



Axon Enterprise, Inc.
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Q-758186-45932JH

Issued: 10/02/2025

Quote Expiration: 12/26/2025

Estimated Contract Start Date: 02/01/2026

Account Number: 520253

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
North Baltimore Police Dept. - OH 203 N Main St North Baltimore, OH 45872-1126 USA	North Baltimore Police Dept. - OH 203 N Main St North Baltimore OH 45872-1126 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jonathan Hoebing Phone: Email: jhoebing@axon.com Fax:	Thomas Roberts Phone: 419-257-2181 Email: troberts@northbaltimore.net Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$140,900.40
ESTIMATED TOTAL W/ TAX	\$140,900.40

Discount Summary

Average Savings Per Year	\$13,183.58
TOTAL SAVINGS	\$65,917.88

Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$28,180.08	\$0.00	\$28,180.08
Jan 2027	\$28,180.08	\$0.00	\$28,180.08
Jan 2028	\$28,180.08	\$0.00	\$28,180.08
Jan 2029	\$28,180.08	\$0.00	\$28,180.08
Jan 2030	\$28,180.08	\$0.00	\$28,180.08
Total	\$140,900.40	\$0.00	\$140,900.40

Quote Unbundled Price:	\$206,819.40
Quote List Price:	\$147,410.40
Quote Subtotal:	\$140,900.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	60	\$98.50	\$53.08	\$53.08	\$31,848.00	\$0.00	\$31,848.00
C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	60	\$123.62	\$86.66	\$86.66	\$51,996.00	\$0.00	\$51,996.00
Fleet3A	Fleet 3 Advanced	3	60	\$314.35	\$258.90	\$258.90	\$46,602.00	\$0.00	\$46,602.00
A la Carte Software									
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	60		\$10.85	\$0.00	\$0.00	\$0.00	\$0.00
100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	60		\$27.12	\$27.12	\$3,254.40	\$0.00	\$3,254.40
A la Carte Services									
101186	AXON VR - PSO - VIRTUAL	1			\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,500.00	\$2,500.00	\$2,500.00	\$0.00	\$2,500.00
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,700.00	\$2,700.00	\$2,700.00	\$0.00	\$2,700.00
Total							\$140,900.40	\$0.00	\$140,900.40

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	10	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100206	AXON BODY 4 - 8 BAY DOCK	2	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	11	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	11	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	01/01/2026
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100126	AXON VR - TACTICAL BAG	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	10	2	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100396	AXON TASER 10 - MAGAZINE - INERT RED	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100399	AXON TASER 10 - CARTRIDGE - LIVE	150	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	70	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100401	AXON TASER 10 - CARTRIDGE - INERT	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100591	AXON TASER - CLEANING KIT	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100611	AXON TASER 10 - SAFARI LAND HOLSTER - RH	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100748	AXON VR - CONTROLLER - TASER 10	1	1	01/01/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION STANDARD	101122	AXON VR - HOLSTER - T10 SAFARI/LAND GRAY - RH	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101751	AXON VR - HEADSET - HTC FOCUS VISION	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	10	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	20018	AXON TASER - BATTERY PACK - TACTICAL	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	01/01/2026
Fleet 3 Advanced	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A+5YR NETCLOUD	3	1	01/01/2026
Fleet 3 Advanced	101924	AXON FLEET - TAOGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	3	1	01/01/2026
Fleet 3 Advanced	70112	AXON SIGNAL - VEHICLE	3	1	01/01/2026
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	3	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2027
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2028
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73309	AXON BODY - TAP REFRESH 1 - CAMERA	10	1	07/01/2028
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD	100400	AXON TASER 10 - CARTRIDGE - HALT	50	1	01/01/2030
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	3	1	01/01/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	10	02/01/2026	01/31/2031
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	10	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	101180	AXON TASER - DATA SCIENCE PROGRAM	10	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	101703	AXON VR - USER ACCESS - TASER SKILLS	10	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	1	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	20248	AXON TASER - EVIDENCE.COM LICENSE	10	02/01/2026	01/31/2031
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	3	02/01/2026	01/31/2031
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	3	02/01/2026	01/31/2031
Fleet 3 Advanced	80402	AXON FLEET - LICENSE - REAL-TIME LOCATION, ALERTS, & LIVESTREAM	3	02/01/2026	01/31/2031
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	6	02/01/2026	01/31/2031
A la Carte	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	02/01/2026	01/31/2031
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	02/01/2026	01/31/2031

Services

Bundle	Item	Description	QTY
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Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION STANDARD	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	10
BUNDLE - TASER 10 CERTIFICATION STANDARD	101193	AXON TASER - ON DEMAND CERTIFICATION	10
Fleet 3 Advanced	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	3
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	3
A la Carte	101186	AXON VR - PSO - VIRTUAL	1
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	80464	AXON BODY - TAP WARRANTY - CAMERA	10	01/01/2027	01/31/2031
BUNDLE - AXON BODY CAMERA STARTER BUNDLE	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	100197	AXON VR - EXT WARRANTY - HEADSET	1	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	10	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	2	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	10	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	01/01/2027	01/31/2031
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	3	01/01/2027	01/31/2031
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	3	01/01/2027	01/31/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	203 N Main St	North Baltimore	OH	45872-1126	USA
2	203 N Main St	North Baltimore	OH	45872-1126	USA

Payment Details

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 1	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 1	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$0.00	\$0.00	\$0.00
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 1	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 1	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$10,399.20	\$0.00	\$10,399.20
Year 1	Fleet3A	Fleet 3 Advanced	3	\$9,320.41	\$0.00	\$9,320.41
Total				\$28,180.08	\$0.00	\$28,180.08

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 2	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$0.00	\$0.00	\$0.00
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 2	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 2	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$10,399.20	\$0.00	\$10,399.20
Year 2	Fleet3A	Fleet 3 Advanced	3	\$9,320.41	\$0.00	\$9,320.41
Total				\$28,180.08	\$0.00	\$28,180.08

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 3	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$0.00	\$0.00	\$0.00
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 3	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 3	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$10,399.20	\$0.00	\$10,399.20
Year 3	Fleet3A	Fleet 3 Advanced	3	\$9,320.41	\$0.00	\$9,320.41
Total				\$28,180.08	\$0.00	\$28,180.08

Jan 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 4	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$0.00	\$0.00	\$0.00
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 4	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 4	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$10,399.21	\$0.00	\$10,399.21
Year 4	Fleet3A	Fleet 3 Advanced	3	\$9,320.40	\$0.00	\$9,320.40
Total				\$28,180.08	\$0.00	\$28,180.08

Jan 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	2	\$650.88	\$0.00	\$650.88
Year 5	101186	AXON VR - PSO - VIRTUAL	1	\$400.00	\$0.00	\$400.00
Year 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$540.00	\$0.00	\$540.00
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	10	\$0.00	\$0.00	\$0.00
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 5	B00047	BUNDLE - AXON BODY CAMERA STARTER BUNDLE	10	\$6,369.59	\$0.00	\$6,369.59
Year 5	C00024	BUNDLE - TASER 10 CERTIFICATION STANDARD	10	\$10,399.21	\$0.00	\$10,399.21
Year 5	Fleet3A	Fleet 3 Advanced	3	\$9,320.40	\$0.00	\$9,320.40
Total				\$28,180.08	\$0.00	\$28,180.08

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

10/2/2025

Date Signed

