Attachment 2.1 - DIR Customer Price

State of Texas DIR Appendix C - Amendment 4

Prices for each annual term applies to orders received during the effective dates specified for each annual term unless indicated otherwise on the schedule. Delivery start date of service(s) order shall be no later than the first of the month following the expiration of the pricing. To be eligibility for these rates, purchasing entity must be a States of Texas government entity, public sector entity, or a nonprofit wholly owned and operated by government.

The Customer Pricing listed herein for 01 FEB 2022 thru 31 JAN 2023 and 01 FEB 2023 thru 31 JAN 2024 (i.e. out-year pricing) are maximum not to exceed rates. The actual price an eligible client will pay for the renewal of any existing Service during the out-year(s) or the issuance of a new order during an out-year will be consistent with the then current Gartner Public Sector pricing plus any applicable administrative fee(s) or the rates herein, whichever is less, for the Service(s) ordered. Please check with account representative for actual pricing before purchasing.

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	*Feb 1, 2023 to Jan 31, 2024
SECTION 1.0.1 - Team Plus Solution Research Services			
Global CIO Team Plus [1] - Invitation Only			
Global CIO	190,227	209,250	230,175
Divisional CIO	142,167	156,384	172,023
Global IT Leader	142,167	156,384	172,023
Global IT Leadership Team Plus [1] - Invitation Only			
Global Team Leader	129,975	142,973	157,271
Global Partner Member	118,590	130,449	143,494
- Check with your Gartner account executive for available domains.			
Advisor Member	45,139	49,653	54,619
Executive Programs Leadership Team Plus for Global Enterprises [1]			
Leader	141,159	155,275	170,803
IT Executive	141,159	155,275	170,803
(may purchase IT Leadership Team Plus Members)			
Global Partner	122,016	134,218	147,640
- Check with your Gartner account executive for available domains. (may purchase Enterprise IT Leadership Team Plus Members)			
Delegate Leader - Renewal Only [6]	52,192	57,412	63,154
(may purchase IT Leadership Team Plus Members)			
Advisor Leader	38,288	42,117	46,329
(may purchase IT Leadership Team Plus Members)			
Cross Function Member	27,608	30,369	33,406
Executive Programs Leadership Team Plus [1]			
Leader	97,834	107,618	118,380
IT Executive Member or IT Executive Leader	97,834	107,618	118,380
(IT Executive Leader must purchase IT Leadership Team Plus Members)			
Partner Member or Partner Leader	89,472	98,420	108,262
- Check with your Gartner account executive for available domains. (Partner Leader must purchase Enterprise IT Leadership Team Plus Members)			
Partner Member or Partner Leader - Renewing Subscriber [6]	83,829	92,212	101,434
– For license purchase **before Feb-01-2020** with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Plus Member			

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	*Feb 1, 2023 to Jan 31, 2024
Delegate Member or Delegate Leader - Renewal Only [6] (Delegate Leader must purchase IT Leadership Team Plus Members)	52,192	57,412	63,154
Advisor Member or Advisor Leader (Advisor Leader must purchase IT Leadership Team Plus Members)	38,288	42,117	46,329
Cross Function Member	27,608	30,369	33,406
Enterprise IT Leaders Initiative Team [1] - Renewal Only [6] – For license purchase **before Feb-01-2022** with continuous renewal.			
Leader	86,348	94,983	104,482
Advisor Member	45,139	49,653	54,619
Enterprise IT Leadership Team Plus for Global Enterprise [1]			
Global Team Leader - Check with your Gartner account executive for available domains.	110,026	123,230	138,018
Global Team Leader - Renewing Subscriber [6] – For license purchase **before Feb-01-2021** with continuous renewal.	100,655	110,721	121,794
Global Advisor Team Leader (may purchase Enterprise IT Leadership Team Plus Members)	34,862	38,349	42,184
Advisor Member	34,862	38,349	42,184
Cross Function Member	21,159	23,275	25,603
Enterprise IT Leadership Team Plus [1]			
Leader - Check with your Gartner account executive for available domains.	82,519	92,422	103,513
Leader - Renewing Subscriber [6] – For license purchase **Feb-01-2020 to Jan-31-2021** with continuous renewal.	75,466	83,013	91,315
Leader - Renewing Subscriber [6] – For license purchase **before Feb-01-2020** with continuous renewal.	70,832	77,916	85,708
Advisor Member	34,862	38,349	42,184
Cross Function Member	21,159	23,275	25,603
IT Leadership Team Plus [1]			
Leader	34,862	38,349	42,184
Advisor Member	34,862	38,349	42,184
Cross Function Member	21,159	23,275	25,603
SECTION 1.0.2 - Team Plus Solution with Industry Research Services			
Global CIO Team Plus with Industry (one industry) [2] - Invitation Only			
Global CIO	198,288	218,117	239,929
Divisional CIO	155,265	170,792	187,872
Global IT Leader	155,265	170,792	187,872

