



Meeting Date: December 12, 2024 **Agenda Type:** Consent Items for Action

From: Justin Stroupe **Reviewed by:** Greg Brown
Operational Technology Chief Technology and Security
Manager Officer

Submitted by: Greg Brown **Approved by:** Ryan Kelso
Chief Technology and Chief Executive Officer
Security Officer

RECOMMENDED ACTION: Authorize the CEO to Negotiate and Execute a Materials and Ongoing Services Agreement with Anixter, Inc. for the Purchase of Itron Network Integrated Devices, Software Tools, and Software as a Service

BACKGROUND

To continue supporting, enhancing, and expanding the Dynamic Connections Automated Metering Infrastructure (“AMI”) project that began in 2015, New Braunfels Utilities (“NBU”) must procure meters and hardware to maintain the AMI, support new customers, and replace aging infrastructure. As a result of AMI, NBU continues to improve its reliability through System Average Interruption Duration Index (“SAIDI”) and System Average Interruption Frequency Index (“SAIFI”) reductions and over \$1,500,000 saved from reduced truck rolls.

NBU staff has determined that Anixter, Inc. is a sole-source provider of the Itron Networked Solutions Network Interface Cards. Section 252.022(a)(7) of the Texas Local Government Code provides an exemption from competitive bidding requirements for items that are available from only one source, including captive replacement parts or components for equipment. Because Anixter, Inc. is the only distributor of products compatible with NBU’s existing Automated Metering Infrastructure, the meters and materials qualify for an exemption from competitive bidding requirements.

The Agreement with Anixter, Inc. to purchase additional AMI Meters, Materials, and Software as a Service (“SaaS”) is for one year with four one-year renewals.

NBU staff requests that the Board of Trustees approve this Agreement with Anixter Inc.

These items are being presented to the Board because the total amount of the Agreement exceeds \$250,000.00.

FINANCIAL IMPACT

The total contract amount for the Procurement of AMI Meters, Materials, and SaaS fees for the Project is not to exceed \$10,000,000. SaaS fees are forecasted to be \$4.1 million over five years, with the remaining fees being allotted for electric meters and water endpoints for replacements and new sets.

LINK TO STRATEGIC PLAN

Infrastructure and Technology

Customers and Community

EXHIBITS

1. NBU AMI Contract Agreement Materials and Services