

Exhibit A

# **POLICE EQUIPMENT AND SERVICES**

**VILLAGE OF NORTH BALTIMORE**

Submitted By: Axon Enterprise, Inc.

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**ORIGINAL**



**AXON ENTERPRISE, INC.**  
17800 NORTH 85<sup>TH</sup> STREET  
SCOTTSDALE, AZ 85255



12/02/2025

Village Administrator  
Village of North Baltimore  
205 North Main Street  
North Baltimore OH 45872

## **DEAR VILLAGE ADMINISTRATOR :**

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Axon Enterprise, Inc. submits this proposal in response to the Village of North Baltimore's Police Equipment and Services bid package. This response follows the requirements outlined in the published specifications and provides a complete, compliant solution across all requested equipment categories, software, training, and support.

The Village's bid identifies ten functional areas, including wearable cameras, in-car video systems, conducted-energy devices, charging and docking equipment, software and licensing, training, orientation, warranty, and delivery. Axon's proposed solution meets each of these requirements with equipment and services already in active use by public safety agencies nationwide. All proposed hardware is new and suitable for law-enforcement use, and all associated software, accessories, and services align with the operational expectations defined in the bid package.

This proposal offers a unified set of recording devices, energy weapons, evidence management tools, and support services designed to meet stated operational needs. The proposed equipment includes Axon Body 4 cameras, Axon Fleet 3 in-car video systems, and TASER 10 conducted-energy devices, supported by Axon Evidence for data storage, management, automated redaction, and administrator controls. Each component is provided with the required accessories, installation, training, licensing, warranty coverage, and support.

All pricing, equipment quantities, and included services are provided in accordance with the bid specifications. The required Bid Form and Affidavit of Non-Delinquency will accompany this submission.

For any questions regarding this proposal, please contact:

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Sincerely,

A handwritten signature in blue ink, appearing to read "R. Driscoll".

Deputy General Counsel  
Robert E. Driscoll, Jr.

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Our acceptance of this engagement is subject to completion of a formal agreement between both parties documenting the purchased products and services. Upon acceptance, the actual terms of our engagement will be documented in a separate writing to be signed by you and us. The information provided in this proposal is intended for informational purposes only and may not be copied, used, or modified, in whole or in part, for any purpose other than evaluation or as otherwise stated in the solicitation documents without Axon's written approval. All information and stats in this proposal are current as of January 1, 2025, unless otherwise noted.



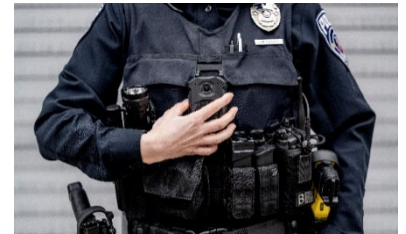


# SOLUTION OVERVIEW

The following Solution Overview describes the major components being proposed in response to the Village of North Baltimore's *Police Equipment and Services* bid package. This section describes the equipment and software in Axon's proposal. All proposed devices are new, suitable for law-enforcement use, and supplied with the required accessories, licensing, and support. This overview is intended to provide a clear, direct explanation of Axon's solution and demonstrate full compliance with the Village's requested capabilities.

## AXON BODY 4

When operating in unpredictable environments, users need a body-worn camera they can depend on—one that withstands daily wear, captures critical moments with clarity, and stays connected when it matters most. Axon Body 4 is built for this reality, helping camera operators document events, maintain situational awareness, and keep the device running reliably through the demands of a full shift.



Designed and tested to withstand impacts, weather, and daily field conditions, Axon Body 4 offers durability without adding bulk. The device's reengineered battery delivers approximately 13 hours of performance under normal operation, helping users stay ready throughout their shift without the need for frequent recharging or battery swaps. A range of secure mounting options allows users to place the camera in an ideal location, supporting clear evidence collection regardless of uniform type.

High-quality recording is a core function of Axon Body 4. Its custom-designed lens, advanced low-light optimization, and a four-microphone array work together to capture clear, detailed video and audio, even in challenging conditions. Recording features such as Pre-Event Buffer and Video Recall are designed to save critical video from before a recording starts and retrieve footage even if a recording was not manually activated.

