September 5, 2025 Page 1 of 7



Customer City of Maple Plain

Reference manufactured stone veneer on bases & columns for Park & City Entrance monument s

City of Maple Plain Accounts Payable

5050 Independence Street

P.O. Box 97

Maple Plain, MN 55359

US

Bill to

Ship to

City of Maple Plain

5050 Independence Street

P.O. Box 97

Maple Plain, MN 55359

US

 Valid Until
 11/04/2025
 Revision Date
 09/05/2025
 Lead Time
 SR
 Kathy McMillan

 F.O.B.
 Destination
 Revision No
 Ship Method
 PM
 Dan Combs

Terms 1/2 Deposit, balance upon receipt

Prevailing Wage No

No. **UOM** ltem Description Qty 1. Provide & Install 8' X 12' Each Monument Sign product specifications See the customer-provided sign concepts and prepare design sketches and quotes for these non-illuminated single-sided signs. There will be qty (3) Welcome signs (1 large and 2 smaller Welcome signs) and qty (2) city park signs. Has vector artwork been provided - Client brand standard guide? No Have acrylic colors been provided? No What is the accurate height & width of the area the sign is being placed? per customer-provided Map of the City with locations and as noted on customer's concept drawings Does this sketch need to be superimposed? No Catalog Priced: No Traditional Estimating Requested: Yes Is this a multi-component sign project for this location? Yes, there are qty (5) monument signs in total Is this a Prevailing Wage Project? No 1. Large Welcome city entrance monument sign Quantity: (1) Overall Dimensions: 96 inches high x 144 inches wide x 28 inches deep Manufactured Stone Veneer Base Dimension: 24 inches high ## ## Indigo Signs to provide the plywood base and column structures onto which the manufactured stone veneer can be installed by Top Dawg Mansonry Stone Veneer Side Column Dimensions: 90 inches high x 24 inches wide x 24 inches deep Cap Material: Aluminum Cap Finish/Color: painted, paint color TBD as specified by the City of Maple Plain Aluminum Column Cap Dimensions: 6 inches high x 28 inches wide x 28 inches deep Material Pattern/Colors: TBD; as selected by City of Maple Plain from manufacturer's full range of manufactured stone veneer finishes and colors (continued on next page)

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September 5, 2025 Page 2 of 7



Customer City of Maple Plain

Reference manufactured stone veneer on bases & columns for Park & City Entrance monument s

No. Item Description Qty UOM

Overall Cabinet Dimensions: 68 inches high x 114 inches wide x 20 inches deep

Cabinet Finish/Color: painted with opaque vinyl logomark & copy; paint color(s) TBD as specified by the

City of Maple Plain

Copy Area: oval-shaped City of Maple Plain logo per email signature block and as shown on attached

screenshot of the logomark from the City's website **

** customer to provide production-ready vector artwork and PMS colors prior to final shops

WELCOMES YOU Copy Material: Flat-cut Aluminum

Material Thickness: quoted as 0.25 inch thick

Letter Height: 7 inches high

Material Finish/Color: TBD; as recommended by Indigo Signs for best contrast to cabinet color

Copy: WELCOMES YOU

Installation location: Eastbound Hwy 12

2. Small Welcome city entrance monument signs

Quantity: (2)

Overall Dimensions: 96 inches high x 108 inches wide x 24 inches deep

Stone Veneer Base Dimension: 36 inches high ##

Indigo Signs to provide the plywood base and column structures onto which the manufactured stone

veneer can be installed by Top Dawg Masonry

Stone Veneer Side Columns Dimensions: 90 inches high x 18 inches wide x 18 inches deep

Cap Material: Aluminum

Cap Finish/Color: painted, paint color TBD as specified by the City of Maple Plain