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	*Feb 1, 2023 to Jan 31, 2024
Global IT Leadership Team Plus with Industry (one industry) [2] - Invitation Only			
Global Team Leader	143,074	157,382	173,121
Global Partner Member	130,378	143,416	157,758
- Check with your Gartner account executive for available domains			
Advisor Member	49,673	54,641	60,106
Executive Programs Leadership Team Plus with Industry for Global Enterprises [2] (one industry)			
Leader	155,366	170,903	187,994
IT Executive	155,366	170,903	187,994
(may purchase Industry Advisory Services Leadership Team Plus Members)			
Global Partner	134,308	147,739	162,513
- Check with your Gartner account executive for available domains. (may purchase Enterprise IT Leadership Team Plus with Industry Members)			
Delegate Leader - Renewal Only [6]	59,346	65,281	71,810
(may purchase Industry Advisory Services Leadership Team Plus Members)			
Advisor Leader	46,046	50,651	55,717
(may purchase Industry Advisory Services Leadership Team Plus Members)			
Cross Function Member	30,731	33,805	37,186
Executive Programs Leadership Team Plus with Industry [2] (one industry)			
Leader	106,398	117,038	128,742
IT Executive Member or IT Executive Leader	106,398	117,038	128,742
(IT Executive Leader must purchase Industry Advisory Services Leadership Team Plus Members)			
Partner Member or Partner Leader	99,144	109,059	119,965
- Check with your Gartner account executive for available domains. (Partner Leader must purchase Enterprise IT Leadership Team Plus with Industry Members)			
Partner Member or Partner Leader - Renewing Subscriber [6]	92,998	102,298	112,528
– For license purchase **before Feb-01-2020** with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Plus with Industry			
Delegate Member or Delegate Leader - Renewal Only [6]	59,346	65,281	71,810
(Delegate Leader must purchase Industry Advisory Services Leadership Team Plus Members)			
Advisor Member or Advisor Leader	46,046	50,651	55,717
(Advisor Leader must purchase Industry Advisory Services Leadership Team Plus Members)			
Cross Function Member	30,731	33,805	37,186
Enterprise IT Leaders Initiative Team with Industry [2] (one industry) - Renewal Only [6] – For license purchase **before Feb-01-2022** with continuous renewal.			
Leader	96,524	106,177	116,795
Advisor Member	53,804	59,185	65,104

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	*Feb 1, 2023 to Jan 31, 2024
Enterprise IT Leadership Team Plus with Industry for Global Enterprises [2] (one industry)			
Global Team Leader - Check with your Gartner account executive for available domains.	121,109	135,643	151,921
Global Team Leader - Renewing Subscriber [6] – For license purchase **before Feb-01-2020** with continuous renewal.	110,832	121,916	134,108
Global Advisor Team Leader (may purchase Enterprise IT Leadership Team Plus with Industry Team Members)	41,713	45,885	50,474
Advisor Member	41,713	45,885	50,474
Cross Function Member	25,492	28,042	30,847
Enterprise IT Leadership Team Plus with Industry [2] (one industry)			
Leader - Check with your Gartner account executive for available domains.	92,393	103,481	115,899
Leader - Renewing Subscriber [6] – For license purchase **Feb-01-2020 to Jan-31-2021** with continuous renewal.	84,535	92,989	102,288
Leader - Renewing Subscriber [6] – For license purchase **before Feb-01-2020** with continuous renewal.	79,295	87,225	95,948
Advisor Member	41,713	45,885	50,474
Cross Function Member	25,492	28,042	30,847
Industry Advisory Services Leadership Team Plus [2] (one industry)			
Leader	41,713	45,885	50,474
Advisor Member	41,713	45,885	50,474
Cross Function Member	25,492	28,042	30,847
SECTION 1.1.1 - Team Solution Research Services			
Executive Programs Leadership Team [1]			
Leader	86,186	94,805	104,286
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase IT Leadership Team Members)	86,186	94,805	104,286
Partner Member or Partner Leader - Check with your Gartner account executive for available domains. (Partner Leader must purchase Enterprise IT Leadership Team Members)	73,365	80,702	88,773
Partner Member or Partner Leader - Renewing Subscriber [6] – For license purchase **before Feb-01-2020** with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Members)	70,030	77,033	84,737
Delegate Member or Delegate Leader - Renewal Only [6] (Delegate Leader must purchase IT Leadership Team Members)	46,177	50,795	55,875
Advisor Member or Advisor Leader (Advisor Leader must purchase IT Leadership Team Members)	33,511	36,863	40,550
Cross Function Member	23,365	25,702	28,273
Role Member	16,280	17,908	19,699

