200 NORTH LOOP E
HOUSTON, TEXAS HARRIS 77026-1936

THIS DEALERSHIP IS LICENSED TO ONLY SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:

Cummins Diesel Engine : EN-Engine, AUTOCAR LCOE HEAVY TRUCK : HT-Heavy Truck, AUTOCAR LLCOE HEAVY TRUCK : HT-Heavy Truck

ADDITIONAL LOCATION(S): For used vehicle sales only

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

WARNING: PENAL CODE SECTION 37.10, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE PUNISHABLE AS A SECOND-DEGREE FELONY.



Texas Department
of Motor Vehicles

MOTOR VEHICLE DIVISION

FRANCHISED MOTOR VEHICLE DEALER

LICENSE NO: B130184

GENERAL DISTINGUISHING NUMBER:

P130185

Motor Vehicle

Chastang Enterprises - Angleton, LLC
Chastang Chrysler Dodge Jeep Ram,
1212 S VELASCO ST
ANGLETON, TEXAS BRAZORIA 77515-5269

EXPIRES: 06-30-2019

PHYSICAL LOCATION:

1212 S VELASCO ST

ANGLETON, TEXAS BRAZORIA 77515-5269

THIS DEALERSHIP IS LICENSED TO ONLY SELL THE FOLOWING LINE(S) OF NEW MOTOR VEHICLES:

Dodge : LT-Light Truck, Ram : LT-Light Truck, Jeep : AA-Passenger Auto, Dodge : AA-Passenger Auto, Ram : MT-Medium Truck, Dodge : MT-Medium Truck, Chrysler : AA-Passenger Auto

ADDITIONAL LOCATION(S): For used vehicle sales only

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

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Manufacturer's Certification

Motor Vehicles

BuyBoard — Procurement Director

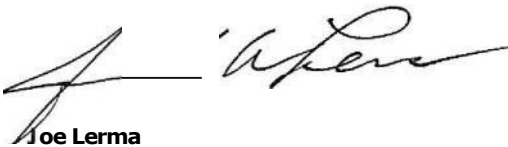
12007 Research Blvd.

Austin, TX 78759

Subject: FCA (FIAT) Chrysler Automobiles, Manufacturer's Letter for Sealed Proposal No. 601-19- Vehicles and Heavy Duty Trucks and Options.

AS required in subject proposal, Chastang Chrysler #26997, (Chrysler/Jeep/Ram/Dodge) is authorized to sell and service all lines of Dodge-Chrysler-Jeep-Ram vehicles within the State of Texas and authorized to sell in the United States.

If you have any questions, please contact me at 361-215-6843. Thank you for the opportunity to sell Dodge-Chrysler-Jeep-Ram Vehicles to BuyBoard's Members.



Joe Lerma

Southwest Region Government Sales Manager

For: TX,OK,AR,CO,NM,KS,MO

Fiat Chrysler Automobiles

361-215-6843 Cell

jose.lerma@feagroup.com

www.fleet.chrysler.com

Fleet Hot Line 1800-999-3533 or Email

them @ ficenter@chrysler.com

www.fleet.chrysler.com/LawEnforcement

lawenforcement@chrysler.com



Government Sales Manager
North American Fleet, Leasing, Remarketing Operations
Dearborn, MI 48126

August 28, 2019

Attn: Director of Cooperative Procurement

On behalf of Ford Motor Company, I would like to confirm that Chastang Ford located at 6200 North Loop East Freeway, Houston, TX 77028, is a franchised dealer, authorized to sell and service Ford Motor Company vehicles in the United States.

Please do not hesitate to contact me if you should have any questions.

Sincerely,

Stacy Padilla

Stacy Padilla
Government Sales Manager
South Central Region
(214) 497-0214



Government Sales Manager
North American Fleet, Leasing, Remarketing Operations
Dearborn, MI 48126

August 28, 2019

Attn: Director of Cooperative Procurement

On behalf of Ford Motor Company, I would like to confirm that Chastang Ford located at 6200 North Loop East Freeway, Houston, TX 77028, is a franchised dealer, authorized to sell and service Ford Motor Company vehicles in the United States.

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Sincerely,

Stacy Padilla

Stacy Padilla
Government Sales Manager
South Central Region
(214) 497-0214



Texas Department
of Motor Vehicles

MOTOR VEHICLE DIVISION

FRANCHISED MOTOR VEHICLE DEALER

LICENSE NO: A150551

GENERAL DISTINGUISHING NUMBER:

P150552

Motor Vehicle

Chastang Enterprises - Houston, LLC
Chastang Ford,
PO BOX 21127
HOUSTON, TEXAS HARRIS 77226-1127

EXPIRES: 08-31-2020
PHYSICAL LOCATION:
6200 NORTH E LOOP
HOUSTON, TEXAS HARRIS 77026-1936

THIS DEALERSHIP IS LICENSED TO ONLY SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:

FORD : LT-Light Truck, FORD MEDIUM TRUCK : MT-Medium Truck

ADDITIONAL LOCATION(S): For used vehicle sales only

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

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