Aluminum Column Cap Dimensions: 6 inches high x 24 inches wide x 24 inches deep

Material Pattern/Colors: TBD; as selected by City of Maple Plain from manufacturer's full range of

manufactured stone finishes and colors

Overall Cabinet Dimensions: 60 inches high x 72 inches wide x 14 inches deep

Cabinet Finish/Color: painted with opaque vinyl logomark & copy; paint color(s) TBD as specified by the

City of Maple Plain

Copy Area: oval-shaped City of Maple Plain logo per email signature block and as shown on attached screenshot of the logomark from the City's website **

** customer to provide production-ready vector artwork and PMS colors prior to final shops

WELCOMES YOU Copy Material: Flat-cut Aluminum

Material Thickness: quoted as 0.25 inch thick

Letter Height: 5.5 inches high

Material Finish/Color: TBD; as recommended by Indigo Signs for best contrast to cabinet color

Copy: WELCOMES YOU

Installation Locations: Westbound Hwy 12 and Cty Rd 19

3. City Park monument signs

Quantity: (2)

Overall Dimensions: 78 inches high x 102 inches wide x 24 inches deep

Stone Veneer Base Dimension: 24 inches high ##

Indigo Signs to provide the plywood base and column structures onto which the manufactured stone

veneer can be installed by Top Dawg Masonry

Stone Veneer Side Columns Dimensions: 72 inches high x 18 inches wide x 18 inches deep

Cap Material: Aluminum

Cap Finish/Color: painted, paint color TBD as specified by the City of Maple Plain

Aluminum Caps Dimensions: 6 inches high x 24 inches wide x 24 inches deep

Material Pattern/Colors: TBD; as selected by City of Maple Plain from manufacturer's full range of

continued on next page

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Customer City of Maple Plain

Reference manufactured stone veneer on bases & columns for Park & City Entrance monument s

No. Item Description Qty UOM manufactured stone finishes and colors Overall Cabinet Dimensions: 54 inches high x 60 inches wide x 14 inches deep Cabinet Finish/Color: painted with opaque vinyl logomark & copy; paint color(s) TBD as specified by the City of Maple Plain Copy Area: oval-shaped City of Maple Plain logo per email signature block and as shown on attached screenshot of the logomark from the City's website ** ** customer to provide production-ready vector artwork and PMS colors prior to final shops PARK Copy Material: Flat-cut Aluminum Material Thickness: quoted as 0.25 inch thick Letter Heights: park name = 4.75 inches high park address = 2.25 inches high Material Finish/Color: TBD; as recommended by Indigo Signs for best contrast to cabinet color Copy for Rainbow Park sign: **RAINBOW PARK** xxxx RAINBOW AVENUE Copy for Bryantwood Park sign: **BRYANTWOOD PARK** Installation locations: Rainbow Park and Bryantwood Park INSTALL: Yes Excavation: Yes, Indigo Signs to provide excavation for the footings Concrete: Yes, Indigo Signs to provide concrete for the footings Project Addresses: as noted above, Maple Plain, MN 55359 Special Notes: Overhead Obstacles: No Special Equipment: Any Restrictions on site? Yes Job Contact - Name and Cell #: Kevin Larson 763-479-0515 Is a Sign Permit Required: Yes; Indigo Signs can assist with the procurement of the sign permit(s), if needed, with costs added to the final invoice Production Sketch #: MaplePlain_Monument_Signs_17237 Sales Representative #2 & % of sale: None Project Manager: Signed Contract or P.O: signed contract or PO required P.O. # Down payment required: Yes Landlord Approval: Client's responsibility

QUOTED PRICE: \$192,240.00

Completion Photos Required: Yes Completion Form attached: Signoff Form attached: NTE Amount if T&M: Special instructions:

continued on next page

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Customer City of Maple Plain

Reference manufactured stone veneer on bases & columns for Park & City Entrance monument s

