

HdL Companies

SALES TAX SNAPSHOT

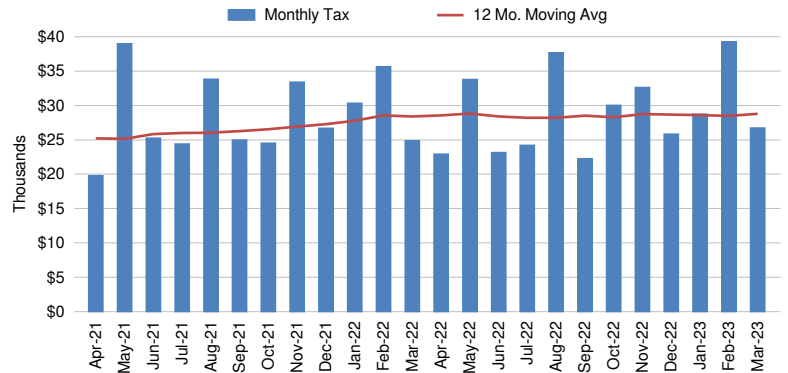
Morgans Point Resort

Mar-23

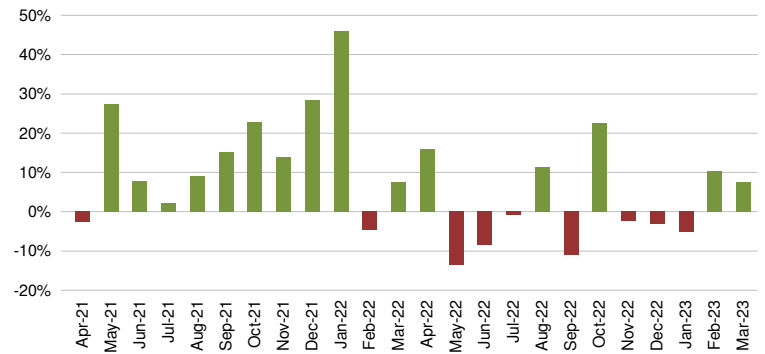
Sales Tax Net Payments

FY Mo.	FY2022	FY2023	YoY % Change
Oct	\$ 24,509	\$ 30,033	22.5%
Nov	\$ 33,411	\$ 32,611	-2.4%
Dec	\$ 26,677	\$ 25,838	-3.1%
Jan	\$ 30,337	\$ 28,754	-5.2%
Feb	\$ 35,597	\$ 39,255	10.3%
Mar	\$ 24,887	\$ 26,736	7.4%
Apr	\$ 22,920		
May	\$ 33,774		
Jun	\$ 23,172		
Jul	\$ 24,200		
Aug	\$ 37,690		
Sep	\$ 22,272		
FYTD	\$ 175,418	\$ 183,228	4.5%
FY Total	\$ 339,445		

Sales Tax Net Payments Trend



Sales Tax Net Payments Change - YoY



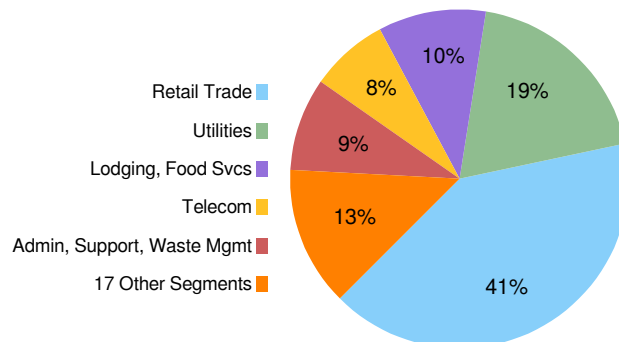
Top 10 Taxpayers

Rank	Company	FYTD Collections	% Total
1	AMAZON.COM SERVICES INC (MARKETPLACE)		
2	AMAZON.COM SERVICES LLC		
3	TXU ENERGY RETAIL COMPANY LLC		
4	DOLGENCORP OF TEXAS INC.		
5	THAT BRISKET LIFE LLC.		
6	SOL DE JALISCO INC		
7	TATUM GROUP LLC		
8	KEENE ROOFING INC.		
9	RELIANT ENERGY RETAIL SERVICES LLC		
10	BLRL DISTRIBUTION LTD.		
Top 10 Companies		\$ 105,167	56.2%
2169 Other Large Companies		\$ 78,038	41.7%
Small Companies/Other		\$ 1,767	0.9%
Single Local Tax Rate (SLT)		\$ 2,088	1.1%
Total		\$ 187,059	100.0%