Integrated LTE and Wi-Fi enable Axon Body 4 to automatically share live location data, deliver real-time alerts, and support optional livestreaming features. This connectivity allows public safety agencies to monitor situations as they unfold to enhance situational awareness and officer safety. These features are designed to operate passively in the background, helping minimize distraction and support focus during high-pressure situations.

After use, Axon Body 4 docks provide a hands-free solution for evidence upload, device charging, and system updates. Once placed in a dock, the camera automatically transfers recorded footage to secure storage, applies firmware updates and new settings, clears onboard memory, and recharges—helping maintain device readiness for the next shift.

By combining rugged construction, improved battery life, flexible mounting, reliable connectivity, and simplified evidence management, Axon Body 4 supports the capabilities users need—and the confidence agencies expect—to capture, connect, and protect critical moments.

## FEATURES AND BENEFITS

Axon Body 4 is designed for video and audio recording, device durability, mounting flexibility, connectivity, and secure data management. The following list outlines the features and benefits.





- ▶ **RUGGED CONSTRUCTION** – Tested to IP68 and MIL-STD-810H standards to support operation in wet, dusty, and high-impact environments. Tested to operate after drops from six feet (in ambient temperatures) and four feet (in cold temperatures).
- ▶ **LONG-LASTING BATTERY** – Integrated 4300 mAh lithium-ion battery provides approximately 13 hours of runtime per charge under normal operating conditions.
- ▶ **VERSATILE MOUNTING SYSTEM** – Works with clip, MOLLE, magnetic, and helmet mounts to support reliable placement across a wide range of uniforms and gear setups.
- ▶ **ADVANCED VIDEO CAPTURE** – Supports both configurable resolutions (480p, 720p, 1080p, 1440p) and wide or narrow fields of view with a frame rate of 30 FPS for clear, smooth recordings.
- ▶ **LOW-LIGHT PERFORMANCE** – Utilizes clear frame technology with less than 0.1 lux sensitivity to capture details in near-dark conditions without significant motion blur.
- ▶ **HIGH-QUALITY AUDIO PERFORMANCE** – Employs a four-microphone array with Nokia OZO Audio processing to help reduce background noise, enhance speech clarity, and improve directional sound capture.
- ▶ **RECORDING FAIL-SAFES** – Configurable pre-event buffer (up to 120 seconds) and Video Recall feature (up to 18 hours) help preserve key moments even without manual activation.
- ▶ **BUILT-IN CONNECTIVITY** – Integrated LTE, Wi-Fi, and GPS capabilities enable passive location tracking, real-time alerts, livestreaming, and Watch Me notifications without disrupting recording operations.
- ▶ **AXON SIGNAL TECHNOLOGY INTEGRATION** – Communicates with Axon-connected devices to begin a recording when certain actions are detected, such as a user arming a TASER energy weapon.
- ▶ **WIRELESS EVIDENCE UPLOAD** – Allows users to wirelessly send select evidence files directly from the camera to Axon Evidence.
- ▶ **AUTOMATED DOCKING AND EVIDENCE UPLOAD** – Hands-free docking charges the camera, applies firmware updates, clears device storage, and securely uploads footage to Axon Evidence.
- ▶ **LARGE INTERNAL STORAGE** – Provides 128 GB of secure onboard memory.
- ▶ **SECURE DATA PROTECTION** – Full-disk AES-256-XTS encryption helps protect captured evidence at rest; communication between the camera and storage uses 256-bit TLS 1.2 encryption with Perfect Forward Secrecy.



## AXON FLEET 3

When conducting patrol operations, users need a video system they can depend on—one that adapts to changing field conditions to support clear, reliable evidence capture. Axon Fleet 3 is designed for these tasks and helps law enforcement professionals record critical events both on the road and within the vehicle—confidently and with fewer distractions.