No.	Item I	Description		Qty	UOM
	-				
2.	Provide & Install (2) 8' X 9.5' Monument Signs			1	Each
3.	Provide & Install (2) 6.5' X 8.5' Monument Signs			1	Each
THIS PRICE DOES NOT INCLUDE ELECTRICAL HOOKUP, PERMITS, ENGINEERING, CRATING AND/OR SHIPPING OR TAX UNLESS SPECIFICALLY STATED. SALES TAXES WILL BE FINALIZED ON INVOICE. Subtotal					148,690.00
ON INV	OICE.		* Tax Exempt # NA		0.00
			Total		148,690.00
Quote Valid Until: November 4, 2025					
By signing below, I approve and authorize this quote and acknowledge that I have read and agree to the attached terms and conditions.					
	McMillan tted by	10/08/2025 Date	Approved by	Date	
Jubilli	nou by	Date	Approved by	Date	
			Print Name		

Indigo Signworks, Inc. Quote terms:

Indigo Signworks, Inc. (the "Company") proposes to furnish all the materials and perform all the labor necessary for the completion in the Quote for quote addressee ("Customer").

- 1. **Start of Quoted Work**: All material will be provided as specified above, as well as identified in the Company's final drawings and/or specifications submitted for the above work, which is must also be finalized and accepted by Customer prior to the manufacture, delivery, installation or service of any sign or other equipment.
 - a. Customer will receive a separate approval for the final drawing and specifications of project.

2. Scope of Quote price:

- a. The Quote price does not include any services or allowances for electrical hookup, permits, engineering or other items, unless and as specifically itemized in the total quote amount identified above. Customer is responsible for these items and costs.
- b. Applicable taxes are also the sole liability of the Customer, even when not itemized on the final invoice.
- c. Indigo will include any government tariffs, charges or fees on imported materials used on the final invoice.
- 3. **Expiration Date of Quote:** This quote will expire if not accepted by Customer within 60 days of the date of issuance and will require a new quote to be written.

4. Payment Terms:

- a. Applicable Sales Taxes will be resolved on final invoice for the following U.S. states: North Dakota, Minnesota, Wisconsin and South Dakota. Any Invoices outside these named states, any applicable Sales or Use tax based upon the product or service delivered will be the responsibility of the Customer.
- b. Deposit: For all orders over \$2,500 require a 50% deposit prior to commencement of work.
- c. Terms: Due upon receipt, unless mutually agreed upon by both parties.
- d. Credit Card payments: All credit card transactions are subject to a processing fee of 3%. The Company's external credit card service will assess the fee at the time of the payment. Any Customer using a one-time credit card number for payment will have a 3% processing fee added to all deposit invoice and invoices. Indigo will not be responsible for any fees related to processing a payment.
- 5. **Sales Tax Exemption Notification and Documentation**: Customer is responsible to notify Company at time of Quote if either the entire entity or specific project is not subject to Sales Tax. Customer must provide a current sales tax exemption for the appropriate state(s), if not already provided to Company, at time of acceptance of Quote.
- 6. **Quote Acceptance and Agreement Creation:** Acceptance by Customer of this Quote and post-acceptance drawings and/or specifications ("specifications") creates Company's Agreement to provide the goods and services as specified therein. No work will begin until the signed Quote and deposit, as required, have been received, and no delivery or installation will begin until Customer signs and returns the company's project specifications.
- 7. **Post Acceptance modifications.** Any proposed alteration from the agreed-upon specifications will be considered and accommodated when possible. Any such quote involving extra costs will become part of our Agreement only written, signed change order(s), and will become an extra charge to Customer, over and above the original Quote.

ELECTRONIC ACCEPTANCE OF QUOTE

Customer Acceptance: The Customer agrees to the Quote scope, prices, specifications, and conditions are satisfactory and are hereby accepted. The Customer validates it is authorized to do the work as specified. The Customer agrees to make payment, if required, as outlined above.

Company Acceptance: Upon receipt of the Customer acceptance, the Company will send an electronic acceptance and final copy of Quote and accompanying Agreement.

