



Meeting Date: April 25, 2024 **Agenda Type:** Consent Items For Action

From: Carlos Salas **Reviewed by:** Greg Brown
Data Strategy Manager Chief Technology and Security Officer

Submitted by: Greg Brown **Approved by:** Ryan Kelso
Chief Technology and Security Officer Chief Executive Officer

RECOMMENDED ACTION: Authorize CEO or His Designee to Negotiate and Execute a Cooperative Agreement with Gartner, Inc. for IT Research and Advisory Subscription Services

BACKGROUND

New Braunfels Utilities (“NBU”) seeks to enter into an agreement with Gartner, Inc. (“Gartner”) to gain unbiased technical research and information on technology market trends. In addition, Gartner will provide NBU with one-on-one consultation services, executive advisors, planning and purchasing tools, educational conferences, and peer connections. Through this new agreement, NBU will gain advice and research on software solutions, vendor ratings, new and future technology innovations, industry best practices, contract evaluation, and solutions to utility technology challenges. As a result of these information services, NBU can select software and technology that is the best fit for our organization and provides the best value with a reduced time to production.

NBU selected Gartner through the Texas Department of Information Resources to provide subscription services for technology research and information services, which satisfies the Texas legal competitive requirements for purchasing goods and/or services.

NBU staff requests that the Board of Trustees approve the contract with Gartner Inc. This item is being presented to the board because the total amount of the contract exceeds \$250,000.

FINANCIAL IMPACT

The amount of the contract with Gartner is \$722,334.00. This total includes an annual cost of \$231,540.00 for year one, \$240,585.00 for year two, and \$250,209.00 for year three.

LINK TO STRATEGIC PLAN

Customers and Community

Stewardship

Financial Excellence

EXHIBITS

1. DIR-TSO-4099 Contract