Industry Segment Collections Trend - YoY % Chg

SEGMENT	Oct	Nov	Dec	Jan	Feb	Mar
Retail Trade	19.7%	10.9%	10.2%	9.7%	11.5%	21.2%
Utilities	-30.0%	-4.6%	-54.3%	-71.4%	9.0%	-58.1%
Lodging, Food Svcs	-2.3%	-4.7%	0.0%	-14.7%	-4.4%	2.7%
Admin, Support, Waste Mgmt	32.3%	-44.6%	-37.1%	-4.9%	42.4%	66.6%
Telecom	101.8%	27.6%	38.6%	87.8%	16.3%	44.3%
All Others	159.5%	1.2%	38.3%	-5.9%	25.6%	16.8%
Total Collections	23.2%	-2.8%	-3.2%	-5.3%	10.5%	7.3%

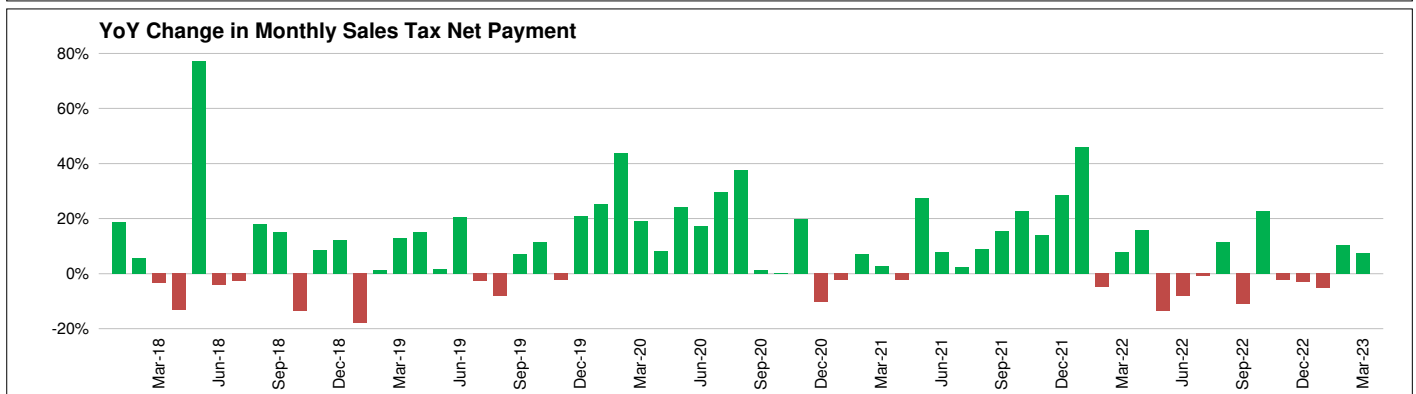
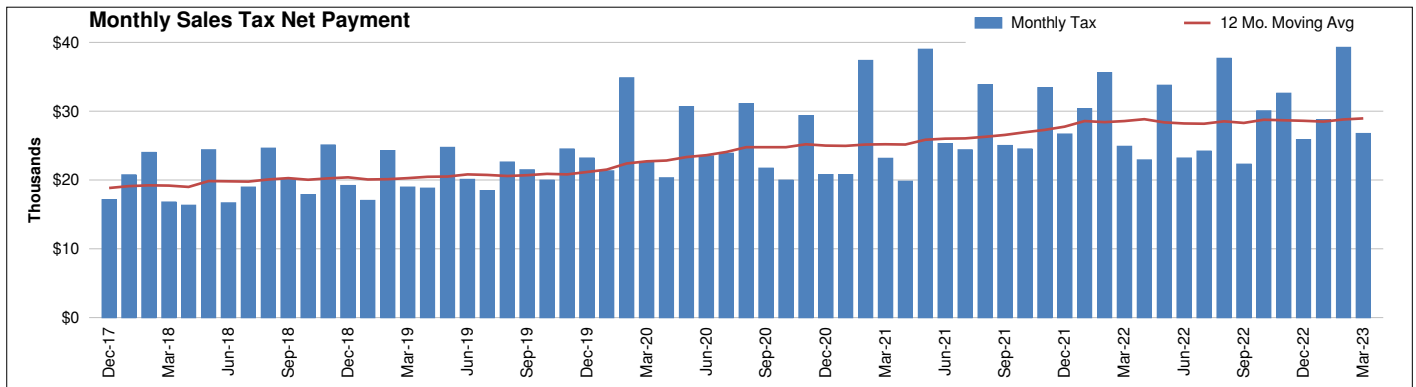
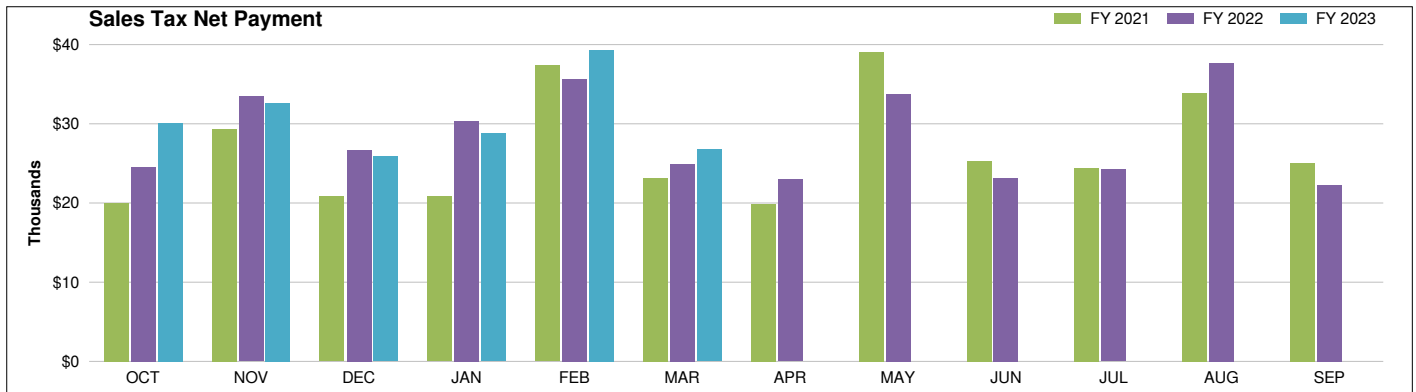
Sales Tax Collections by Industry Segment