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Executive Programs Leadership Team Essentials [1] - Limited Availability [3]			
Leader	86,186	94,805	104,286
Essentials Member - Limited Availability [3]	9,098	10,008	11,009
Enterprise IT Leadership Team [1]			
Leader	68,013	76,175	85,316
- Check with your Gartner account executive for available domains.			
Leader - Renewing Subscriber [6]	65,767	72,344	79,579
– For license purchase **Feb-01-2020 to Jan-31-2021** with continuous renewal.			
Leader - Renewing Subscriber [6]	61,343	67,478	74,226
– For license purchase **before Feb-01-2020** with continuous renewal.			
Advisor Member	30,552	33,608	36,969
Cross Function Member	17,969	19,766	21,743
Role Member	11,301	12,432	13,676
Essentials Member	9,098	10,008	11,009
IT Leadership Team [1]			
Leader	30,552	33,608	36,969
Advisor Member	30,552	33,608	36,969
Cross Function Member	17,969	19,766	21,743
Role Member	11,301	12,432	13,676
Essentials Member	9,098	10,008	11,009
SECTION 1.1.2 - Team Solution with Industry Research Services			
Executive Programs Leadership Team with Industry [2] **(one industry)**			
Leader	97,633	107,397	118,137
IT Executive Member or IT Executive Leader	97,633	107,397	118,137
(IT Executive Leader must purchase Industry Advisory Services Leadership Team Members)			
Partner Member or Partner Leader	90,781	99,860	109,846
- Check with your Gartner account executive for available domains. (Partner Leader must purchase Enterprise IT Leadership Team with Industry Members)			
Partner Member or Partner Leader - Renewing Subscriber [6]	85,139	93,653	103,019
– For license purchase **before Feb-01-2020** with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team with Industry			
Delegate Member or Delegate Leader - Renewal Only [6]	54,509	59,960	65,956
(Delegate Leader must purchase Industry Advisory Services Leadership Team Members)			
Advisor Member or Advisor Leader	42,318	46,550	51,205
(Advisor Leader must purchase Industry Advisory Services Leadership Team Members)			
Cross Function Member	28,212	31,034	34,138
Role Member	20,051	22,057	24,263

