



TIMMONS GROUP



**COMPLETE DEPLOYMENT OF ARCGIS
ENTERPRISE, UTILITY NETWORK, CITYWORKS -
COST PROPOSAL**

Mission Springs Water District

Due: 5:00 PM, Thursday, January 11, 2024

Contact: Lou Garcia | Principal

1001 Boulders Parkway, Suite 300, Richmond, VA 23225

443.904.3897 | Fax: 804.560.1016 | louis.garcia@timmons.com

www.timmonsgis.com

PRICING

Timmons Group will bill for the services and components required to deliver the total outlined solution of the 5 components of this project on a monthly percent complete basis or a time and materials basis as noted in the charts below. Invoicing is based on Fixed Fee project cost as broken out in the tables below. This is subject to approval as to the percent complete of project deliverables by the MSWD project manager. Please note that the Cityworks AMS license fees are provided here for informational purposes only and are not to be considered as part of the Timmons Group Fixed Fee bid. MSWD will be billed separately by Trimble for the Cityworks AMS software license costs, this includes the Cityworks Online (CWOL) environment for Cityworks AMS software.

PROJECT COMPONENT 1: ARCGIS ENTERPRISE CLOUD DEVELOPMENT

Item Description	Suggested Invoicing	Amount
Cloud & ArcGIS Enterprise services required	Monthly; on a % complete basis	\$ 32,920
*Hosting Fees during implementation (12 months)		Estimated \$ 7,226
Project Component 1 total not-to-exceed cost		\$ 40,146

*These fees are estimated. Invoices to MSWD will reflect actual AWS costs to TG or AWS costs can be directly billed to MSWD.

Note: per other projects, the projected AWS costs for ongoing hosting after Go-Live are estimated to be \$1,500 per month.

PROJECT COMPONENT 2: IMPORT EXISTING DATA AND ENSURE READINESS

Item Description	Suggested Invoicing	Amount
Discovery	Monthly; on a % complete basis	\$ 3,600
Landbase Migration		\$ 5,000
Data Cleanup	Monthly, T&M	\$ 110/hour
Project Component 2 total not-to-exceed cost		\$ 8,600

PROJECT COMPONENT 3: MIGRATE DATA INTO ESRI UTILITY NETWORK

Item Description	Suggested Invoicing	Amount
Esri Utility Network Implementation	Monthly; on a % complete basis	\$ 135,980
Task 1: Phase Initiation		\$1,380
Task 2: Data Readiness Assessment		\$0
Task 3: Data Model Design/Editing Tools		\$15,000
Task 4: Data Migration		\$74,750
Task 5: Adjustments and Integrations		\$0
Task 6: Testing, Training and Go-Live		\$44,850
Project Component 3 total not-to-exceed cost		\$ 135,980

PROJECT COMPONENT 4: CITYWORKS IMPLEMENTATION

Item Description	Suggested Invoicing	Amount
<i>Cityworks AMS licensing – see Cityworks quote # Q-37747-1 for full details. License consists of: AMS ELA Cityworks Online Premium</i>	<i>Annually</i>	<i>\$ 46,687.50 – Year #1 \$ 49,281.25 – Year #2 \$ 51,875.00 – Year #3</i>
Cityworks AMS Implementation	Monthly; on a % complete basis	\$ 266,735
Legacy work order data migrated into Cityworks (2 sources: Nobel Geoviewer & ManagerPlus)	Monthly; on a % complete basis	\$ 57,020
DigAlert integration	Monthly; on a % complete basis	\$ 18,340
Project Component 4 total not-to-exceed cost		\$ 342,095
Optional 24 hours of Post Go-Live support		\$ 5,080
Estimated travel to be billed at cost		\$15, 475

PROJECT COMPONENT 5: STAFF AUGMENTATION

Item/Quantity	Suggested Invoicing	Annual Total
Cloud Managed Services	\$3000 / Month	\$ 36,000
Project Manager (PMP certified)	\$200 / hour	\$ tbd
Client Support Manager	\$170 / hour	\$ tbd
GIS Specialist – mid level	\$140 / hour	\$ tbd
GIS Specialist – senior level	\$170 / hour	\$ tbd
Sr. Solutions Architect	\$220 / hour	\$ tbd
Solutions Architect	\$185 / hour	\$ tbd
Sr. Business Analyst	\$165 / hour	\$ tbd
Business Analyst	\$155 / hour	\$ tbd
Sr. Software Engineer	\$170 / hour	\$ tbd
Software Developer	\$160 / hour	\$ tbd
System Analyst	\$155 / hour	\$ tbd

**Complete Deployment of ArcGIS Enterprise, Utility Network & Cityworks AMS
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Azteca Systems, LLC - Cityworks
11075 S State St, Suite 24 | Sandy, UT 84070
801-523-2751 | Fax # 801-523-3734

Quote Number Q-37747-1
Created Date 12/5/2023
Expiration Date 2/20/2024

Contact Information

Contact Name:	Lee Boyer	Prepared By Name:	Jarrold Gerbaud
Customer:	Mission Springs Water District, CA	Prepared By Phone:	(801) 523-2751
Contact Address:	66575 2nd Street Desert Hot Springs, CA 92240		