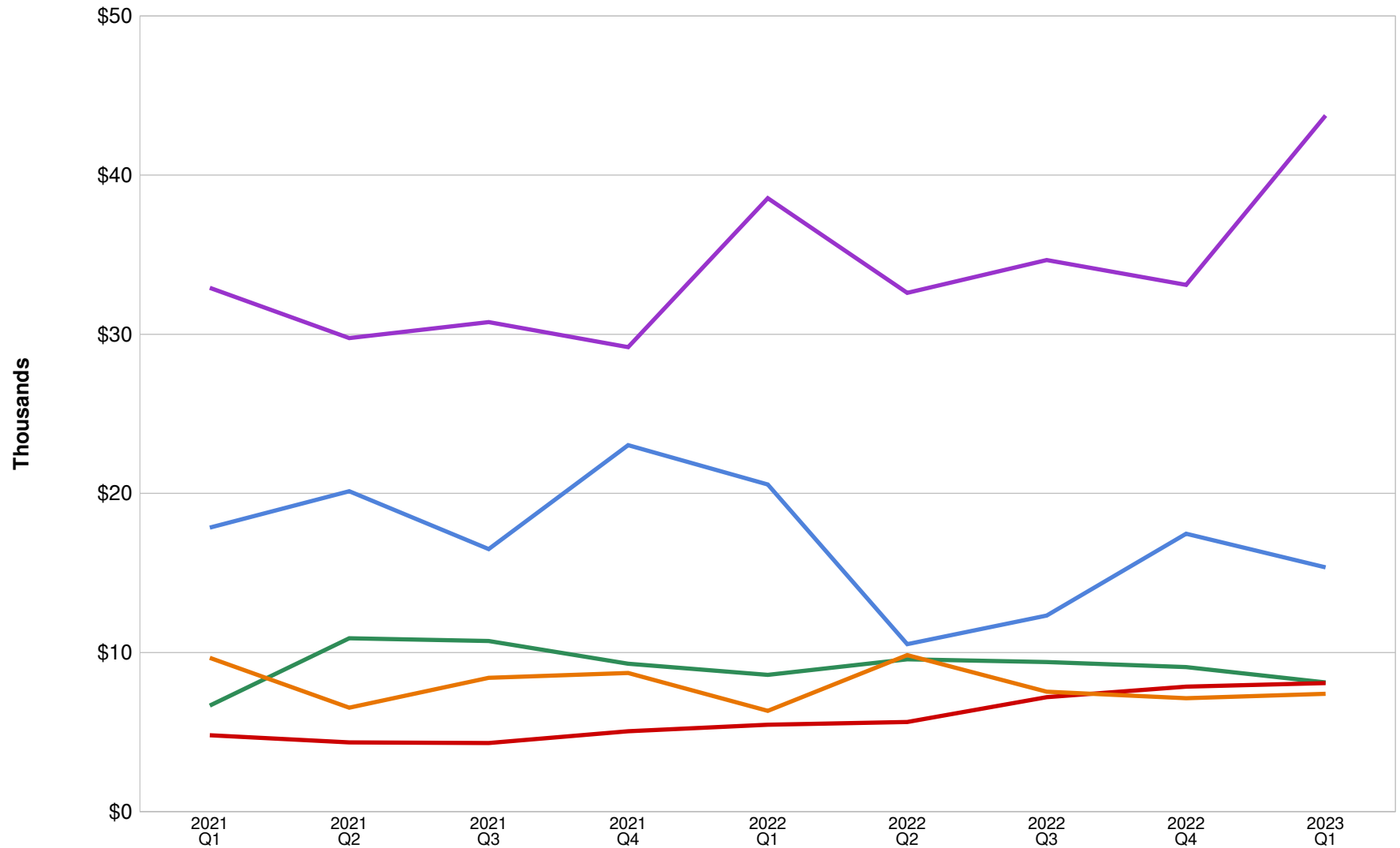
Morgans Point Resort - Sales Tax Net Payment Trend