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Executive Programs Leadership Team with Industry [2] (one industry)			
Leader	97,633	107,397	118,137
Essentials Member - Limited Availability [3]	9,371	10,309	11,340
Enterprise IT Leadership Team with Industry [2] (one industry)			
Leader	84,635	94,792	106,168
- Check with your Gartner account executive for available domains.			
Leader - Renewing Subscriber [6]	77,482	85,231	93,755
– For license purchase **Feb-01-2020 to Jan-31-2021** with continuous renewal.			
Leader - Renewing Subscriber [6]	72,746	80,021	88,024
– For license purchase **before Feb-01-2020** with continuous renewal.			
Advisor Member	38,288	42,117	46,329
Cross Function Member	23,477	25,825	28,408
Role Member	13,401	14,742	16,217
Essentials Member	9,371	10,309	11,340
Industry Advisory Services Leadership Team [2] (one industry)			
Leader	38,288	42,117	46,329
Advisor Member	38,288	42,117	46,329
Cross Function Member	23,477	25,825	28,408
Role Member	13,401	14,742	16,217
Essentials Member	9,371	10,309	11,340
SECTION 1.2 - Individual Solution Research Services			
Research Board for Global Executives - Invitation Only			
Global CIO	190,227	209,250	230,175
Executive Programs Individual Solutions			
Member (Single User)	95,167	104,684	115,153
Member (Multi User)	84,445	92,890	102,179
Two Additional Meetings Add-on - Limited Availability [3]	17,503	19,254	21,180
Executive Programs Individual Solutions with Industry (one industry)			
Member (Single User)	106,499	117,149	128,864
Member (Multi User)	95,618	105,180	115,698
IT Leaders			
Individual Access Advisor (Single User)	40,447	44,492	48,942
Individual Access Advisor (Multi User)	30,552	33,608	36,969
Reference (Single User)	27,168	29,885	32,874
Reference (Multi User)	17,246	18,971	20,869

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Industry Advisory Services (one industry)			
Individual Access Advisor (Single User)	49,472	54,420	59,862
Individual Access Advisor (Multi User)	38,288	42,117	46,329
Reference (Single User)	33,351	36,687	40,356
Reference (Multi User)	22,771	25,049	27,554
Core Connect			
Advisor (Single User)	33,371	36,709	40,380
Advisor (Multi User)	24,350	26,785	29,464
Reference (Single User)	21,423	23,566	25,923
Reference (Multi User)	12,340	13,574	14,932
IT News and Insights - per license	686	755	831
SECTION 1.3 - Multi-user Research Services			
Technical Professionals [4] (per agency)			
Advisor Department	118,229	130,052	143,058
Reference Department	79,647	87,612	96,374
Advisor Team	58,842	64,727	71,200
Technical Professionals Small & Midsize Business (SMB) [4, 5] (per agency)			
Advisor SMB	62,671	68,939	75,833
Reference SMB	41,613	45,775	50,353
IT Associates 100 Research Notes - Limited Availability [3, 4]	27,406	30,147	33,162
SECTION 1.4 - Other Services			
Strategic Advisory Services [4] - for clients with research services			
Internal Advisory Session	16,726	18,399	20,239
Remote Advisory Services	8,262	9,089	9,998
Conferences - North America [8] - *Price per ticket. Ticket pricing expires December 31 of the year indicated.*			
IT Symposium/Xpo	4,931	5,425	5,968
Summit (BI, Data Center, Security, or Apps)	3,357	3,693	4,063
Summit (excludes BI, Data Center, Security, and Apps)	2,841	3,126	3,439
SECTION 1.5 - Gartner Business Services			
Customer Service & Support Leaders Team [7]			
Leader	32,343	35,578	39,136
Advisor Member	32,343	35,578	39,136
Reference Member	14,509	15,960	17,556

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Customer Service & Support Leaders Individual Access			
Advisor (Single User)	43,225	47,548	52,303
Advisor (Multi User)	32,343	35,578	39,136
Chief Financial Officers Team [7]			
Leader	88,968	97,865	107,652
Advisor Member or Advisor Leader (Advisor Leader must purchase Finance Leaders Team Members)	32,343	35,578	39,136
Reference Member	15,013	16,515	18,167
Chief Financial Officers Individual Access			
Individual Access (Single User)	98,036	107,840	118,624
Individual Access (Multi User)	88,968	97,865	107,652
Finance Leaders Team [7]			
Leader	32,343	35,578	39,136
Advisor Member	32,343	35,578	39,136
Reference Member	15,013	16,515	18,167
Finance Leaders Individual Access			
Advisor (Single User)	43,225	47,548	52,303
Advisor (Multi User)	32,343	35,578	39,136
Chief Human Resources Officers Team [7]			
Leader	88,968	97,865	107,652
Advisor Member or Advisor Leader (Advisor Leader must purchase Human Resources Leaders Team Members)	32,343	35,578	39,136
Reference Member	17,834	19,618	21,580
Chief Human Resources Officers Individual Access			
Individual Access (Single User)	98,036	107,840	118,624
Individual Access (Multi User)	88,968	97,865	107,652
Human Resources Leaders Team [7]			
Leader	32,343	35,578	39,136
Advisor Member	32,343	35,578	39,136
Reference Member	17,834	19,618	21,580
Human Resources Leaders Individual Access			
Advisor (Single User)	43,225	47,548	52,303
Advisor (Multi User)	32,343	35,578	39,136