Axon Fleet 3 supports high-quality video and audio recording in a range of environments, from fast-moving roadside stops to low-light interactions in the back seat. Features such as pre-event buffer and Video Recall help preserve important footage even when a recording isn't manually started, while built-in microphones and advanced imaging features support detailed scene documentation.

The system includes a front-facing Dual-View Camera to document video of the scene in front of the vehicle. A separate infrared-equipped Interior Camera records rear-cabin activity in full color during the day and greyscale at night, helping capture subject behavior. These components connect directly to the Axon Fleet Hub, which manages in-vehicle storage, camera activation, and evidence upload. Together, these elements provide flexible video capture and full-cabin visibility with minimal disruption to the vehicle layout.



Axon Fleet 3 is purpose-built for in-vehicle use and system durability, with components that are tested against vibration, impact, and temperature extremes. Power over Ethernet (PoE) cabling provides a stable power source and high-speed data transmission between components, helping promote consistent performance. An integrated supercapacitor supports a safe shutdown in the event of sudden power loss, helping preserve captured evidence.

Connectivity features help users and supervisors maintain operational readiness without interrupting focus in the field. Axon Fleet 3 captures continuous location information from multiple satellites, which helps to maintain vehicle tracking even in difficult environments, such as tunnels, parking garages, or dense urban areas.

In-field workflows are streamlined with the Axon Fleet Dashboard software, which allows users to review, tag, and prioritize video upload directly from the vehicle's MDC. Encrypted transfer and chain-of-custody protections help maintain evidentiary integrity, while features in Axon Evidence support streamlined file management post-upload. Configuration and inventory tools in Axon Evidence help administrators tailor system behavior and monitor hardware across the fleet—supporting operational consistency without adding complexity.

By combining dual-camera coverage, integrated ALPR, and in-cabin review and upload workflows, Axon Fleet 3 helps law enforcement professionals capture and manage video evidence clearly and securely, while remaining focused on their patrol responsibilities.

### FEATURES AND BENEFITS

- ▶ **DUAL-VIEW VIDEO RECORDING** – Front-facing camera captures wide-angle roadway footage and high-resolution license plates simultaneously with two integrated lenses
- ▶ **INTERIOR CAMERA WITH INFRARED ILLUMINATION** – Captures clear video of rear-cabin activity in full color during the day and greyscale at night to support documentation of subject behavior



- ▶ **AUTO-ADJUSTING VIDEO PERFORMANCE** – Purpose-built for dynamic environments, the camera uses fast shutter speeds and auto-exposure to adapt in real time and deliver clear video in changing conditions
- ▶ **AXON SIGNAL INTEGRATION** – Built-in Axon Signal technology can start a recording based on vehicle events—such as lightbar activation, door opening, or weapon unholstering—reducing reliance on manual triggers
- ▶ **VIDEO RECORDING FAILSAFES** – Configurable Pre-Event Buffer and Video Recall features help to record critical footage, even if a recording wasn't initiated
- ▶ **BUILT-IN CONNECTIVITY** – Supports livestreaming, ALPR updates, GPS tracking, and secure evidence upload via LTE or Wi-Fi
- ▶ **SECURE IN-VEHICLE STORAGE** – Provides 240GB of encrypted onboard storage with full-disk encryption to store and protect video until upload
- ▶ **DATA PROTECTION** – Full-disk AES encryption at rest and cryptographic file verification support chain-of-custody and help prevent unauthorized access.
- ▶ **IN-VEHICLE VIDEO REVIEW** – Axon Fleet Dashboard software allows users to review, tag, and prioritize evidence directly from the MDC without disrupting field operations
- ▶ **FLEET-WIDE DEVICE MONITORING** – Provides live system status, location information, and hardware alerts in Axon Evidence to support deployment visibility

## TASER 10 ENERGY WEAPON

The TASER 10 energy weapon is the most current generation TASER device, providing officers with the most effective less-lethal option available. This device is vital when the de-escalation of potentially violent citizens is necessary, and prioritized over more dangerous and injurious force. This field-proven device employs life-saving technology—effecting Neuromuscular Incapacitation—to safely immobilize a suspect from as close as 0 feet, and up to 45 feet away, leading to far safer outcomes, far more often. Additionally, when the avoidance of force is a clear preference, the TASER 10's enhanced warning display allows officers to warn a suspect of potential deployment, which can then lead to compliance without risk of injury to an officer or citizen.