Indigo Signworks, Inc. Terms of Sale Agreement:

Please review the following terms of sale carefully, which will govern and control the provision of materials and services ("Project") under our Agreement. Company and Customer agree that:

- 1. **Scope of Agreement:** All provisions in regard to the Project and the Company's Agreement to provide goods and services included in the Quote are as contained in this Agreement, which supersedes and replaces any prior or other quotes, documents or other oral or written communications of any nature.
- 2. **Agreement Modifications**: This Agreement may only be amended or waived by a written Agreement Amendment identifying such modifications to Project and related price. Amendment must be signed, either electronically or physical, by executive officers or other authorized representatives of company and Customer. The Project specifications are incorporated by reference herein.

3. Customer responsibilities:

- a. Permits. Customer shall secure all necessary permits from the building owner, governmental subdivisions and/or others whose permission is required for the installation of the sign and said shall be liable for any costs obstruction or delay of delivery due to delay in obtaining such permission, and if Customer executes this Agreement without obtaining all required pre-installation third party permissions or authorizations, Customer shall be fully and solely liable for all costs and consequences of such failure, and shall fully indemnify, defend and hold company harmless from any liability, damages or claims without demand or other action by company. Company also reserves the rights to remove and store signage or other materials at Customer's expense.
- b. Service Feed: Customer agrees to provide service feed wire of suitable capacity and approved to location of display in advance of installation and make connection thereof to display.
- c. Pier Drilling: When pier drilling is necessary, the Company will be responsible for locating the public utilities. Location and marking of private utilities is the sole responsibility of the Customer. In the event of an underground obstruction is encountered in the drilling process, regardless of its nature, to the point where special equipment is required, additional monies may be required to complete the work, and Company will provide a good faith estimate to Customer on request.
- d. Billing Information: Customer must provide at time of quote all relevant information to process payment, including, but not limited to pay applications, purchase order numbers, valid e-mail for billing and all tax-exempt certificates. Failure to provide all required billing information will not result in extended payment terms nor an exclusion from suspension of activity, per Section 6c.
- e. Sales Tax Exemption: Customer must provide notification to Company if the entity or project is not subject to Sales Tax. Customer must provide current sales tax exemption certificates for tax to be excluded.

4. Company responsibilities:

- a. Project work: The Project will be provided in a professional and workmanlike manner. The Company will be responsible for procuring all items under its responsibility. The Company will not be obligated to begin procurement of material or services or scheduling of work on any Quote prior to the receipt of the deposit.
- b. Warranty Passthrough: Company will provide wherever possible any passthrough of manufacturer's limited warranties on equipment or other materials to be sold and installed hereunder. Company makes no other warranties, express or implied, and disclaims all other warranties, including, without limitation any implied warranties of merchantability or fitness for a particular purpose on external manufacturer equipment or materials. Some states do not allow the exclusion or limitation of certain warranties, so these may not apply to you.
- c. Company Warranty: Indigo Signs will repair or replace any product that fails due to faulty material or workmanship for two years from the date of Project invoice.
 - i. This warranty implies all signage provided by Indigo signs will be free of defects due to workmanship and materials, including but not limited to peeling, delamination, and installation.
 - ii. Indigo Signs agrees to repair all defects that develop during the warranty period at no cost to the owner, including all labor and materials. Any part found to be defective due to faulty materials and/or workmanship within two years shall be replaced by Indigo Signs.
 - iii. In cases where a manufactured part has a warranty longer than two years, Indigo Signs will stand behind the manufacturer's warranty for the part(s); however, labor fees will be incurred.
 - iv. Indigo Signs will not assume responsibility for damage caused by careless handling, improper installation techniques by others, misuse, vandalism, severe weather, normal fading, or where others have attempted repairs or alterations.
 - v. Warranty Exclusions: Products classified as temporary, which include, but not limited to Banners and painting performed in the field. Vehicle graphics are excluded due to uncontrollable circumstances of use and road conditions.
 - vi. Product Returns: Returns must be preauthorized by an authorized Company representative and shipped to a location as designated by the Company along with the original invoice. Part returns may be subject to restocking fee.
 - vii. Custom Signs: Upon agreement by both parties, Indigo Signs may allow a discounted price for defective merchandise should the customer elect to accept product as-is or repair product at their own expense.