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Human Resources Professionals [7]			
Reference - Up to 20 HR Professionals	39,597	43,557	47,913
Reference - Up to 5 HR Professionals	24,585	27,044	29,749
TalentNeuron™			
Single Country	31,537	34,691	38,161
Single Country Reference	24,081	26,490	29,139
Additional 5 Users	4,535	4,989	5,488
Additional Workbench	10,781	11,860	13,046
Legal, Risk and Compliance Leaders Team [7]			
Leader	27,910	30,701	33,772
Advisor Member	27,910	30,701	33,772
Reference Member	11,184	12,303	13,534
Legal, Risk and Compliance Leaders Individual Access			
Advisor (Single User)	36,978	40,676	44,744
Advisor (Multi User)	27,910	30,701	33,772
Marketing Leaders Team [7]			
Leader	40,807	44,888	49,377
Advisor Member	40,807	44,888	49,377
Reference Member	16,021	17,624	19,387
Marketing Leaders Individual Access			
Advisor (Single User)	49,069	53,976	59,374
Advisor (Multi User)	40,807	44,888	49,377
Enterprise Supply Chain Leadership Team [7] - Limited Availability [3]			
Leader	64,809	72,587	81,298
Leader - Renewing Subscriber [6] – For license purchase **before Feb-01-2021** with continuous renewal.	61,794	67,974	74,772
Advisor Member	31,173	34,291	37,721
Cross Function Member	18,417	20,259	22,285
Essentials Member	9,260	10,186	11,205
Supply Chain Leadership Team [7] - Limited Availability [3]			
Leader	31,173	34,291	37,721
Advisor Member	31,173	34,291	37,721
Cross Function Member	18,417	20,259	22,285
Essentials Member	9,260	10,186	11,205

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Supply Chain Leaders - Limited Availability [3]			
Individual Access Advisor (Single User)	41,256	45,382	49,921
Individual Access Advisor (Multi User)	31,173	34,291	37,721
Reference (Single User)	27,691	30,461	33,508
Reference (Multi User)	17,598	19,358	21,294
News and Insights - per seat	686	755	831
SECTION 2 - Renewal Only Services [6]			
Executive Programs Member Basic - Renewal Only [6]			
Member Basic (Single User)	65,479	72,027	79,230
Member Basic (Multi User)	58,580	64,438	70,882
Executive Programs Member Basic with Industry (one industry) - Renewal Only [6]			
Member Basic (Single User)	75,870	83,457	91,803
Member Basic (Multi User)	68,917	75,809	83,390
IT Executives - Renewal Only [6]			
CIO Signature	108,501	119,352	131,288
CIO (Single User)	98,115	107,927	118,720
CIO (Multi User)	87,024	95,727	105,300
CIO Essentials (Single User)	65,479	72,027	79,230
CIO Essentials (Multi User)	58,580	64,438	70,882
Enterprise IT Leaders - Renewal Only [6]			
Individual Access (Single User) – For license purchase **after Feb-01-2020** with continuous renewal.	TBD	TBD	TBD
Individual Access (Multi User) – For license purchase **after Feb-01-2020** with continuous renewal.	TBD	TBD	TBD
Individual Access (Single User) – For license purchase **before Feb-01-2020** with continuous renewal.	73,243	80,568	88,625
Individual Access (Multi User) – For license purchase **before Feb-01-2020** with continuous renewal.	61,283	67,412	74,154
Two Onsite Meetings Add-on - Limited Availability [3]	17,503	19,254	21,180
Industry Add-on (one industry) [4]	11,285	12,414	13,656
Enterprise Supply Chain Leaders - Renewal Only [6]			
Individual Access (Single User) – For license purchase **before Feb-01-2021** with continuous renewal.	74,464	81,911	90,103
Individual Access (Multi User) – For license purchase **before Feb-01-2021** with continuous renewal.	61,794	67,974	74,772
Two Onsite Meetings Add-on - Limited Availability [3]	17,503	19,254	21,180