## TASER 10 IN THE FIELD

Officers placed in dangerous situations will find that the TASER 10 is Axon's most intuitive energy weapon to date, especially when the need for quick de-escalation and the avoidance of use of force is paramount. An officer can easily lead with the use of a TASER 10 over other tools and actions, and deter violence or force by activating the warning alert—which consists of a bright pulsing light and loud alert sound that comes from the energy weapon—without ever launching a single probe. Should a TASER 10 deployment become necessary; simple, easy, and accurate probe placement provides officers with up to nine opportunities to stop a threat and reduce injurious or even lethal conflict.

The TASER 10 is robustly built to operate in a variety of harsh conditions and can withstand the rigorous demands of modern-day policing. With a High-Impact Polymer housing, the device is proven to endure a five-foot drop, as well as operate in a wide range of temperatures. Additionally, the TASER 10 has a five-year useful life and holds an IP67 Ingress Protection Rating.





## ADDITIONAL FEATURES AND BENEFITS

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- ▶ **0-FOOT MINIMUM RANGE** that offers the opportunity to stop a hostile encounter within the personal space of both the officer and suspect
- ▶ **45-FOOT MAXIMUM RANGE** that creates more time and space to de-escalate and resolve conflicts
- ▶ **10-SINGLE PROBE CARTRIDGES** that provide users with nine opportunities to achieve an effective connection leading to NMI
- ▶ **INDIVIDUALLY TARGETED PROBES** that allow users to place each probe with precision and accuracy, and create their own spread from close or long range
- ▶ **ANY PROBE CONNECT TECHNOLOGY** that uses a spread optimizer to energize up to four probes at once
- ▶ **INTEGRATION WITH AXON VR TRAINING** to help improve TASER energy weapon proficiency, use-of-force decision-making, and confidence under stress
- ▶ **DAYLIGHT GREEN LASER** that improves accuracy while aiming from varying distances
- ▶ **A CENTRAL INFORMATION DISPLAY** on the back of the energy weapon that provides information on the status of the weapon, cartridge information, and the battery's status

## TASER 10 AT THE STATION

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Once back at the station, officers can charge the TASER 10, upload device logs to Axon Evidence, and receive firmware updates by simply inserting the energy weapon into a docking station. Our docking stations include 1-bay and 6-bay options and can be installed or set up to fit a variety of layouts and designated spaces.

Once device logs are uploaded from the TASER 10 to Axon Evidence, they can be easily reviewed by the Village's Axon Evidence administrators to monitor the usage, as well as the system status of your entire arsenal of TASER 10 energy weapons.

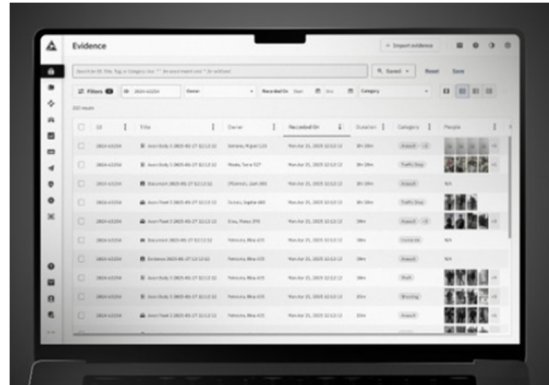
Additionally, your administrators can use Axon Evidence to assign and reassign energy weapons, verify firmware versions, access audit trails, and check a variety of energy weapon statuses.



# AXON EVIDENCE

Managing digital evidence across multiple sources is an operational challenge for modern public safety agencies. From capturing footage in the field to preparing case files, agencies manage large volumes of content under tight timelines and regulatory oversight. Axon Evidence is a secure, cloud-based digital evidence management system that helps agencies streamline each step of the evidence lifecycle—from intake and review to sharing and retention.