5. Payment terms: Payment terms will be defined upon the final invoice.

- a. Applicable Sales Taxes will be resolved on final invoice for the following U.S. states: North Dakota, Minnesota, Wisconsin and South Dakota. Any Invoices outside these named states, any applicable Sales or Use tax based upon the product or service delivered will be the responsibility of the Customer.
- b. Credit Card payments: All credit card transactions are subject to a processing fee of 3%. The Company's external credit card service will assess the fee at the time of the payment. Any Customer using a one-time credit card number for payment will have a 3% processing fee added to all deposit invoice and invoices. Indigo will not be responsible for any fees related to processing a payment.
- 6. Payment Default: Upon default in the timely payment of any sums due under our Agreement, company may, at its option,
 - a. Declare the entire balance price fully due and payable without further notice to Customer; and when declared,
 - b. Customer agrees to pay interest on said balance, when declared due at the rate of 1.0% per month or the highest rate allowed by law, whichever is lower.

- c. Customers on standard payment terms (50% deposit, due upon receipt) who have invoices over 60 days past due will have all activity suspended on any outstanding quotes/orders until the balances are fully paid. Customers on non-standard payment will be placed on hold earlier than 60 days past due. Past due balances that are the result of unresolved warranty issues which are solely Company responsibility or normal retainage withheld by General Contractors will be excluded.
- d. Customer agrees to pay or reimburse company's reasonable attorney's fees or other costs of collection or other enforcement of this Agreement.
- e. In addition to all its other available rights and remedies, title to electrical signs, signposts and other materials **shall remain** in **the Company** as security for full payment of all amounts due hereunder. Risk of damage and loss shall pass to Customer on delivery, without impact on company's rights to enforce any right or remedy hereunder.
- f. On request, Customer agrees to provide company with written authorization to de-install and remove any such materials and to provide full cooperation to company and its agents.
- g. Company also reserves its rights to file any allowable lien under applicable state law for recovery of any past due unpaid amounts recoverable under this Agreement.
- 7. **Assignment:** Customer shall not assign this Agreement or any part without the prior written consent of company, which shall be provided in cases where full payment of all amounts due hereunder has been received. Subject to the foregoing, all terms and conditions of this Agreement shall be binding upon the parties and their respective successors, permitted assigns or other legal representatives.
- 8. **Governing Law:** This Agreement will be governed by the internal laws of the state of North Dakota, without regard for applicable conflicts of law principles. Customer irrevocably consents to the jurisdiction and venue of the applicable federal or state courts located in Cass County, North Dakota and waives objections to venue.
- 9. **Effective Date:** This Agreement does not become effective until the Customer has signed and returned the Quote and Company has provided a countersignature by a company officer or other authorized representative.
- 10. Acceptance: The acceptance of this Agreement is included as part of the accompanying Quote.



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Minneapolis • Fargo • Alexandria • Bismarck Grand Forks • Minot • St. Cloud

fargo@indigosigns.com • 701-297-9696

Quote # 17237

City of Maple Plain

Maple Plain, MN

Project Manager:Kathy McMillan
D: 320-316-1236 • C: 612-743-0152

Client Project Specialist: NA

Drawn by: TS

Page Scale: 1/2"=1' - 1:24 SCALE Page Size: 11 x 17



Drawing Date: 09/12/2025 REV1 Date: REV2 Date:



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Working Files \ MaplePlain_Monument_Signs_17237.ai