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Subscription Services	Effective dates		
	Feb 1, 2021 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	*Feb 1, 2023 to Jan 31, 2024
SECTION 3 - Research Services for Public & Non-Profit Higher Education University or College ONLY [9]			
Core IT Research for Higher Education (per student campus)			
Core IT Research for Higher Education Campus Reference for a community college	30,026	33,029	36,332
Core IT Research for Higher Education Campus Reference for a college or university with 1 to 4,999 Student FTE	30,026	33,029	36,332
Core IT Research for Higher Education Campus Reference for a college or university with 5,000 to 9,999 Student FTE	60,052	66,058	72,664
Core IT Research for Higher Education Campus Reference for a college or university with 10,000 to 24,999 Student FTE	90,078	99,087	108,996
Core IT Research for Higher Education Campus Reference for a college or university with 25,000+ Student FTE	120,104	132,116	145,328
Technical Professional for Higher Education [4] (per student campus)			
Technical Professional Advisor for IT Staff only of a college or university	62,671	68,939	75,833
Technical Professional Reference for IT Staff only of a college or university	41,613	45,775	50,353

Purchasing guidelines:

"Single User" applies to a buying center that has one individual license; "Multi User" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

[1] **Team** licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses per Partner license. Global CIO team solutions with one Leader and less than three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), Global CIO Team etc.

[2] **Team with Industry** licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses per Partner license. Global CIO team solutions with one Leader and less than three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus with

* Contract expires April 6, 2023.

Attachment 2.1 - DIR Customer Price

Industry configuration may only contain Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team with Industry (non-Plus), Team Plus, Team (no industry, non-Plus), Global CIO Team etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

[3] Availability is limited. Please check with your Gartner Sales representative before ordering.

[4] Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

[5] Technical Professionals SMB is a per agency license available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

[6] **Renewal Only** and **Renewing Subscriber** services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

   Team Delegate Member and Delegate Leader licenses: purchased before February 1, 2020
   Executive Programs Member Basic and Member Basic with Industry: purchased before April 1, 2019
   IT Executives: purchased before September 1, 2015

[7] Gartner Business Services Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. Each Enterprise Supply Chain Leadership Team must have a maximum of one Leader, at least two (2) Advisor Members or Cross Function Members, and up to eight (8) other team member licenses. For all other Team Leader, each Team Leader must have three (3) to ten (10) Team Members coterminous with the Leader license. A Customer Service & Support Team or Legal & Compliance Leaders Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Finance Leaders Team may only consist of Finance Leaders Team licenses. Human Resources Professionals requires the purchase and maintenance of a coterminous Chief Human Resources Officers Team or Human Resources Team.

[8] Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, Symposium ticket price for term "Feb 1, 2021 to Jan 31, 2022 " applies to orders received on or before December 31, 2021. Future ticket prices have not been released; please check with account representatives for future pricing at the time of purchase.

[9] Higher Education products are only available to eligible public and not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrollment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

Gartner reserves the right to update its pricing on an annual basis consistent with the then current Gartner Public Sector pricing.

* Contract expires April 6, 2023.

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Table 2: Additional New Products and Pricing

Prices for each annual term applies to orders received during the effective dates specified for each annual term unless indicated otherwise on the schedule. Delivery start date of service(s) order shall be no later than the first of the month following the expiration of the pricing. To be eligibility for these rates, purchasing entity must be a States of Texas government entity, public sector entity, or a nonprofit wholly owned and operated by government.

The Customer Pricing listed herein for 01 FEB 2023 thru 31 JAN 2024 (i.e. out-year pricing) are maximum not to exceed rates. The actual price an eligible client will pay for the renewal of any existing Service during the out-year(s) or the issuance of a new order during an out-year will be consistent with the then current Gartner Public Sector pricing plus any applicable administrative fee(s) or the rates herein, whichever is less, for the Service(s) ordered. Please check with account representative for actual pricing before purchasing.