Evidence can be ingested from a variety of sources, including Axon body-worn and in-car cameras, third-party systems such as CCTV, and public submissions. Uploads from Axon devices make footage available without extensive manual processes. Evidence from third-party sources, such as CCTV footage or residential doorbell cameras, can be uploaded into the system with automatic file conversion if needed for playback. Digital public evidence submission portals or single-use submission links enable secure community contributions. Additionally, bulk evidence uploads and API integrations can simplify large-scale evidence transfers or recurring data transfers into Axon Evidence.



Tools in Axon Evidence help users quickly locate, organize, and manage digital evidence. Users can quickly retrieve relevant files by filtering search results based on multiple fields, including custom options for flexibility. Integrated playback and annotation allow users to mark key moments and add notes. Investigators can group related evidence within case structures, apply bulk updates to metadata, and use evidence-matching features to confirm that evidence related to an incident is included in a case.

Sharing features support secure collaboration with internal users and external partners. Within an agency, users can grant tailored access to files so that recipients have only the permissions necessary to view, edit, or share evidence based on their role. External stakeholders, including prosecutors or defense attorneys, can securely receive shared files through a controlled, traceable process.

Axon Evidence helps protect evidence integrity with audit trails, retention policies, and access controls. Actions such as viewing, editing, or sharing are logged in an audit trail to provide a clear and unalterable record of evidence handling without adding manual work. Customizable retention policies help agencies comply with legal and regulatory requirements by automating evidence storage and deletion. Administrators configure role-based access controls to define user permissions across the system so that personnel have the appropriate level of access to evidence, case files, and system settings while protecting sensitive data from unauthorized access.

This document further explores the key capabilities and benefits of Axon Evidence, including the following:

- ▶ **EVIDENCE INGESTION** – Facilitates the transfer of evidence from Axon devices and third-party sources, reducing manual effort and simplifying evidence access.
- ▶ **EVIDENCE MANAGEMENT** – Organizes files with metadata tagging, case-based structures, and automated workflows to simplify evidence management and support proper retention and policy compliance.



- ▶ **SEARCH AND PLAYBACK** – Provides advanced search filters, metadata-based indexing, and an intuitive media player for efficient evidence retrieval and analysis.
- ▶ **EVIDENCE SHARING** – Facilitates secure sharing of evidence and cases with internal teams or external stakeholders while maintaining chain-of-custody and access controls.
- ▶ **AUDIT TRAILS AND EVIDENCE TRACKING** – Safeguards evidence authenticity with tamper-proof audit trails, integrity checks, and comprehensive reporting tools to support chain-of-custody and access controls.
- ▶ **CUSTOMIZATION AND SETTINGS**– Allows administrators to configure system policies, manage user access, and customize evidence workflows to align with organizational requirements.
- ▶ **SYSTEM SECURITY** – Protects evidence with robust security controls at the application level.





# COST PROPOSAL

The Cost Proposal outlines the pricing associated with the equipment, software, training, and services requested in the Village of North Baltimore's *Police Equipment and Services* bid package. This section itemizes Axon's response to each of the ten published specifications and confirms full compliance with the functional requirements defined by the Village. All costs correspond to the quantities listed in the bid documents and include all necessary accessories, licensing, installation, warranty coverage, and support for the proposed equipment.

