



**Meeting Date:** March 30, 2023      **Agenda Type:** Consent Items for Action

**From:** Brent Lundmark      **Reviewed by:** Michael Short, P.E.  
Water Treatment &      Director of Water Services and  
Compliance Manager      Compliance

**Submitted by:** Ryan Kelso      **Approved by:** Ian Taylor  
Chief Operations Officer      Chief Executive Officer

**RECOMMENDED ACTION:** Authorize CEO or His Designee to Negotiate and Execute a Services and Goods Agreement with Austin Armature Works, LP for Water and Wastewater Systems Pump and Motor Repair, Maintenance, and Replacement Services

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## **BACKGROUND**

On November 7, 2022, New Braunfels Utilities (“NBU”) issued a request for proposals to award to one or more respondents for labor, material, and equipment to monitor, maintain, and replace existing water and wastewater system facility pumps (“Pump Services”) and motor repair and maintenance services (“Motor Services”) at various facilities throughout the NBU water and wastewater system for predictive maintenance and planned and un-planned services (the “Services”).

On December 2, 2022, NBU received three (3) proposals for the Services during the public solicitation process. NBU staff evaluated the proposals and determined two of the proposals to be the most advantageous to NBU considering the relative importance of price and the other evaluation factors included in the request for proposals. NBU staff recommends the selection of Austin Armature Works, LP (“Austin Armature”) and Lonestar Armature, LLC (“Lonestar Armature”) for the Services. NBU presented the Services and Goods Agreement with Lonestar Armature as a separate agenda item.

NBU staff requests that the Board of Trustees approve the services and goods agreement with Austin Armature.

This item is being presented to the Board because the total amount of this contract exceeds \$250,000.

## **FINANCIAL IMPACT**

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The total financial impact of the agreement with Austin Armature is \$2,500,000 with a not to exceed amount of \$500,000 for the initial one-year term and \$500,000 for each of the four (4) additional one-year terms. The Agreement is budgeted between the Water Treatment & Compliance Operations and Maintenance budget (“O&M Budget”) and the Capital Improvement Projects Aging Infrastructure budget (“Capital Budget”) for fiscal year 2023 and will be budgeted in the O&M and Capital Budgets of fiscal year 2024 through fiscal year 2027.

## **LINK TO STRATEGIC PLAN**

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### **Customers and Community**

### **People and Culture**

## **EXHIBITS**

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1. Contract with Austin Armature Works
2. Summary of Recommendation
3. Bid Tabulation