	FISCAL YEAR				
	2019	2020	2021	2022	2023
Oct	\$ 17,883	\$ 19,944	\$ 19,974	\$ 24,509	\$ 30,033
Nov	\$ 25,068	\$ 24,499	\$ 29,331	\$ 33,411	\$ 32,611
Dec	\$ 19,186	\$ 23,167	\$ 20,781	\$ 26,677	\$ 25,838
Jan	\$ 17,018	\$ 21,304	\$ 20,777	\$ 30,337	\$ 28,754
Feb	\$ 24,251	\$ 34,859	\$ 37,347	\$ 35,597	\$ 39,255
Mar	\$ 18,948	\$ 22,527	\$ 23,137	\$ 24,887	\$ 26,736
Apr	\$ 18,791	\$ 20,292	\$ 19,794	\$ 22,920	
May	\$ 24,738	\$ 30,655	\$ 39,008	\$ 33,774	
Jun	\$ 20,064	\$ 23,480	\$ 25,274	\$ 23,172	
Jul	\$ 18,458	\$ 23,865	\$ 24,395	\$ 24,200	
Aug	\$ 22,583	\$ 31,079	\$ 33,844	\$ 37,690	
Sep	\$ 21,455	\$ 21,692	\$ 24,996	\$ 22,272	
YEAR	\$ 248,444	\$ 297,361	\$ 318,658	\$ 339,445	\$ 183,228
YoY Change		19.7%	7.2%	6.5%	na

Change: FY '23/'22			
Month		Year-to-Date	
\$	%	\$	YTD %
\$ 5,525	22.5%	\$ 5,525	22.5%
\$ (799)	-2.4%	\$ 4,725	8.2%
\$ (839)	-3.1%	\$ 3,886	4.6%
\$ (1,582)	-5.2%	\$ 2,304	2.0%
\$ 3,658	10.3%	\$ 5,962	4.0%
\$ 1,848	7.4%	\$ 7,810	4.5%



Morgans Point Resort
INDUSTRY SEGMENT SALES TAX TREND



SALES TAX TREND BELL COUNTY Mar-23