## SPECIFICATION COMPLIANCE TABLE

SPEC #	REQUIREMENT	AXON RESPONSE
1	Scope – Provide new police equipment and related services in specified quantities; equipment may be any equivalent system that meets functional requirements.	Axon provides new, law-enforcement-ready equipment and associated services that meet or exceed all functional requirements listed in the scope.
2	Wearable Recording Equipment (10 units) – Includes mounts, chargers/docks, cables, and accessories.	Axon will provide 10 Axon Body 4 cameras with required mounting options, multi-unit and/or single-unit charging solutions, and all necessary accessories and cabling. Fully compliant.
3	Multi-Bay Charging/Docking Stations (2 units) – Compatible with proposed recording devices.	Axon will provide two multi-bay docking and charging stations compatible with Axon Body 4, supporting charging, evidence upload, and device maintenance. Fully compliant.
4	Vehicle Recording Systems (3 vehicles) – Includes interior/exterior cameras and installation.	Axon will provide Axon Fleet 3 in-car video systems for three patrol vehicles, including front-facing dual-view cameras, interior cameras, hubs, and installation. Fully compliant.
5	Conducted-Energy Devices (10 units) – Includes holsters, power sources, duty/training cartridges, and training package certifying up to five instructors.	Axon will provide 10 TASER 10 energy weapons with holsters, batteries, duty-use cartridges, training cartridges, and an instructor certification course for up to five personnel. Fully compliant.
6	Training – One instructor-level or equivalent course covering supplied equipment (in addition to CEW instructor course).	Axon will provide an instructor-level training course covering the use and administration of the supplied equipment in addition to the CEW instructor certification. Fully compliant.
7	Software and Licensing (up to 10 users, 3 vehicles) – Required to operate, store, and manage data; must include automated/semi-automated video and audio redaction.	Axon will provide software and licensing for up to 10 users and 3 vehicles within Axon Evidence, including digital evidence management, automated/semi-automated redaction, and device administration tools. Fully compliant.
8	Orientation – One virtual or on-site orientation session for	Axon will provide a virtual or on-site orientation session covering system setup,



	setup and basic administrative configuration.	administrative configuration, and initial operational workflows. Fully compliant.
9	Warranty and Support – Coverage and technical support for the full contract term.	Axon will provide warranty coverage and technical support aligned with the contract term and in accordance with Axon's support standards. Fully compliant.
10	Delivery – Deliver all equipment and provide installation or setup as required.	Axon will deliver all equipment to the Village of North Baltimore Police Department and provide installation, setup, and configuration as required. Fully compliant.

## COST NARRATIVE

Axon is pleased to offer the Village the following quote option for your review and evaluation in response to the Village's bid.

We would like to highlight that our quote option can be customized to best suit your operational and budgetary requirements. the Village can find a yearly cost breakdown in the table below:

DELIVERABLES	QUOTE OPTION 1
Year 1	\$25,179.36
Year 2	\$25,179.36
Year 3	\$25,179.36
Year 4	\$25,179.36
Year 5	\$25,179.36
Total Program Cost	\$125,896.80



## DETAILED ITEMIZED QUOTE



Axon Enterprise, Inc.  
17800 N 85th St  
Scottsdale, Arizona 85255  
United States  
VAT: 86-0741227  
Domestic: (800) 978-2737  
International: +1.800.978.2737

Q-758186-45967JH

Issued: 11/06/2025

Quote Expiration: 12/10/2025

Estimated Contract Start Date: 02/01/2026

Account Number: 520253

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
North Baltimore Police Dept. - OH 203 N Main St North Baltimore, OH 45872-1126 USA	North Baltimore Police Dept. - OH 203 N Main St North Baltimore OH 45872-1126 USA Email.

SALES REPRESENTATIVE	PRIMARY CONTACT
Jonathan Hoebing Phone: Email: jhoebing@axon.com Fax:	Thomas Roberts Phone: 419-257-2181 Email: troberts@northbaltimore.net Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	\$125,896.80
<b>ESTIMATED TOTAL W/ TAX</b>	\$125,896.80

### Discount Summary

Average Savings Per Year	\$16,184.30
<b>TOTAL SAVINGS</b>	\$80,921.48





### Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$25,179.36	\$0.00	\$25,179.36
Jan 2027	\$25,179.36	\$0.00	\$25,179.36
Jan 2028	\$25,179.36	\$0.00	\$25,179.36
Jan 2029	\$25,179.36	\$0.00	\$25,179.36
Jan 2030	\$25,179.36	\$0.00	\$25,179.36
<b>Total</b>	<b>\$125,896.80</b>	<b>\$0.00</b>	<b>\$125,896.80</b>



Quote Unbundled Price: \$206,819.40  
Quote List Price: \$147,410.40  
Quote Subtotal: \$125,896.80

## Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3A	Fleet 3 Advanced	3	60	\$314.35	\$258.90	\$168.28	\$30,290.40	\$0.00	\$30,290.40
B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	60	\$98.50	\$53.08	\$53.08	\$31,848.00	\$0.00	\$31,848.00
C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	60	\$123.62	\$86.66	\$77.99	\$46,794.00	\$0.00	\$46,794.00
<b>A la Carte Software</b>									
100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	60		\$27.12	\$27.12	\$3,254.40	\$0.00	\$3,254.40
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	60		\$10.85	\$10.85	\$6,510.00	\$0.00	\$6,510.00
<b>A la Carte Services</b>									
101186	AXON VR - PSO - VIRTUAL	1			\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,500.00	\$2,500.00	\$2,500.00	\$0.00	\$2,500.00
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,700.00	\$2,700.00	\$2,700.00	\$0.00	\$2,700.00
<b>Total</b>							<b>\$125,896.80</b>	<b>\$0.00</b>	<b>\$125,896.80</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	10	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100206	AXON BODY 4 - 8 BAY DOCK	2	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	11	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	11	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100126	AXON VR - TACTICAL BAG	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	10	2	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100396	AXON TASER 10 - MAGAZINE - INERT RED	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100399	AXON TASER 10 - CARTRIDGE - LIVE	150	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	70	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100401	AXON TASER 10 - CARTRIDGE - INERT	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100591	AXON TASER - CLEANING KIT	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100748	AXON VR - CONTROLLER - TASER 10	1	1	01/01/2026



#### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101751	AXON VR - HEADSET - HTC FOCUS VISION	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	20016	AXON TASER - BATTERY PACK - TACTICAL	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	01/01/2026
Fleet 3 Advanced	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	3	1	01/01/2026
Fleet 3 Advanced	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	3	1	01/01/2026
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	3	1	01/01/2026
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	3	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2027
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2028
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73309	AXON BODY - TAP REFRESH 1 - CAMERA	10	1	07/01/2028
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73089	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2030
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	3	1	01/01/2031

#### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	10	02/01/2026	01/31/2031
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	10	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	101180	AXON TASER - DATA SCIENCE PROGRAM	10	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	101703	AXON VR - USER ACCESS - TASER SKILLS	10	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	1	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	10	02/01/2026	01/31/2031
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	3	02/01/2026	01/31/2031
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	3	02/01/2026	01/31/2031
Fleet 3 Advanced	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	3	02/01/2026	01/31/2031
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	6	02/01/2026	01/31/2031
A la Carte	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	02/01/2026	01/31/2031
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	02/01/2026	01/31/2031

#### Services

Bundle	Item	Description	QTY
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#### Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION STANDARD	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	10
BUNDLE - TASER 10 CERTIFICATION STANDARD	101193	AXON TASER - ON DEMAND CERTIFICATION	10
Fleet 3 Advanced	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	3
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	3
A la Carte	101186	AXON VR - PSO - VIRTUAL	1
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

#### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	80464	AXON BODY - TAP WARRANTY - CAMERA	10	01/01/2027	01/31/2031
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	100197	AXON VR - EXT WARRANTY - HEADSET	1	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	10	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	10	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	01/01/2027	01/31/2031
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	3	01/01/2027	01/31/2031
Fleet 3 Advanced	80405	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	3	01/01/2027	01/31/2031



### Shipping Locations

Location Number	Street	City	State	Zip	Country
1	203 N Main St	North Baltimore	OH	45872-1126	USA
2	203 N Main St	North Baltimore	OH	45872-1126	USA

### Payment Details

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 1	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 1	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$1,302.00	\$0.00	\$1,302.00
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 1	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 1	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$9,358.80	\$0.00	\$9,358.80
Year 1	Fleet3A	Fleet 3 Advanced	3	\$6,058.09	\$0.00	\$6,058.09
Total				\$25,179.36	\$0.00	\$25,179.36