Subscription Services	Effective dates		
	Jan 1, 2022 to Jan 31, 2022	Feb 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Additional Services			
Gartner for CIOs Team Plus [10]			
Leader	61,260	63,074	69,382
Advisor Team Member or Advisor Team Leader (Advisor Team Leader must purchase IT Leadership Team Plus Members)	44,736	46,046	50,651
Cross Function Member	31,033	31,940	35,134
Gartner for CIOs			
Individual Access (Single User)	67,305	69,320	76,252
Individual Access (Multi User)	61,260	63,074	69,382
Gartner for CIOs Team Plus with Industry (one industry) [10]			
Leader	67,104	69,119	76,031
Advisor Team Member or Advisor Team Leader (Advisor Team Leader must purchase Industry Advisory Services Leadership Team Plus Members)	52,494	54,106	59,517
Cross Function Member	34,257	35,265	38,792
Gartner for CIOs with Industry (one industry)			
Individual Access (Single User)	73,854	76,071	83,679
Individual Access (Multi User)	67,104	69,119	76,031
Technical Professionals Team [4,5]	58,843	62,069	68,276
Additional Team Member	11,285	11,890	13,079
Conferences - North America [8] - *Price per ticket. Ticket pricing expires December 31 of the year indicated.*			
Finance Conference	2,948	2,948	TBD
ReImagineHR Conference	3,250	3,250	TBD
Marketing Symposium/Xpo	3,577	3,577	TBD
Supply Chain Symposium/Xpo	4,106	4,106	TBD

* Contract expires April 6, 2023.

Subscription Services	Effective dates		
	Jan 1, 2022 to Jan 31, 2022	May 1, 2022 to Jan 31, 2023	* Feb 1, 2023 to Jan 31, 2024
Additional Services			
Gartner for CISOs Executive or Gartner for CDAOs Executive			
– Other roles to be released and available upon request.			
Individual Access (Single User)	N/A	135,517	149,069
Individual Access (Multi User)	N/A	123,124	135,437
– Price includes Multi User volume incentive for the purchase of 2+ licenses.			
Team Leader [11]	N/A	123,124	135,437
– Price includes Multi User volume incentive.			
Team Member	N/A	46,852	51,538
Tech Professional Team Member	N/A	18,237	20,061
Gartner for CISOs or Gartner for CDAOs			
– Other roles to be released and available upon request.			
Individual Access (Single User)	N/A	69,320	76,252
Individual Access (Multi User)	N/A	63,074	69,382
– Price includes Multi User volume incentive for the purchase of 2+ licenses.			
Team Leader [11]	N/A	63,074	69,382
– Price includes Multi User volume incentive.			
Team Member	N/A	41,713	45,885
Tech Professional Team Member	N/A	15,819	17,401
Gartner for R&D Leaders			
Individual Access (Single User)	N/A	46,046	50,651
Individual Access (Multi User)	N/A	34,459	37,905
– Price includes Multi User volume incentive for the purchase of 2+ licenses.			
Team Leader [7]	N/A	34,459	37,905
– Price includes Multi User volume incentive.			
Team Advisor Member	N/A	34,459	37,905
Team Reference Member	N/A	18,943	20,838

* Contract expires April 6, 2023.

Purchasing guidelines:

"Single User" applies to a buying center that has one individual license; "Multi User" applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common "Bill To" address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

[4] Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

[5] Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader. Technical Professionals SMB is a per agency license available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

[7] Gartner Business Services Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. Each Enterprise Supply Chain Leadership Team must have a maximum of one Leader, at least two (2) Advisor Members or Cross Function Members, and up to eight (8) other team member licenses. For all other Team Leader, each Team Leader must have three (3) to ten (10) Team Members coterminous with the Leader license. A Customer Service & Support Team or Legal & Compliance Leaders Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Finance Leaders Team may only consist of Finance Leaders Team licenses. Human Resources Professionals requires the purchase and maintenance of a coterminous Chief Human Resources Officers Team or Human Resources Team.

[8] Ticket prices apply to orders received by December 31st of the year indicated for the start of each term. For example, Symposium ticket price for term "Feb 1, 2022 to Jan 31, 2023" applies to orders received on or before December 31, 2022. Future ticket prices have not been determined and labeled as "TBD"; please check with account representatives for future pricing at the time of purchase.

[10] Gartner for CIOs team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team. Each Leader type license must have one (1) to ten (10) team member licenses. All licenses in a Team with Industry solution must purchase access to the same industry. All licenses in a team must be coterminous and of the same team type. For example, a CIOs Team Plus with Industry configuration may only contain CIOs Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team Plus (no Industry), Team (no industry, non-Plus), Global CIO Team etc.

