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## Snow Removal Proposal

City of Maple Plain  
Attn: Jacob Schillander  
5050 Independence St  
Maple Plain, MN 55359

Thank you for the opportunity to work with you over the last few winter seasons. Same services as last year; 1.5" trigger of plowing and salting, and salting of key areas, hills, curves, and intersections if under trigger or ice events. The only addition is the addition of the trip charge for hauling main street the same night.

| Service                                                                                                                                                       | Rate       | Qty | Amount            |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|-------------------|
| Heavy Duty Pickup Truck with 8 foot straight plow                                                                                                             | \$148.00   | -   | \$148.00 per hour |
| Heavy Duty Pickup Truck with 8 foot V Plow or containment plow                                                                                                | \$158.00   | -   | \$158.00 per hour |
| Large Frame Skid Steer with Plow or Snow Bucket                                                                                                               | \$168.00   | -   | \$168.00 per hour |
| Regular Road Deicer                                                                                                                                           | \$198.00   | -   | \$198.00 per Ton  |
| Salt, Delivery, Tax, Skid Steer sourced for loading                                                                                                           |            |     |                   |
| Heavy Duty Pickup Truck with Salter                                                                                                                           | \$148.00   | -   | \$148.00 per hour |
| Monthly Minimum                                                                                                                                               | \$4,000.00 | 1   | \$4,000.00        |
| Minimum of \$4,000 per month to help cover rising costs of equipment, staffing, road salt pre-purchase, insurance, and general overhead.                      |            |     |                   |
| Last winter we did not break even. We cannot afford that again. On a normal winter this minimum should be irrelevant and we should exceed this amount anyway. |            |     |                   |
| \$4,000 per month x 6 months of November through April = \$24,000 minimum for the winter.                                                                     |            |     |                   |
| Heavy Duty Pickup Truck with 9.5 foot V Plow or containment plow                                                                                              | \$187.00   | -   | \$187.00 per hour |
| Trip Charge for Same Night Haul                                                                                                                               | \$200.00   | 1   | \$200.00          |

Price to prorate by the foot if using a larger plow.