Quote Lines

Product Name	Quantity/ Population	Net Unit Price
AMS ELA Cityworks Online Premium	1.00	USD 46,687.50
TOTAL:		USD 46,687.50

Notes

Year 1 Dollar Value	USD 46,687.50	Year 1 Date Range	02/01/2024 - 01/31/2025
Year 2 Dollar Value	USD 49,281.25	Year 2 Date Range	02/01/2025 - 01/31/2026
Year 3 Dollar Value	USD 51,875.00	Year 3 Date Range	02/01/2026 - 01/31/2027

Notes:

Server AMS Premium Cityworks Online Enterprise License Agreement (ELA), Includes the Identified Products for up to 40 Named Logins:
Respond
Mobile Native Apps (for iOS/Android)
Office (limited use for Admin and Reporting only)

--Includes the following Add-ons:

- Storeroom
- Equipment Checkout
- Contracts
- Cityworks for Excel
- Cityworks Analytics AMS
- eURL (Enterprise URL)
- Operational Insights
- Workload
- Web Hooks
- OpX Projects
- OpX Contracts
- OpX Budgets
- 1 Sandbox

Use of Cityworks AMS Application Programming Interfaces (APIs) with commercially available Cityworks-centric applications that are licensed and maintained by authorized Cityworks partners

Use of Cityworks AMS Application Programming Interfaces (APIs) with third party system integrations

Annual fee herein is based on 15,001 - 25,000 population range

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Cityworks Online (CWOL) – is a Cityworks Online hosted services subscription for the right to access and use the Online Services for the products identified hereinabove. CWOL is a highly scalable hosted services product offering. It is hosted on Azteca Systems' servers and completely scaled, managed, updated, backed up, and maintained by Azteca Systems. Because Azteca Systems controls the update schedule, users are not responsible for upgrading, managing, or patching the system themselves.

Discounts As Follows:
Year 1: 10% Discount
Year 2: 5% Discount

Terms and Conditions

Payment Terms
Payment due within 30 days

IF YOUR ORGANIZATION REQUIRES A PURCHASE ORDER, PLEASE CONTACT YOUR FINANCE DEPARTMENT TO BEGIN THE APPROVAL PROCESS TO AVOID PAYMENT DELAYS.

All quotations are valid for ninety-days (90) from the date above, unless otherwise stated in this quotation form. All prices quoted are in USD, unless specifically provided otherwise, above. These prices and terms are valid only for items purchased for use and delivery for the Customers listed above.

Unless otherwise referenced, this quotation is for the Cityworks software products referenced above only. Pricing for implementation services (installation, configuration, training, etc.), or other software applications is provided separately and upon request.

The procurement, installation and administration of the Esri software or any other third-party software utilized in conjunction with Cityworks will be the responsibility of the Customer.

For "on-prem" installations, the procurement, installation and administration of the RDBMS utilized in conjunction with Cityworks will be the responsibility of the Customer. Currently, Cityworks supports Oracle and SQL Server. The procurement, installation and administration of the infrastructure (hardware and networking) utilized in conjunction with Cityworks will be the responsibility of the Customer.

This quotation and the pricing information herein is confidential and proprietary and may not be copied or released other than for the express purpose of the current system Software and Product selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Azteca Systems, LLC or unless otherwise specifically permitted by law. If a "public access" or similar request is made, Customer, shall notify Azteca Systems, prior to any disclosure.

Software Licensing

All Azteca Systems software offered in this quotation are commercial off-the-shelf (COTS) software developed at private expense, and is subject to the terms and conditions of the signed "Cityworks Software License and Maintenance Agreement" ("Agreement") and any and all addendums or amendments thereto. A fully executed copy of the Agreement and any addendum(s) is required before delivery and installation and usage of the software is subject to the terms of the current license agreement.

The terms and conditions of the executed Cityworks Software License Agreement apply to this Quote unless otherwise specifically stated herein. Any additional or conflicting terms set forth in any purchase orders, invoices, or other standard form documents exchanged during the ordering process, other than product descriptions, quantities, pricing, and dates are void and of no effect.

Delivery method is by way of download through Azteca Systems, LLC. customer support web portal.

Taxes

Prices quoted do not include any applicable state, sales, local, or use taxes unless so stated. In preparing your budget and/or Purchase Order, please allow for any applicable taxes, including, sales, state, local or use taxes as necessary. Azteca Systems reserves the right to collect any applicable sales, use or other taxes tax assessed by or as required by law. Azteca Systems reserves the right to add any applicable tax to the invoice, unless proof with the order is shown that your organization or entity is tax exempt or if it pays any applicable tax directly.

International Customers

These items are controlled by the U.S. government and authorized for export only to the country of ultimate destination for use by the ultimate consignee or end-user(s) herein identified. They may not be resold, transferred, or otherwise disposed of, to any other country or to any person other than the authorized ultimate consignee or end-user(s), either in their original form or after being incorporated into other items, without first obtaining approval from the U.S. government or as otherwise authorized by U.S. law and regulations.