



**Meeting Date:** December 12, 2024      **Agenda Type:** Consent Items for Action

**From:** Jeffrey Jones      **Reviewed by:** Greg Brown  
Information Technology      Chief Technology and Security  
Manager      Officer

**Submitted by:** Greg Brown      **Approved by:** Ryan Kelso  
Chief Technology and      Chief Executive Officer  
Security Officer

**RECOMMENDED ACTION:** Authorize the CEO or His Designee to Negotiate and Execute a Cooperative Agreement with Waypoint Business Solutions, LLC for the Replacement of Servers Within the Consolidated VxRail Cluster

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## **BACKGROUND**

New Braunfels Utilities (“NBU”) deployed a stretch cluster data center in 2019 to support the full redundancy of its technology server infrastructure. The Information Technology (IT) Department replaces servers in the data center after five (5) years of service. The contract allows the IT Department to replace servers over multiple years to ensure high availability and maximum performance. This effort supports NBU’s commitment to the resiliency of essential services and enhanced customer experience.

The total amount for the server replacements is \$883,304.86, which exceeds the board approval level of \$250,000. The BuyBoard contract 661-22 with Waypoint Business Solutions, LLC will ensure the reliability of critical information technology systems. NBU’s selection of Waypoint Business Solutions, LLC to enter into this contract through the BuyBoard contract 661-22 satisfies the bidding requirements under Texas law.

NBU staff requests that the Board of Trustees approve this purchase with Waypoint Business Solutions, LLC, to ensure continued resiliency and reliability for NBU’s critical server infrastructure.

This item is being presented to the Board because the total amount of the contract exceeds \$250,000.00.

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## **FINANCIAL IMPACT**

The total amount of the contract is \$883,304.86. These funds are available in our Fiscal Year 2025 Capital Equipment budget.

## **LINK TO STRATEGIC PLAN**

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**Infrastructure and Technology**

**Financial Excellence**

## **EXHIBITS**

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1. Waypoint Business Solutions, LLC contract for Server Replacements of the VxRail cluster
2. Buyboard 661-22 Contract
3. Waypoint Business Solutions, LLC quote