[11] Team licenses for Gartner for CISOs, CDAOS, and other like kind role-based team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team configuration. Each Leader must have one (1) to ten (10) coterminous Team Member licenses. All licenses in a team configuration must purchase coterminous access to the same role-based service level solution. For example, a Gartner for CISOs Executive team configuration may only contain Gartner for CISOs Executive team licenses and cannot include other types of licenses such as self-directed or Gartner for CDAOs Executive licenses Team etc.

* Contract expires April 6, 2023.

SERVICE	SERVICE DESCRIPTION URL
CIOs Team Plus	
Leader	https://sd.gartner.com/sd_cio_team_plus_leader.pdf
Advisor Team Member	https://sd.gartner.com/sd_cio_team_plus_advisor_member.pdf
Advisor Team Leader	https://sd.gartner.com/sd_cio_team_plus_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_cio_team_plus_cf.pdf
CIOs	
Individual Access	https://sd.gartner.com/sd_cio_individual_advisor.pdf
CIOs Team Plus with Industry (one industry)	
Leader	https://sd.gartner.com/sd_cio_team_plus_industry_leader.pdf
Advisor Team Member	https://sd.gartner.com/sd_cio_team_plus_industry_advisor_member.pdf
Advisor Team Leader	https://sd.gartner.com/sd_cio_team_plus_industry_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_cio_team_plus_industry_cf.pdf
CIOs with Industry (one industry)	
Individual Access	https://sd.gartner.com/sd_cio_individual_advisor_industry.pdf
Technical Professionals Team	
Leader	https://sd.gartner.com/sd_techpro_team_leader.pdf
Additional Team Member	https://sd.gartner.com/sd_techpro_team_member.pdf
Conferences - North America	
Finance Conference	https://sd.gartner.com/sd_finance_conference_ticket.pdf
ReImagineHR Conference	https://sd.gartner.com/sd_reimaginehr_ticket.pdf
Marketing Symposium/Xpo	https://sd.gartner.com/sd_marketing_symp_ticket.pdf
Supply Chain Symposium/Xpo	https://sd.gartner.com/sd_sc_symp_ticket.pdf
Gartner for CISOs Executive	
Individual Access	https://sd.gartner.com/sd_ciso_exec_indiv_access.pdf
Team Leader	https://sd.gartner.com/sd_ciso_exec_ldr.pdf
Team Member	https://sd.gartner.com/sd_ciso_exec_mbr.pdf
Tech Professional Team Member	https://sd.gartner.com/sd_ciso_exec_techpro_mbr.pdf
Gartner for CISOs	
Individual Access	https://sd.gartner.com/sd_ciso_indiv_access.pdf
Team Leader	https://sd.gartner.com/sd_ciso_ldr.pdf
Team Member	https://sd.gartner.com/sd_ciso_mbr.pdf
Tech Professional Team Member	https://sd.gartner.com/sd_ciso_techpro_member.pdf

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Gartner for CDAOs Executive

Individual Access	https://sd.gartner.com/sd_cdao_exec_indiv_access.pdf
Team Leader	https://sd.gartner.com/sd_cdao_exec_ldr.pdf
Team Member	https://sd.gartner.com/sd_cdao_exec_mbr.pdf
Tech Professional Team Member	https://sd.gartner.com/sd_cdao_exec_techpro_mbr.pdf

Gartner for CDAOs

Individual Access	https://sd.gartner.com/sd_cdao_indiv_access.pdf
Team Leader	https://sd.gartner.com/sd_cdao_ldr.pdf
Team Member	https://sd.gartner.com/sd_cdao_mbr.pdf
Tech Professional Team Member	https://sd.gartner.com/sd_cdao_techpro_member.pdf

Gartner for R&D Leaders

Individual Access	https://sd.gartner.com/sd_rd_leaders_indiv_access_advisor.pdf
Team Leader	https://sd.gartner.com/sd_rd_leaders_team_leader.pdf
Team Advisor Member	https://sd.gartner.com/sd_rd_leaders_team_advisor_member.pdf
Team Reference Member	https://sd.gartner.com/sd_rd_leaders_team_reference_member.pdf

* Contract expires April 6, 2023.