

**Mission Springs Water District  
Long Range Financial Plan  
RFP - Evaluation Criteria and Scoring**

**Rated by : Engineering Manager, Public Affairs Manager, Engineering Services Principal and Water Resources Analyst.**

**Date: 15-Nov-22**

*\*Score each category from 1 to 10, with 1 being the lowest/worst.*

	Raftelis	NBS	Stragfin	Urban Futures
Scored Criteria	Respondents Total Score	Respondents Total Score	Respondents Total Score	Respondents Total Score
<b>Project Understanding &amp; Scope of Work</b> The firm’s proposal adequately demonstrates the firm has a unique understanding of the Project and the Scope of Services, including familiarity with Water and Sewer District Operations; including municipal and utility finances in long range financial planning and fee analysis.	35.2	36	12	31.2
<b>Firm Qualifications &amp; Experience</b> Past experience with municipal and utility finance long range financial planning and fee analysis; including the development of a liquidity model to forecast cash flows. If sub-consultants are proposed, firms shall include details on previous projects they’ve teamed on with said sub-consultants.	27	25.8	7.2	22.8
<b>Staff Qualifications</b> Qualifications of the personnel assigned to manage and provide services related to the Project; including familiarity with municipal and water and sewer utility long range financial planning and fee analysis.	18	16.8	4	16
<b>Proposal Quality and Cost</b> The overall proposal's adherence to the format described in the guidelines; including the simplicity of the information presented. The total cost for the project will also be considered along with the requested cost sheet.	7.4	8	2.6	7

**Overall Total Score:            87.6                    86.6                    25.8                    77**

**Overall Submitted Cost: \$ 93,314.00    \$ 155,890.00    \$ 117,525.00    Varies**