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 2	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$1,302.00	\$0.00	\$1,302.00
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 2	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 2	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$9,358.80	\$0.00	\$9,358.80
Year 2	Fleet3A	Fleet 3 Advanced	3	\$6,058.09	\$0.00	\$6,058.09
Total				\$25,179.36	\$0.00	\$25,179.36

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 3	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$1,302.00	\$0.00	\$1,302.00
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 3	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 3	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$9,358.80	\$0.00	\$9,358.80
Year 3	Fleet3A	Fleet 3 Advanced	3	\$6,058.09	\$0.00	\$6,058.09
Total				\$25,179.36	\$0.00	\$25,179.36



Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 4	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$1,302.00	\$0.00	\$1,302.00
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 4	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 4	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$9,358.80	\$0.00	\$9,358.80
Year 4	Fleet3A	Fleet 3 Advanced	3	\$6,058.09	\$0.00	\$6,058.09
Total				\$25,179.36	\$0.00	\$25,179.36

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 5	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$1,302.00	\$0.00	\$1,302.00
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 5	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 5	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$9,358.80	\$0.00	\$9,358.80
Year 5	Fleet3A	Fleet 3 Advanced	3	\$6,058.09	\$0.00	\$6,058.09
Total				\$25,179.36	\$0.00	\$25,179.36





**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



Signature

Date Signed

11/6/2025



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Q-758186-45967JH

# APPENDIX



## EXCEPTIONS & AXON MASTER SERVICES AND PURCHASING AGREEMENT

Axon's proposal is contingent upon the acceptance and inclusion of Master Services and Purchasing Agreement, which can be found at [www.axon.com/sales-terms-and-conditions](http://www.axon.com/sales-terms-and-conditions), into the definitive terms of any resulting contract. Axon would be happy to negotiate these terms in good faith upon award.



## REQUIRED FORMS

### AFFIDAVIT OF CONTRACTOR OR SUPPLIER OF NON- DELINQUENCY OF PERSONAL PROPERTY TAXES PER O.R.C. SECTION 5719.042

Arizona  
STATE OF ~~OHIO~~, COUNTY OF Maricopa, SS:

TO: VILLAGE OF NORTH BALTIMORE, OHIO

The undersigned, being first duly sworn, having submitted a bid for:

#### **Police Equipment and Services**

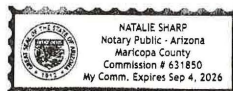
hereby states that we were not charged at the time the bid was submitted with any delinquent personal property taxes on the general list of personal property of any county in which you as a taxing district have territory and that we were not charged with delinquent personal property taxes on any such tax list. In consideration of the award of the above contract, the above statement is incorporated in said contract as a covenant of the undersigned.



Signature, title

Sworn to before me and subscribed in my presence this 1st day of December, 2025.

  
Notary Public



THIS FORM MUST BE COMPLETED AND SUBMITTED WITH THE BID FORM.



Village of North Baltimore  
Date for bid opening: December 2, 2025  
Time for bid opening: 5:30pm

Village Administrator  
205 North Main Street  
North Baltimore, Ohio 45872  
NBAdmin@northbaltimore.net

BID

This bid is submitted for consideration by the Village of North Baltimore, Ohio, and is identified in detail in the attached.

If there is a difference in any bid price in figures and in words, the price in words shall govern. In submitting this bid, it is understood that the Village of North Baltimore reserves the right to reject any or all bids, to waive any irregularity in any bid and to determine the lowest and/or best bidder. It is agreed that this bid may not be withdrawn for sixty (60) calendar days from the opening thereof. The Village reserves the right to add or delete work at the unit bid prices.

We hereby declare that we will execute a formal contract with the Village of North Baltimore, consistent with the attached.

Bidder will identify business entity and authorized shareholder, member, or partner, and indicate official capacity of person executing proposal and bid.

Signature	
Title	Deputy General Counsel
Company	Axon Enterprise, Inc.
Address	17800N. 85th St.
Address	
City, State, Zip	Scottsdale, AZ 85255
Phone	(800) 978-2737
Email	contracts@axon.com



CAPTURE TRUTH  
ACCELERATE JUSTICE  
**PROTECT LIFE**