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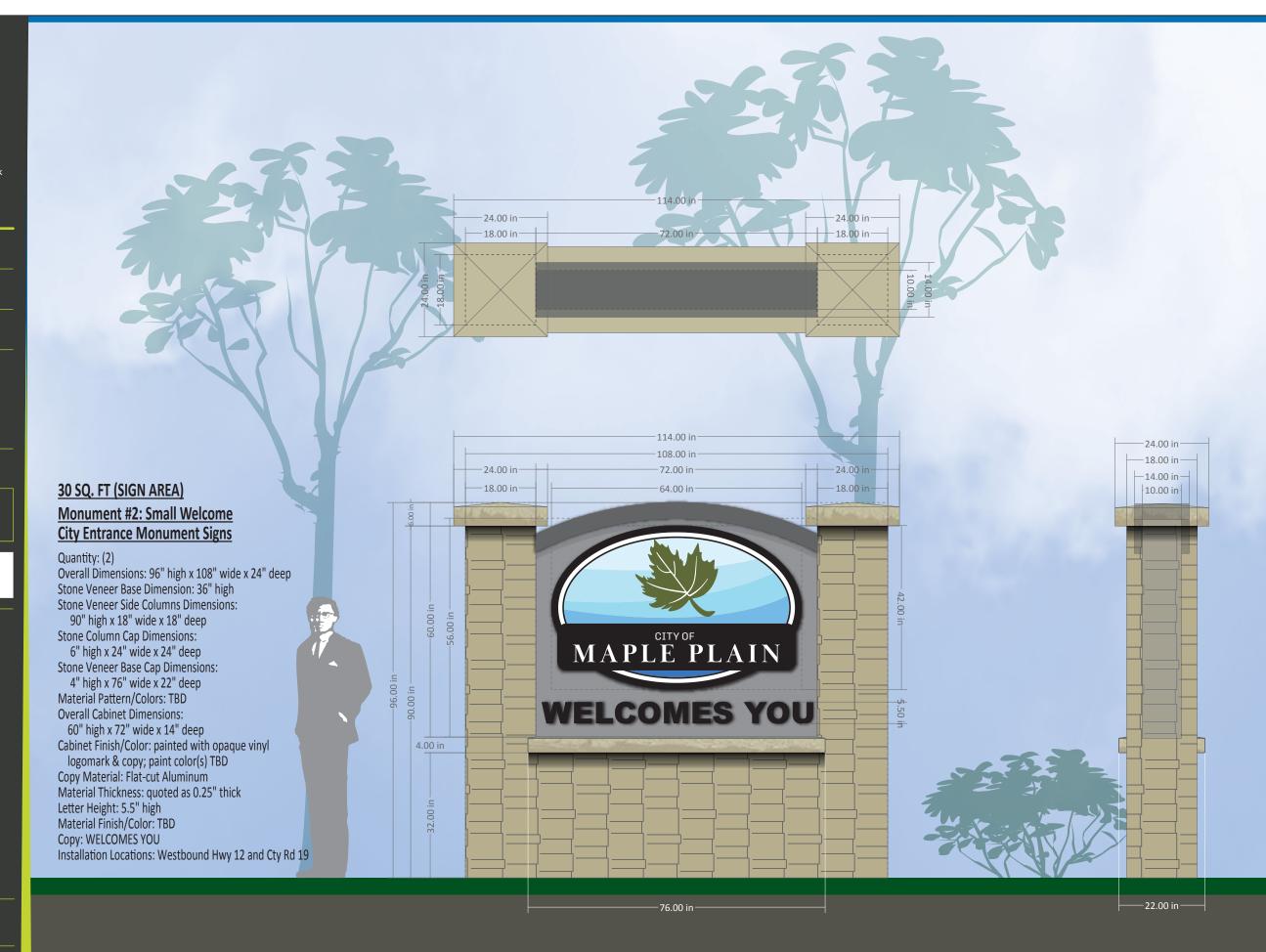
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